



What is RISE

From a partners perspective

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Ecosystem Director



RISE WITH SAP

Business
Transformation
as a Service

**RISE
WITH
SAP**

Business Transformation as a Service

INTELLIGENT ENTERPRISE

Business Process Redesign

BUSINESS
PROCESS
INTELLIGENCE

Technical Migration

TOOLS &
SERVICES

Build your Intelligent Enterprise

CLOUD
INFRASTRUCTURE
& OPERATIONS

SAP
BUSINESS
TECHNOLOGY
PLATFORM

SAP
BUSINESS
NETWORK

SAP S/4HANA
CLOUD

ALL POINTS OF
DEPARTURE



Business Process Redesign

BUSINESS
PROCESS
INTELLIGENCE



STARTING
POINT

Lean
vs.
Complex

Technical Migration

TOOLS AND
SERVICES



Build Your Intelligent Enterprise

NETWORK



APPLICATIONS



PLATFORM



INFRASTRUCTURE











RISE with SAP

RISE with SAP is SAP's latest drive to move customers to SAP S/4HANA from their legacy ERP systems

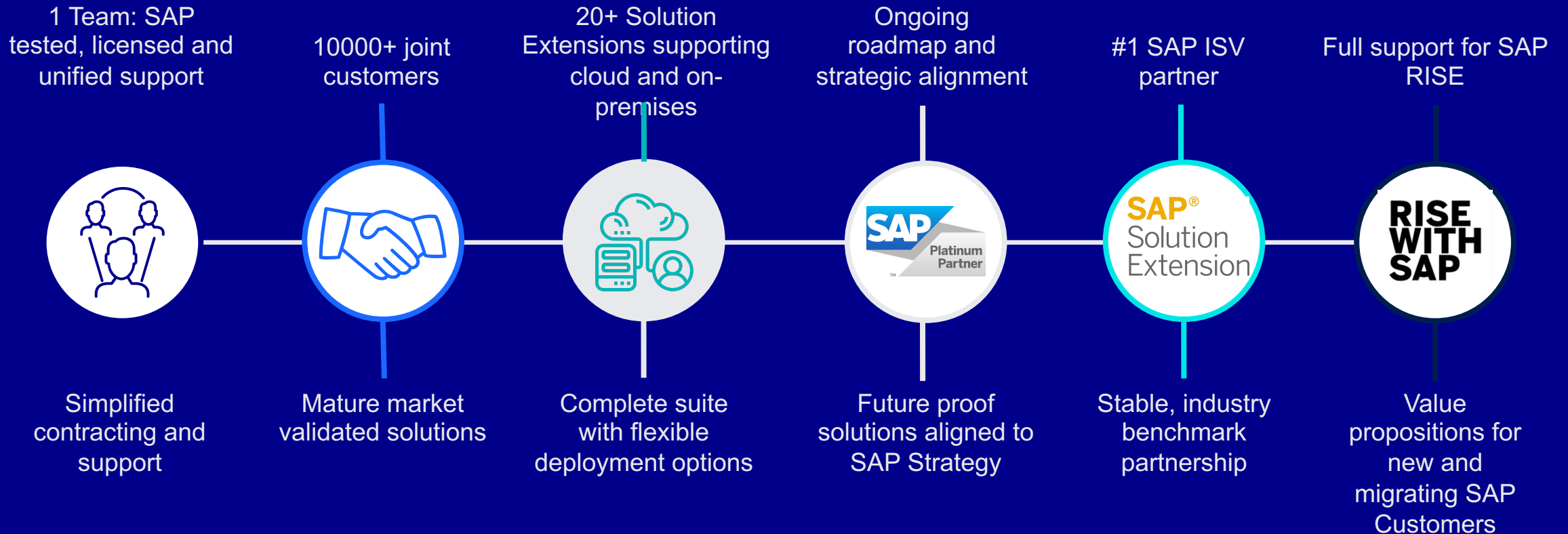
RISE is entirely Cloud based and includes the hyper-scaler infrastructure and managed services

RISE relies heavily on partners to support, maintain and enhance the offering

RISE is SAP's number one strategic goal for the next few years



OpenText and SAP



The market leading **Digital Content Platform** supporting SAP customers to gain the **Information Advantage** and become **Intelligent and Connected Enterprises**

Approaches to SAP RISE



Approaches to SAP RISE

Greenfield



Brownfield



Approaches to SAP RISE

Greenfield



Start from a new SAP S/4HANA instance (PCE)

