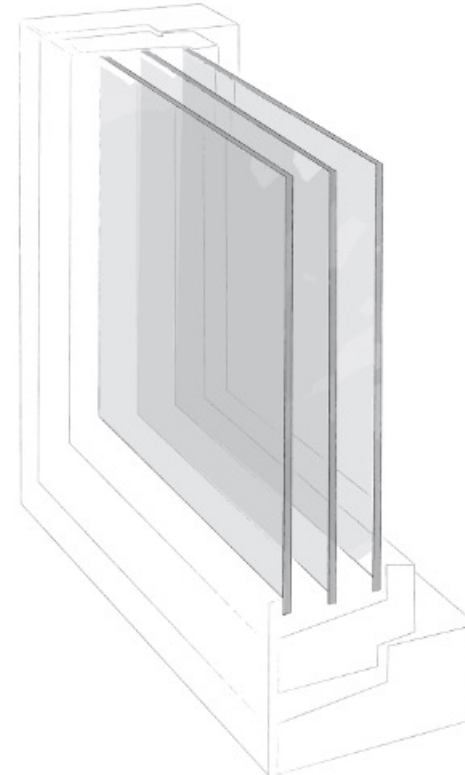


How can SAC and DWC support a new company strategy?



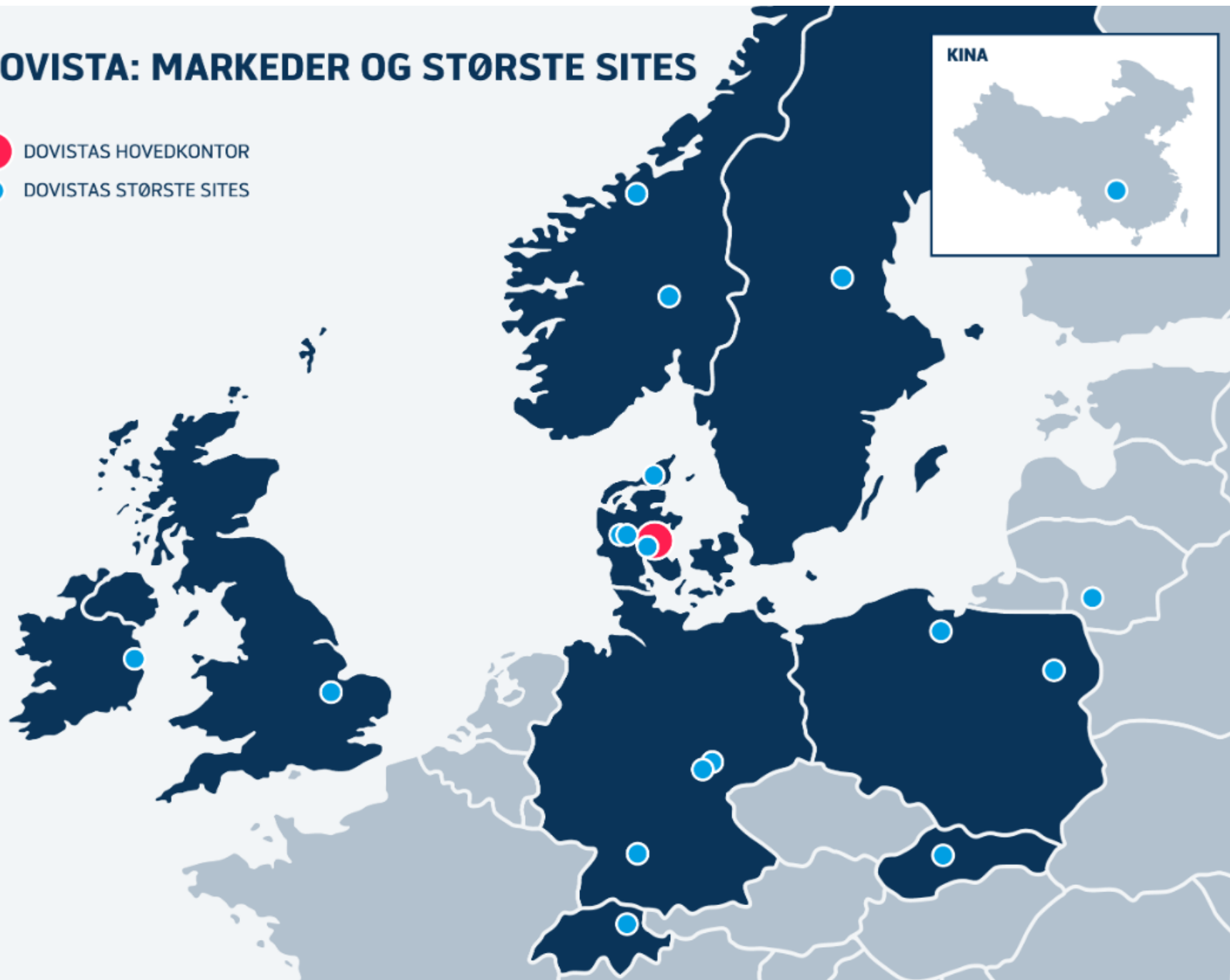


Founded 1941
Sales +25.0 BDKK

DOVISTA Sales	
Total	8.4 BDKK
DK/UK/IE	3.5 BDKK
SE	0.9 BDKK
NO	0.5 BDKK
DE etc.	2.5 BDKK

DOVISTA: MARKEDER OG STØRSTE SITES

- DOVISTAS HOVEDKONTOR
- DOVISTAS STØRSTE SITES



DOVISTA: MARKEDER OG STØRSTE SITES

- DOVISTAS HOVEDKONTOR
- DOVISTAS STØRSTE SITES

DOVISTA®
windows and doors

lian

natre®
VINDUER

Mockfjärds

SP
FÖNSTER

Traryd fönster

VELFAC®

KRONE

OH
DOORS & PANELS

rationel®
drevet af detaljen

VERTBAU®
Mehr Licht zum Leben

dobroplast®

weru

EgoKiefer
Fenster und Türen

okna a dvere
Slovaktual®

KINA



DOVISTA®
windows and doors



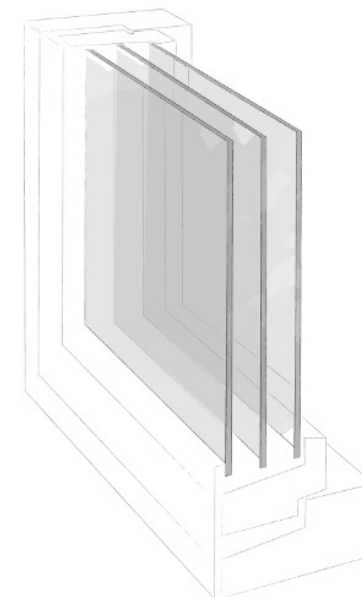
100 % Customized Product

- No fixed measures
- No limited colours, all RAL and NCS codes
- No limited glass build-up, 2000 active class types
- > **Infinite number of product combinations**

All measures is inherited from frame to sash and from sash to glass per mm.

The Configurator is what makes the DOVISTA applications and ERP-systems special

- We have one finish goods material number
- Each sales line configuration have approx. 3000 characteristics/fields.



