

A high-angle, wide shot of a paved road that winds through a dense, green mountainous landscape. The road features several sharp, hairpin turns and is bordered by a dark guardrail. The surrounding terrain is covered in thick, vibrant green vegetation, with steep slopes and distant peaks visible under a sky filled with soft, white clouds. The overall scene conveys a sense of a challenging yet beautiful journey.

Find Your Way to S/4HANA

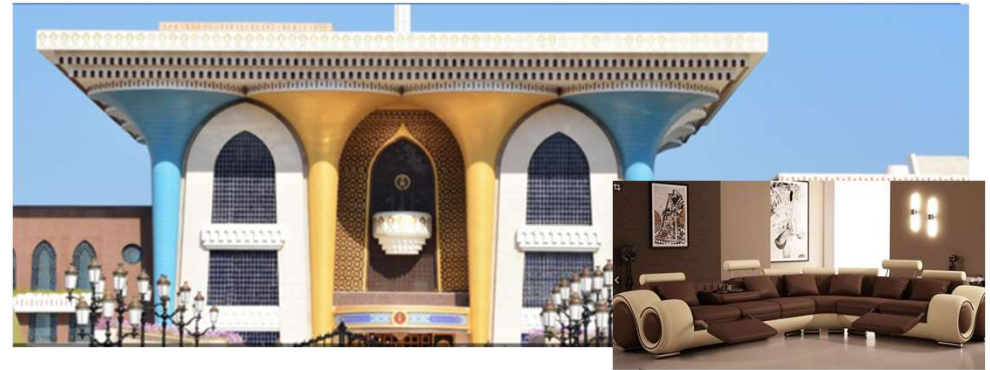
Cristofer Moen, SAP Finland
June 8, 2022