Larger scale innovation – focusing on mega-processes within the enterprise

New (replacement) and some existing customers

Brownfield



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New (replacement) and some existing customers

Divestment / acquisitions are a catalyst

Brownfield

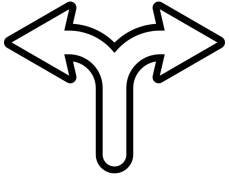


Transform into SAP S/4HANA in the Cloud, moving processes and information

Focus on business as usual first, slower transformation

Existing customers in most cases choose this model

Some recent customer case studies



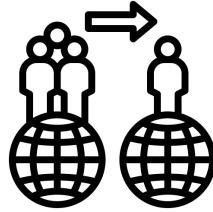
Divestment (n)

Large organization sold a division and needed to implement a new business infrastructure



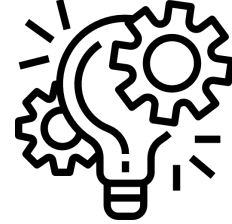
Compliance (n)

Manufacturer needed to improve compliance in the research and development division



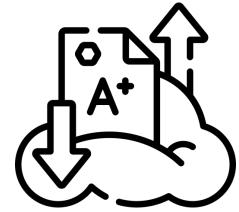
Migration (e)

Utilities company needed to manage their data and information architecture before starting RISE



Innovation (n)

Chemical manufacturing company re-inventing their customer service operations in a new SAP S/4HANA instance whilst keeping existing ERP in other divisions in operation.



Hyperscaler (n/a)

Customer had pre-existing arrangements with Hyperscaler provider but were struggling to take advantage of SAP S/4HANA

Support for all stages of RISE

1

Validation

Pre-Rise - try the cloud before moving...

2

Migration

Move to ERP Cloud first, then RISE to SAP S/4HANA

3

Innovation

Business Innovation with Intelligent Information

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Pre-Rise - try the cloud before moving...

Any OT
Cloud Edition

2

Migration

Move to ERP Cloud first,
then RISE to SAP S/4HANA

SAP S/4HANA
Productivity

Enterprise
Innovation

3

Transformation

Business Transformation
with Intelligent Information

Enterprise
Innovation

SAP S/4HANA
Productivity

Public Cloud, Private Cloud, ERP Cloud, Anywhere

SAP S/4HANA Productivity

Intelligent Automation:

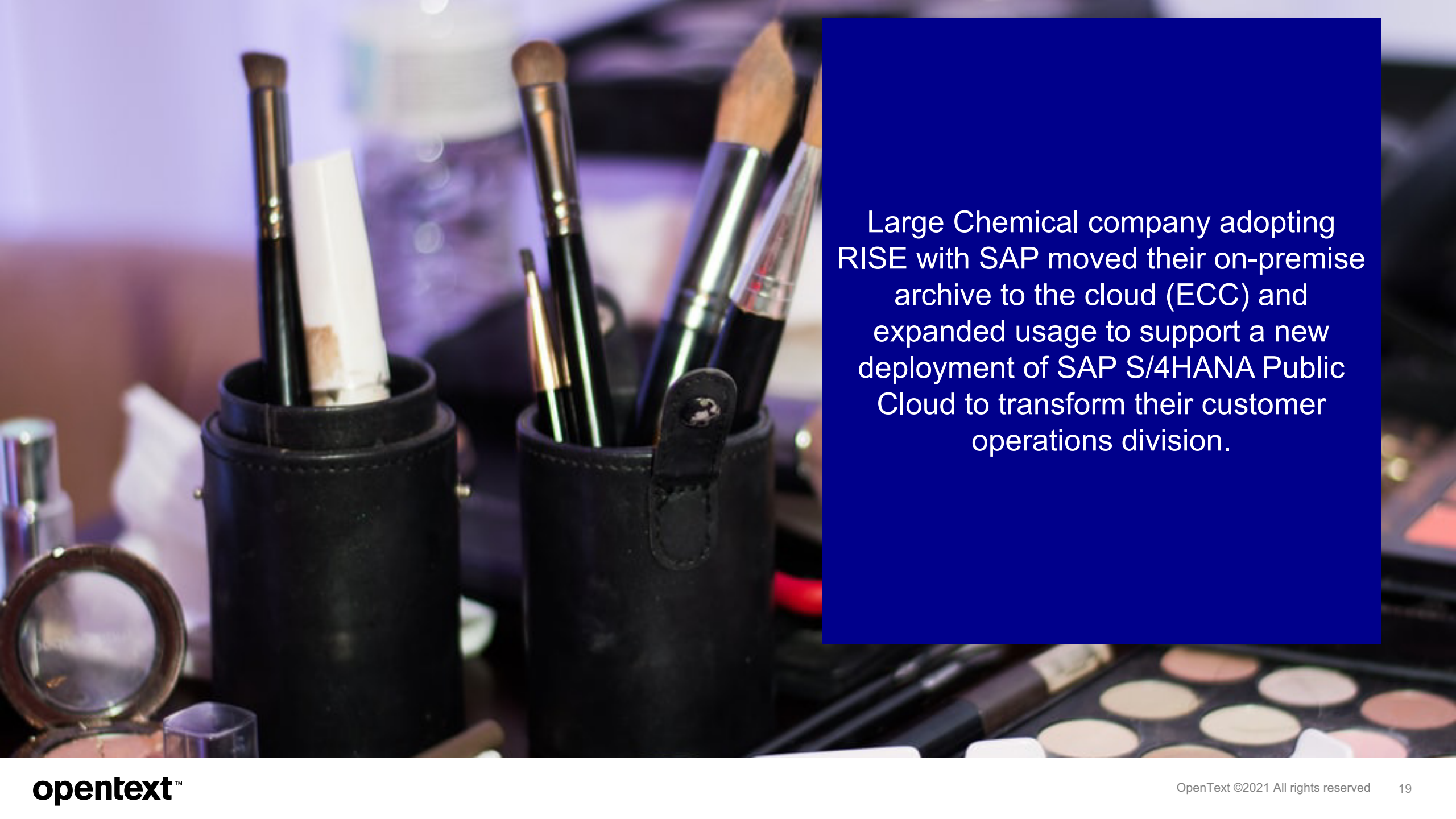
Transform order to cash and procure to pay processes to ensure better cash positions, business efficiencies and customer/supplier experiences.