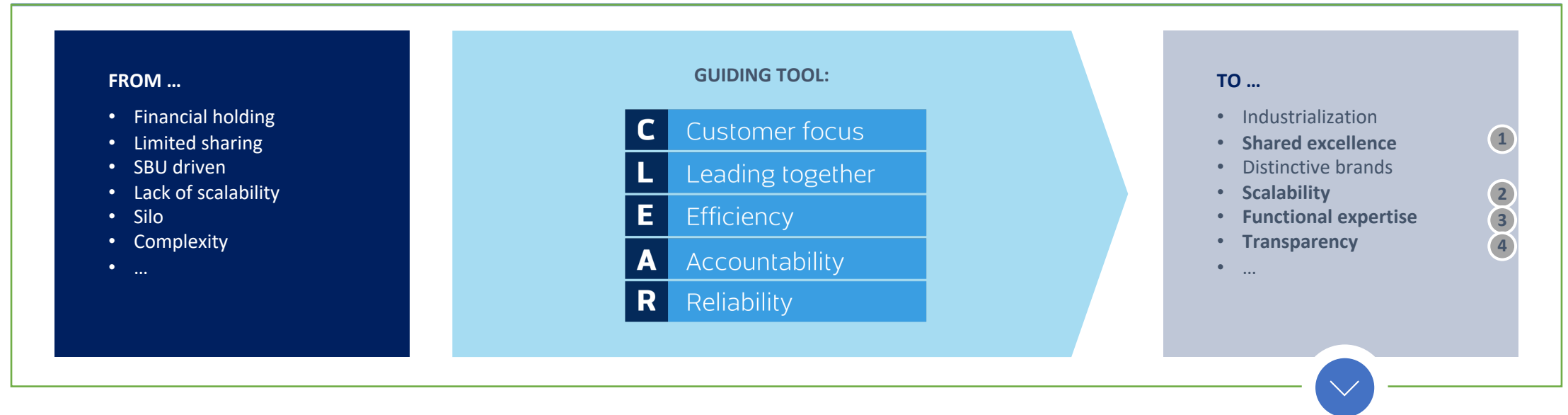
DOVISTA Strategy

**Growth by Acquisition
Functional Organization**

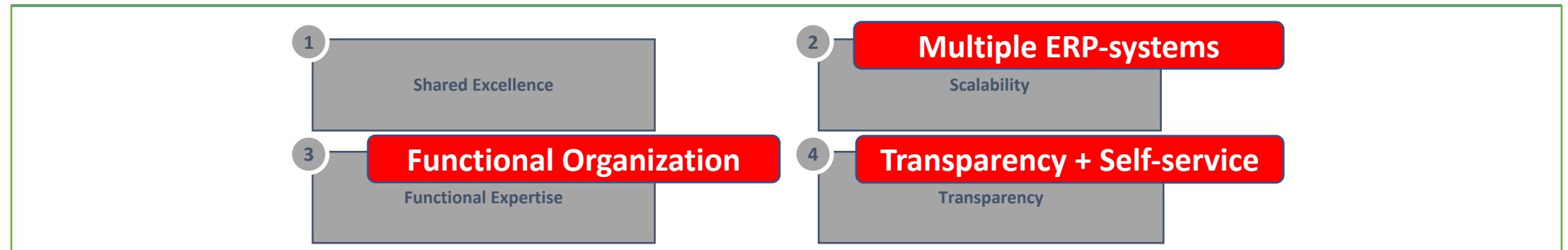
BUSINESS INTELLIGENCE IN DOVISTA

ENABLING OUR CLEAR STRATEGY

BUSINESS INTELLIGENCE WILL BE A CRITICAL ENABLER IN CLEAR STRATEGY



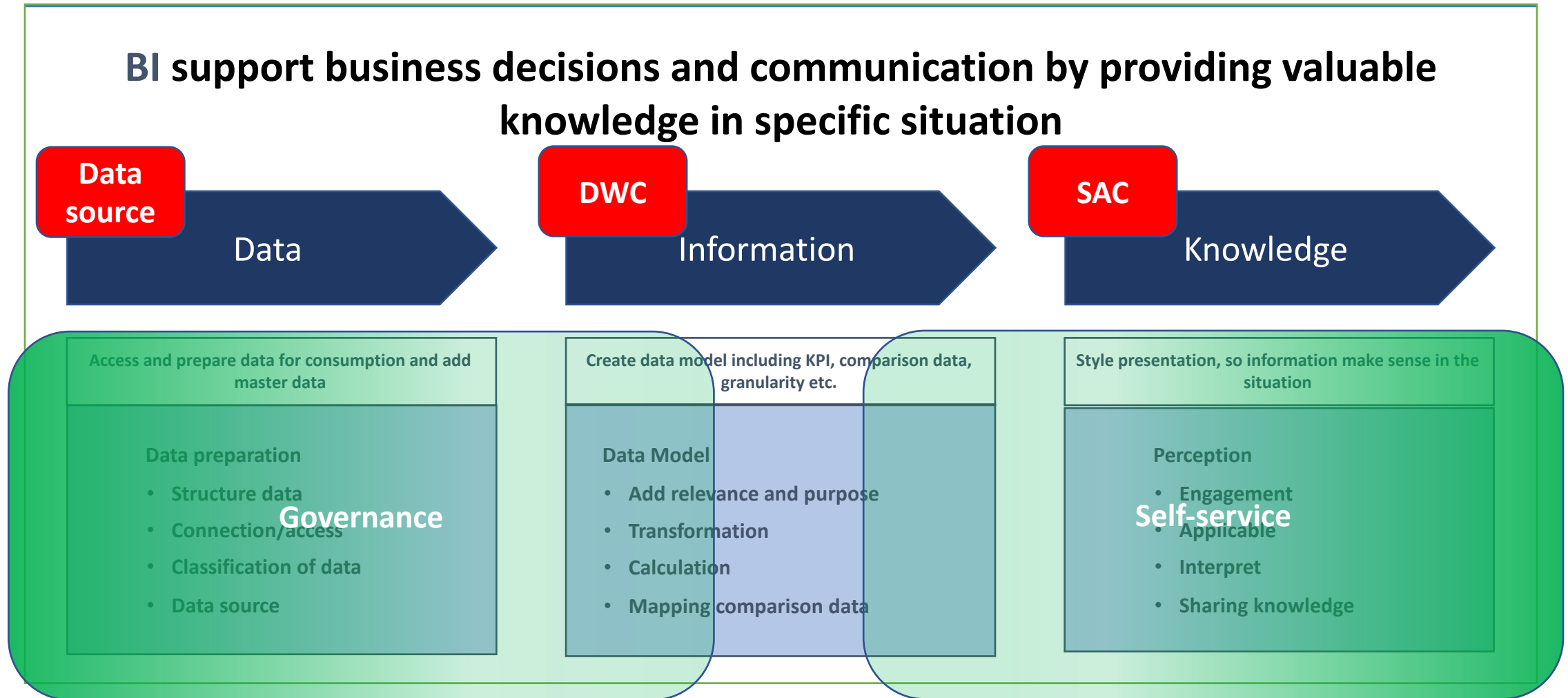
...WITH DISTINCT FOCUS ON



BUSINESS INTELLIGENCE IN DOVISTA

DELIVER INFORMATION AND ENABLE KNOWLEDGE CREATION AND CHARING

...THE KNOWLEDGE VALUE CHAIN



Why DWC and SAC

DWC

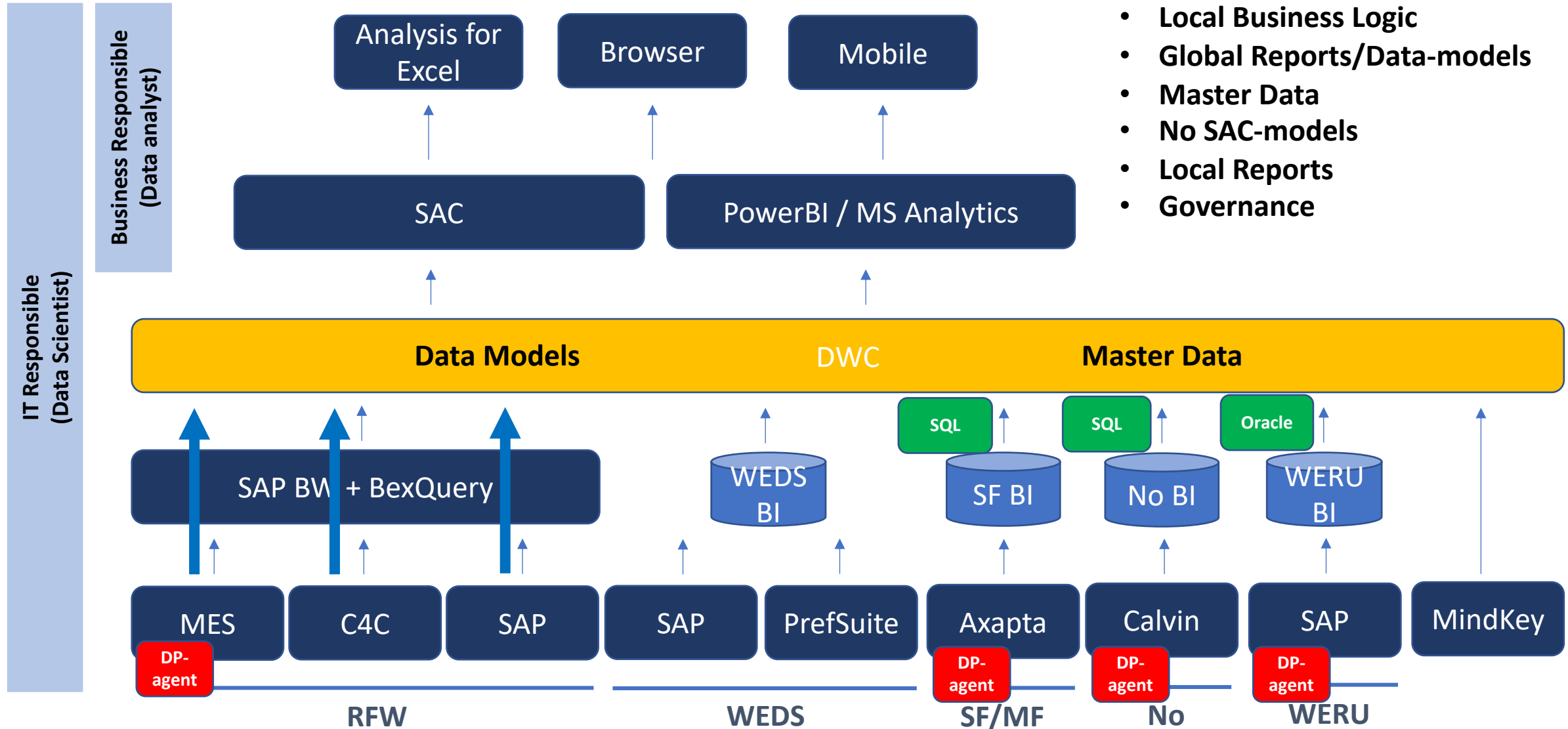
- Cloud
- SQL
- Graphic user interface
- Easy onboarding
- HANA data-base
- Live connection

SAC