S/4 HANA 3 Transition Scenarios

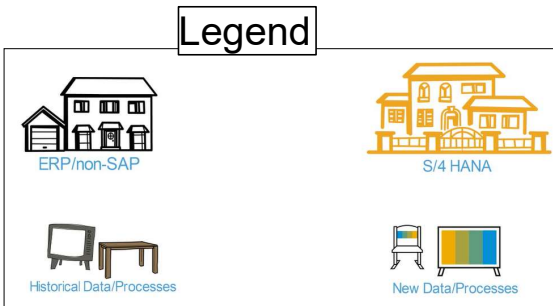
1. System Conversion



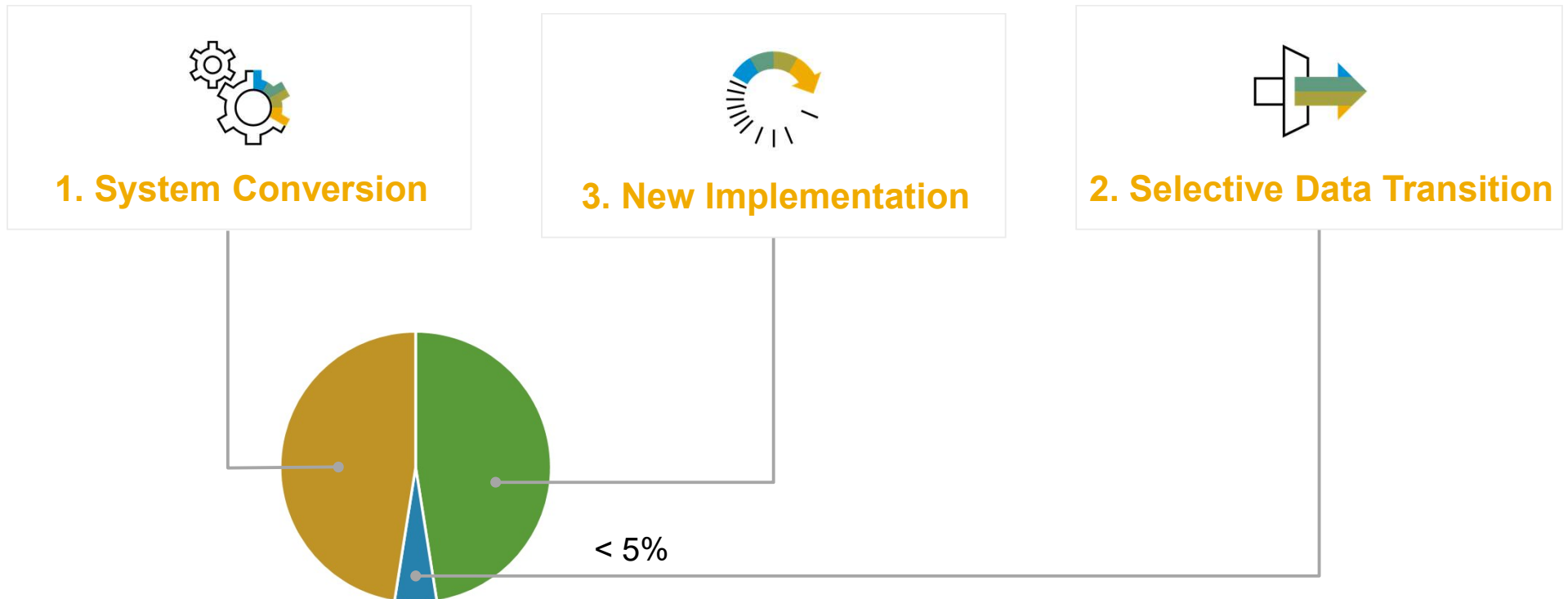
3. New Implementation



2. Selective Data Transition



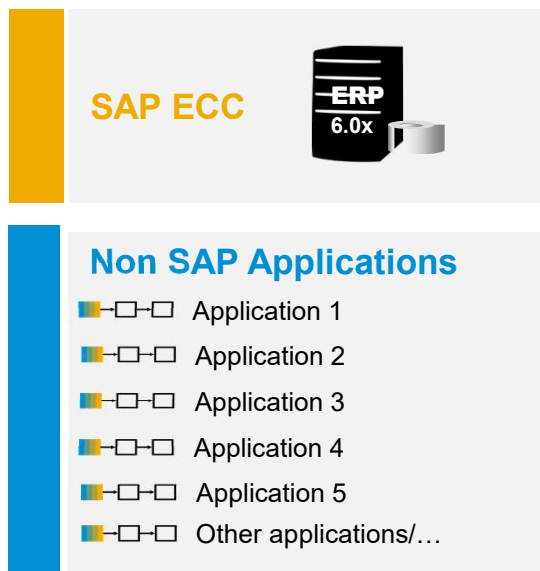
Implementation Approach



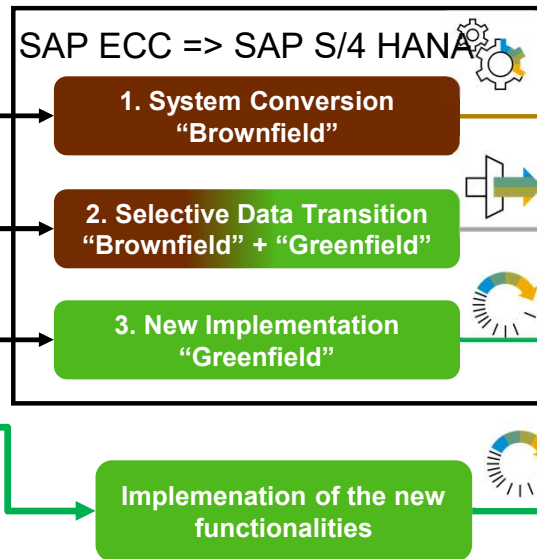
Transition from current ECC to SAP S/4 HANA

Transition Paths to Destination Options

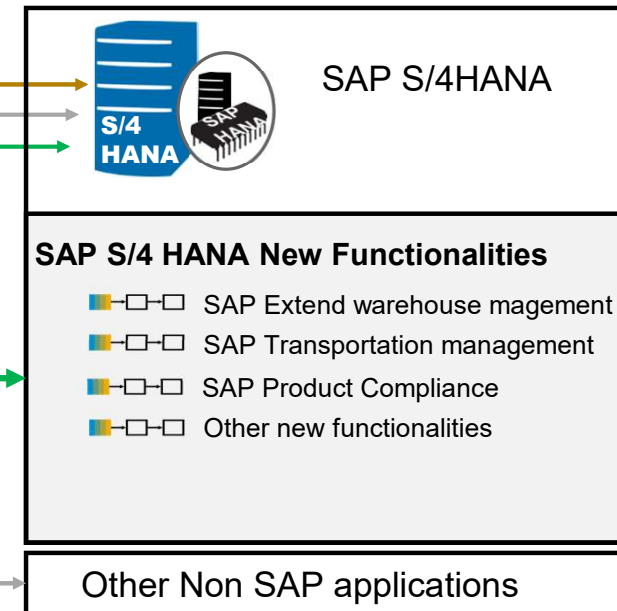
Current landscape and systems



Transition Paths



Destination systems and applications



Full Process Redesign

Build a new process template as starting point

How much do you **want & need** to do
Business Process Redesign?