Streamlined Data platform:

Optimize SAP data footprint, simplify move to SAP S/4HANA, and access documents in SAP S/4HANA

SAP S/4HANA Cloud for Invoice Management & SAP Information Capture Core & SAP Archiving and Document Access Core

Content Cloud by OpenText



Large Chemical company adopting RISE with SAP moved their on-premise archive to the cloud (ECC) and expanded usage to support a new deployment of SAP S/4HANA Public Cloud to transform their customer operations division.



Large fishing company replaced aging IT Infrastructure with a greenfield deployment of SAP S/4HANA. As a core part of that innovation they leverage OpenText Productivity solutions as the platform for information management within SAP

Public Cloud, Private Cloud, ERP Cloud, Anywhere

Enterprise Innovation

Deliver innovative experiences, processes, improve efficiencies and compliance with an Intelligent Enterprise Content Services platform

SAP Extended ECM

Exceptional human experience management from hire to retire. Scalable, efficient and compliant digital HR content management

SAP SuccessFactors Extended ECM (and Doc. Mgt.)

Speed operations, reduce shutdown and outage times, and boost up-time revenue

SAP Extended ECM for Capital Projects and Operations

Combine X&O data into interactive omnichannel communications. Automate the production of process content

SAP Document Presentment

Support of the entire digital asset lifecycle to create immersive media experiences across all customer touchpoints.

SAP Digital Asset Management

Content Cloud by OpenText



Utilities company made a strategic decision to adopt paperless messaging to all their customers. Leveraging SAP S/4HANA and OpenText Extended ECM to allow customers to access a single repository of all billing and account related information.

At the same time, they also looked to replace paper in the HR processes with SAP SuccessFactors and OpenText Extended ECM for SAP SuccessFactors

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SAP S/4HANA Collaboration

Work from anywhere. Collaborate in and outside of SAP processes with Microsoft 365 integration. Control content sprawl with one governed source of truth for all content in SAP and Microsoft 365