- Cloud
- Planning solution
- Easy onboarding
- HANA data-base
- Live connection to DWC
- Easy start: BW + BEX

BUSINESS INTELLIGENCE IN DOVISTA

SYSTEM LANDSCAPE



BUSINESS INTELLIGENCE IN DOVISTA

Transparency + Self-service

Functional Organization

		Roller:			
Business function		Functional Owner	Global Lead	Master Builder	Front-end Builder
GM - Group Management		Allan Lindhart Jørgensen	XXXX	Data model	
GM				Data sources defined in functional areas	XXXX
CHRO - Chief People, Culture and Communication Officer		Hanne Legardt Blume Levy	XXXX		
HR		XXXX		XXXX	XXXX
CCO - Chief Commercial Officer		Nicolas Casanovas	XXXX		
Sales		XXXX		XXXX	XXXX
Service		XXXX		XXXX	XXXX
COO - Chief of Operation		Michael Hassø Larsen	XXXX		
Quality		XXXX		XXXX	XXXX
Outbound		XXXX		XXXX	XXXX
CTO - Chief Technology Officer		XXXX			
R&D		XXXX		Data sources defined in other functional areas	XXXX
Product Management		XXXX			XXXX
Manufacturing		XXXX		XXXX	XXXX
Procurement		XXXX		XXXX	XXXX
CFO - Chief Financial officer		Anders Aakjær Jensen	XXXX		
Finance Planning and Analysis		XXXX		XXXX	XXXX
Financial reporting and Compliance		XXXX		XXXX	XXXX
Finance Transformation		XXXX		XXXX	XXXX
CIO Chief Information Technology Officer (IT)		XXXX			
BSCC		XXXX		XXXX	XXXX
Infrastructure		XXXX		XXXX	XXXX