Limited Process Redesign

Reuse existing ECC process template as starting point

Main Difference of Transition from SAP ECC SAP S/4 HANA

- **Conversion:** Transition route to S/4 HANA system has **the fastest conversion and lowest cost conversion**
 - This transition method **may require pre-projects requiring specialist knowledge**, such as **Chart of Accounts conversion, renumbering of business partners, organization rearrangement**, decommissioning unnecessary custom developments.
- **New implementation:** As a transition route, the process of redesign allows for, for example, changes in processes and functionalities as well as substantial changes in organizational structures.
 - In this transition, the new system will essentially only get master data, open transaction data and open items
 - The challenge is to get the limited historical data into the system
- **Selective data transition:** This transition approach poses a challenge to a limited number of suppliers with tools and the ability to migrate.
 - This transition is perhaps the most challenging way to do and possibly requires more than one implementation partner, as well as a high involvement from business.

New Implementation – Finance First

Greenfield with a twist

- Central Finance as a stepping stone to S/4
- During the Roll-out: Common platform for
 - Financial Reporting
 - Financial Operations
- Faster realisation of new capabilities in Finance
- Central Finance doesn't fit all cases:
*“However, the perception of SAP S/4HANA for central finance as a “first stepping-stone” in a transition to SAP S/4HANA in just any landscape is misleading.”**

Motivations from Nordic SAP Users

Our current ECC doesn't support our future business model – therefore, we do a greenfield implementation.

- Fair motivation
- Go-Live in a Roll-out fashion takes time
- How should the target model look like?
- New capabilities needed for the future business model?

Motivations from Nordic SAP Users

We come from a non-SAP environment, a greenfield implementation is the only option, but we cannot have finance divided between system for the full roll-out time, so we go with Finance First using Central Finance.

- Replicated finance transactions from non-SAP systems will have a different look and feel compared with “native SAP transactions”
- It is only possible to replicate existing data
 - An interface Finance can replicate, map, derive, but not invent data
- Similar motivations from companies using ECC

Motivations from Nordic SAP Users

To avoid risks, we convert to S/4. We know that we have many and complex post-conversion projects to get all capabilities we need in S/4.

- Do a design of the target structure and capabilities
- Do a PoC of that target
- Create the roadmap of how to get there
 - What to do before conversion
 - What to do after conversion