SAP Extended ECM for Office 365

Content Cloud by OpenText

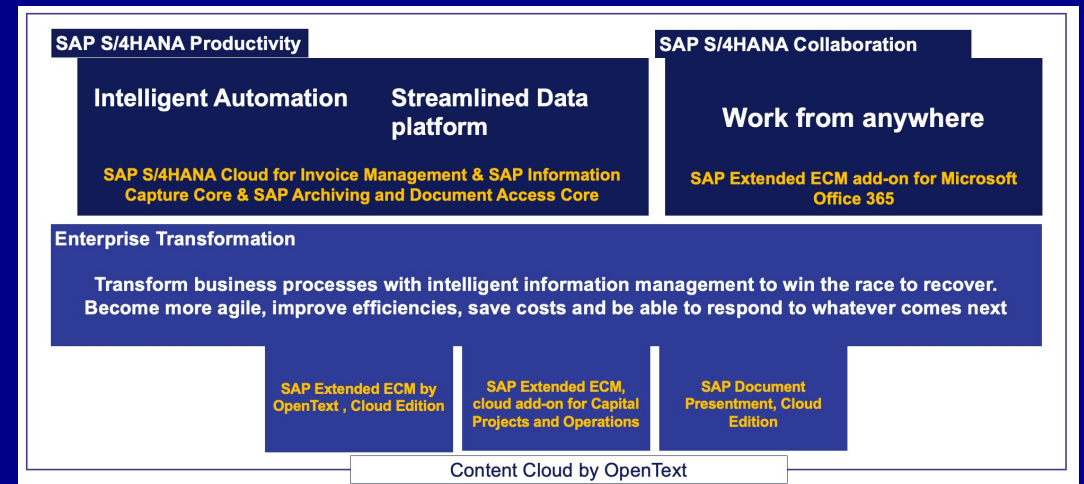
Why OpenText in RISE?

It solves a critical customer requirement

Information management requirements have not changed with SAP RISE. Information and data management enables you to

- Transform business processes with intelligent information management to win the race to recover.
- Become more agile, improve efficiencies, save costs and be able to respond to whatever comes next.
- Transforming your ERP will be held back if you continue to use information in old ways

Intelligent Information Matters - Content Cloud by OpenText for SAP



Value for the customer - RISE Faster

Existing Customers

Accelerate and de-risk the move to S/4 HANA, and provide a quicker return-on-investment.

Move the customers existing OpenText solutions to the cloud

Archive information to the cloud to speed up de-commissioning of existing ERP systems and ensure continuous access to information

Support almost any business scenario in any vertical for transformation purposes

Fast time to value with productised migration to cloud packages

New Customers (to OpenText)

One hand to shake, one contract to sign

Standardize

Standardize your landscape with proven SAP solutions

Modularize

A roadmap to the intelligent enterprise. Start with the information building blocks

Innovate

Take a greenfield implementation approach to engineer processes that are agile, flexible and leverage information



Remember RISE is the journey, not the destination

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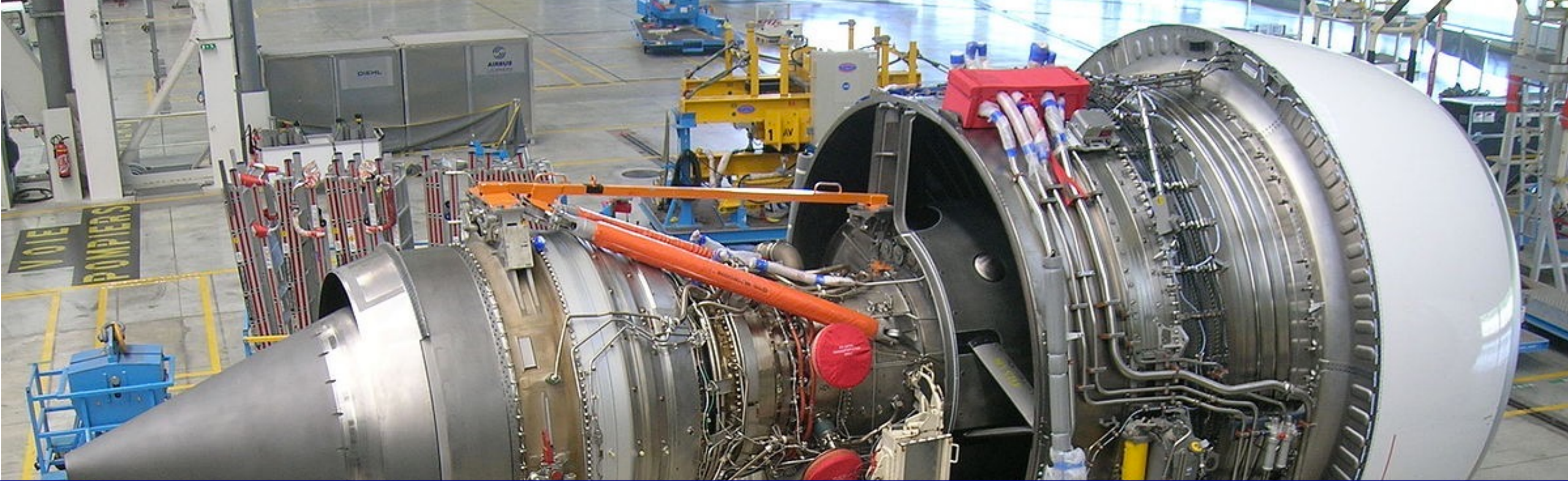