Self-service

- No BI-names
- Support/Template

Authorization

- Top folder All
- Folders/Teams
- Business assign users

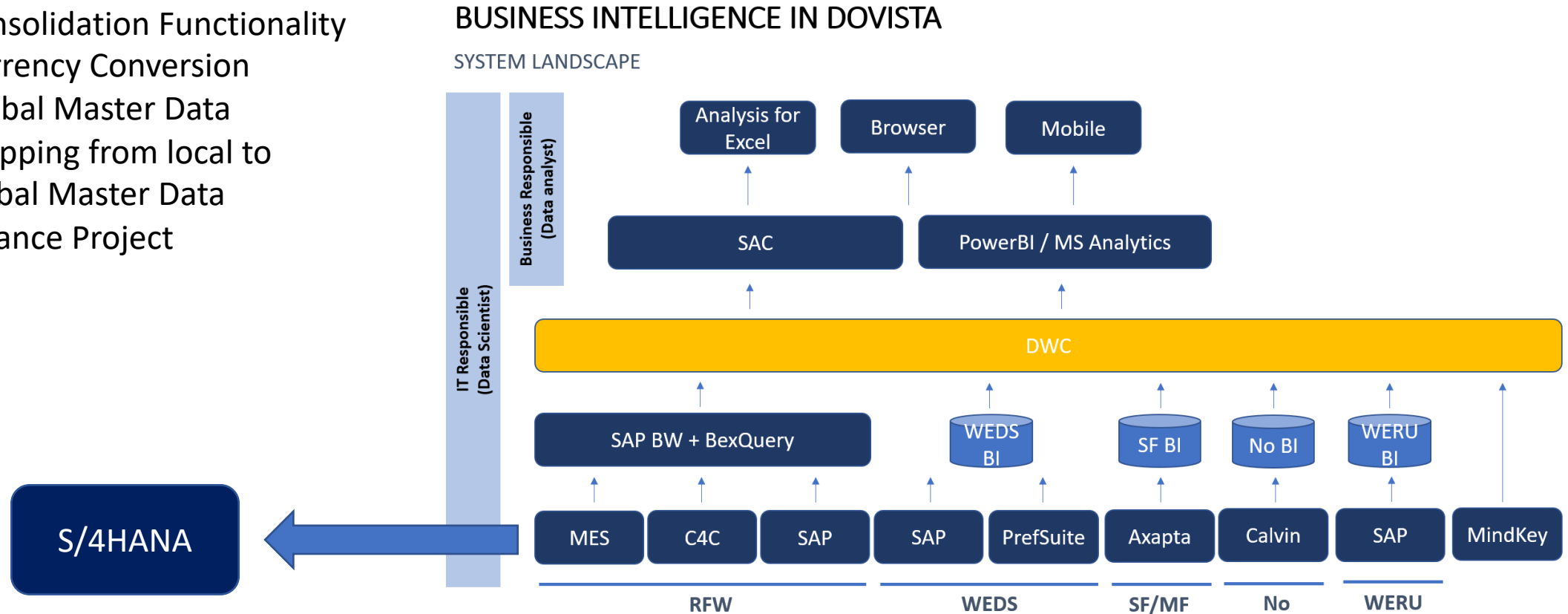
Data knowledge

- Data model
- KPI-definition
- Testing new DWC-role

Financial Planning

S/4HANA Financial Consolidation

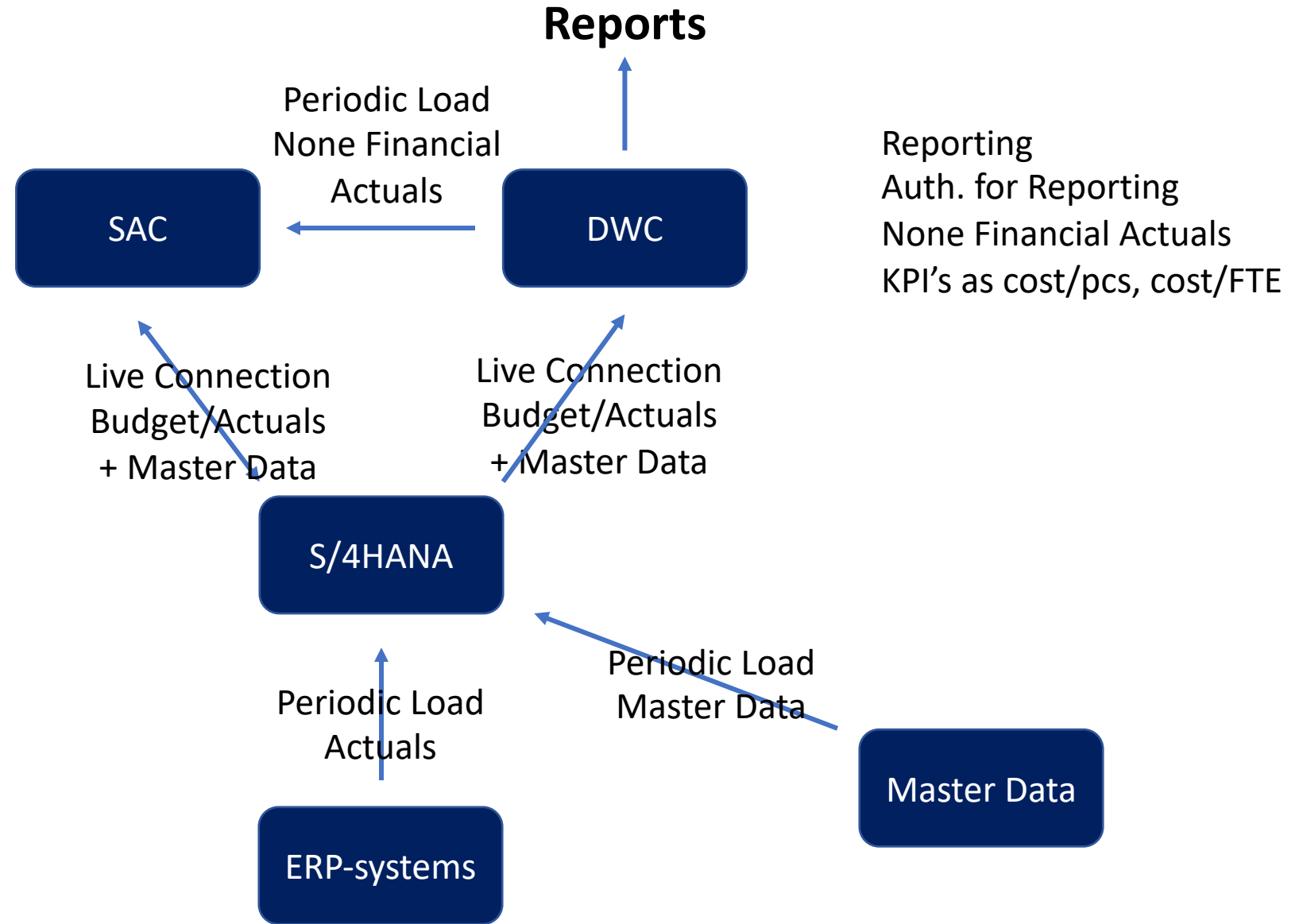
- Consolidation Functionality
- Currency Conversion
- Global Master Data
- Mapping from local to global Master Data
- Finance Project



S/4HANA and SAC + DWC

Planning/Budget
Auth. for planning
- Planning function
- Profit centers

Master Data
Consolidation
Auth. Consolidation
- Company



Reporting
Auth. for Reporting
None Financial Actuals
KPI's as cost/pcs, cost/FTE