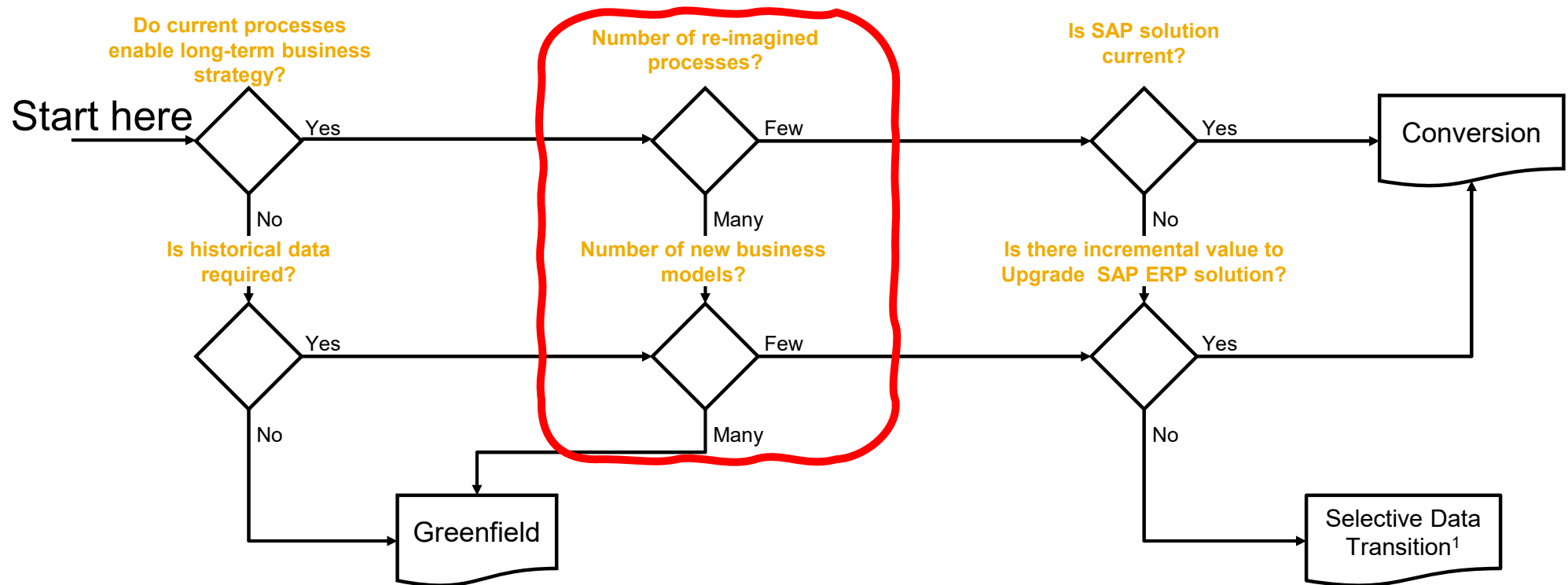
Motivations from Nordic SAP Users

Our investments in the ECC system are too big to just throw out the window.

- IT and ERP system seen as costs only
- Look into the new capabilities

Observed decision path to select SAP S/4HANA project type

Synthesized from customer interviews



¹ Historical reference as Landscape Transformation

If you don't know where you are going, how will you know when you arrive?

What new capabilities in S/4HANA makes sense for you?

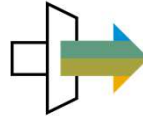
- Value Chain Analysis – Universal Parallel Accounting
- Intercompany Trade
- Machine Learning
- Subscription Billing

Invest the time to map business capabilities needed to new functionality in S/4

Work with your implementation partner or SAP to find Your best roadmap



System Conversion

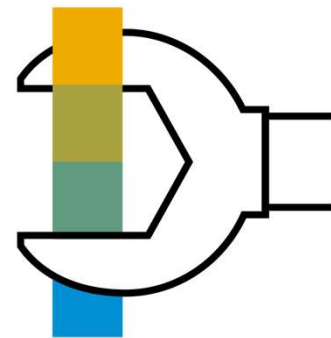


Selective Data Transition



New Implementation

S/4 HANA Transformation Roadmap Considerations

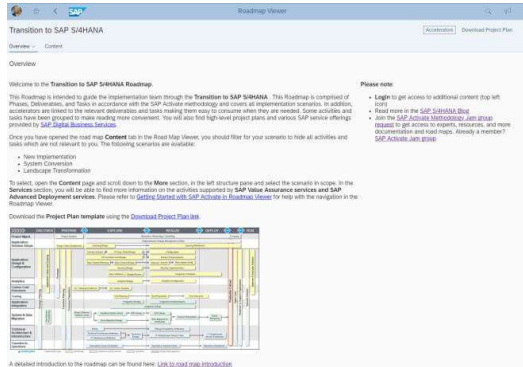


SAP S/4HANA Roadmap Viewer and SAP Best Practice Explorer

Roadmap Viewer

The Roadmap Viewer contains the latest transition roadmaps, accelerators, and tools to support your transition project.

<https://go.support.sap.com/roadmapviewer/#>



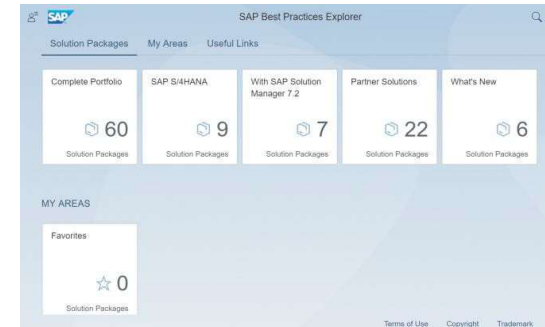
Benefits

- SAP Cloud Platform application that provides access to complete methodology content (all tasks and accelerators)
- Geared to use in a project, access complete methodology content
- Content can also be downloaded into SAP Solution Manager 7.2 as WBS

SAP Best Practices Explorer

The SAP Best Practices is tailored specifically to accelerate and simplify the adoption of SAP S/4HANA by providing preconfigured content for core business processes with a role-specific, responsive, and simple user experience

<https://rapid.sap.com/bp/>



Benefits

- SAP Best Practices Explorer allows you to browse content per solution
- Predefined scope items with corresponding business benefits, key process flows, country/region relevance, and test scripts
- Power your project with ready-to-run processes

Thank you.

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