PLATFORM

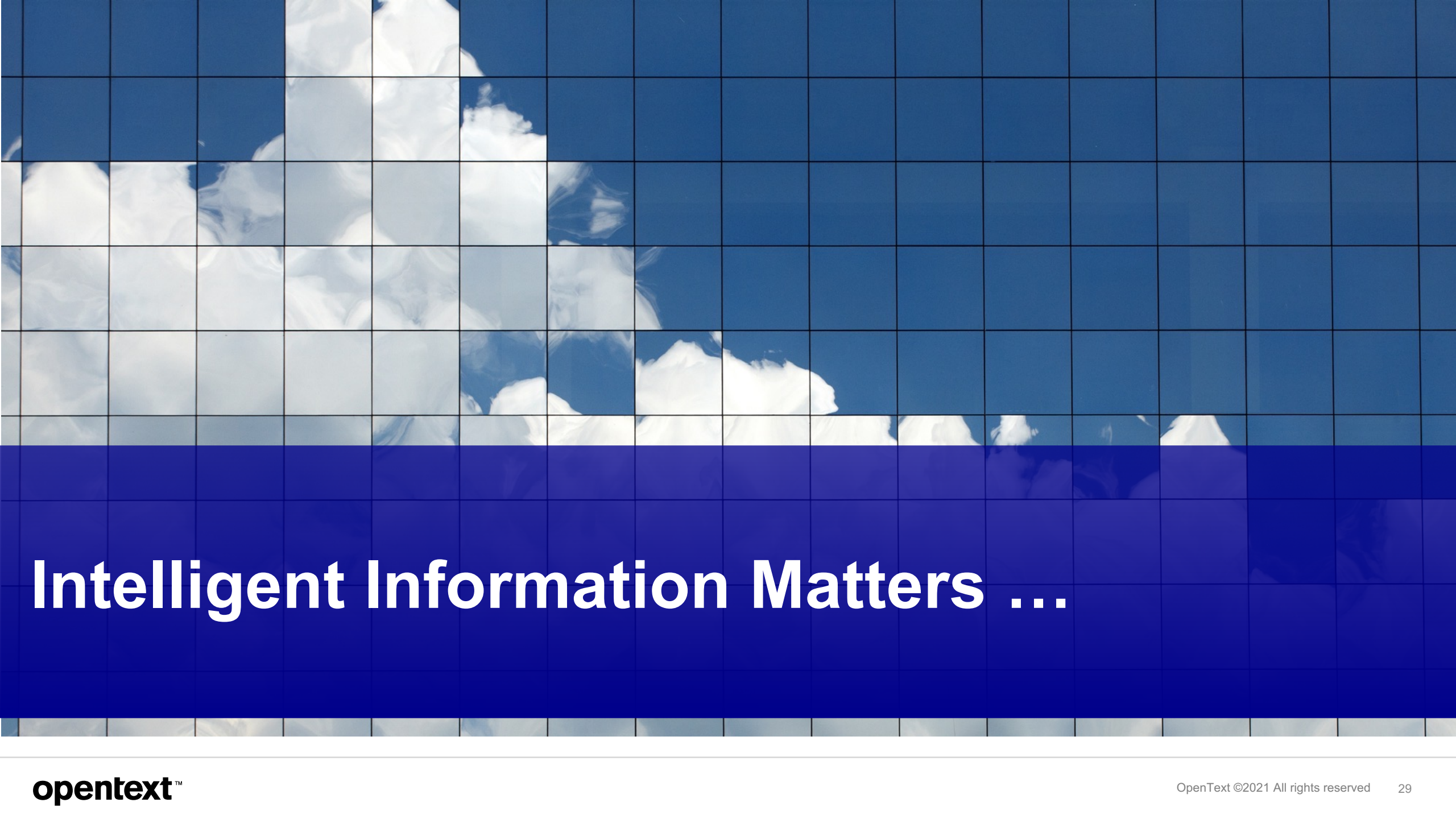
INFRASTRUCTURE



Intelligent Enterprise is the destination ...



But can you become intelligent without information?



Intelligent Information Matters ...

opentext™

Takk! (Thankyou!)



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