



PROTECTING THE BUSINESS- CRITICAL APPLICATIONS THAT RUN YOUR BUSINESS

RANSOMWARE - SAP SECURITY THREAT LANDSCAPE

21 OCTOBER 2021 | JONATHAN COOPER





Agenda



SAP Endorsed App
Premium Certified

Challenges

Risk based approach

Why Onapsis

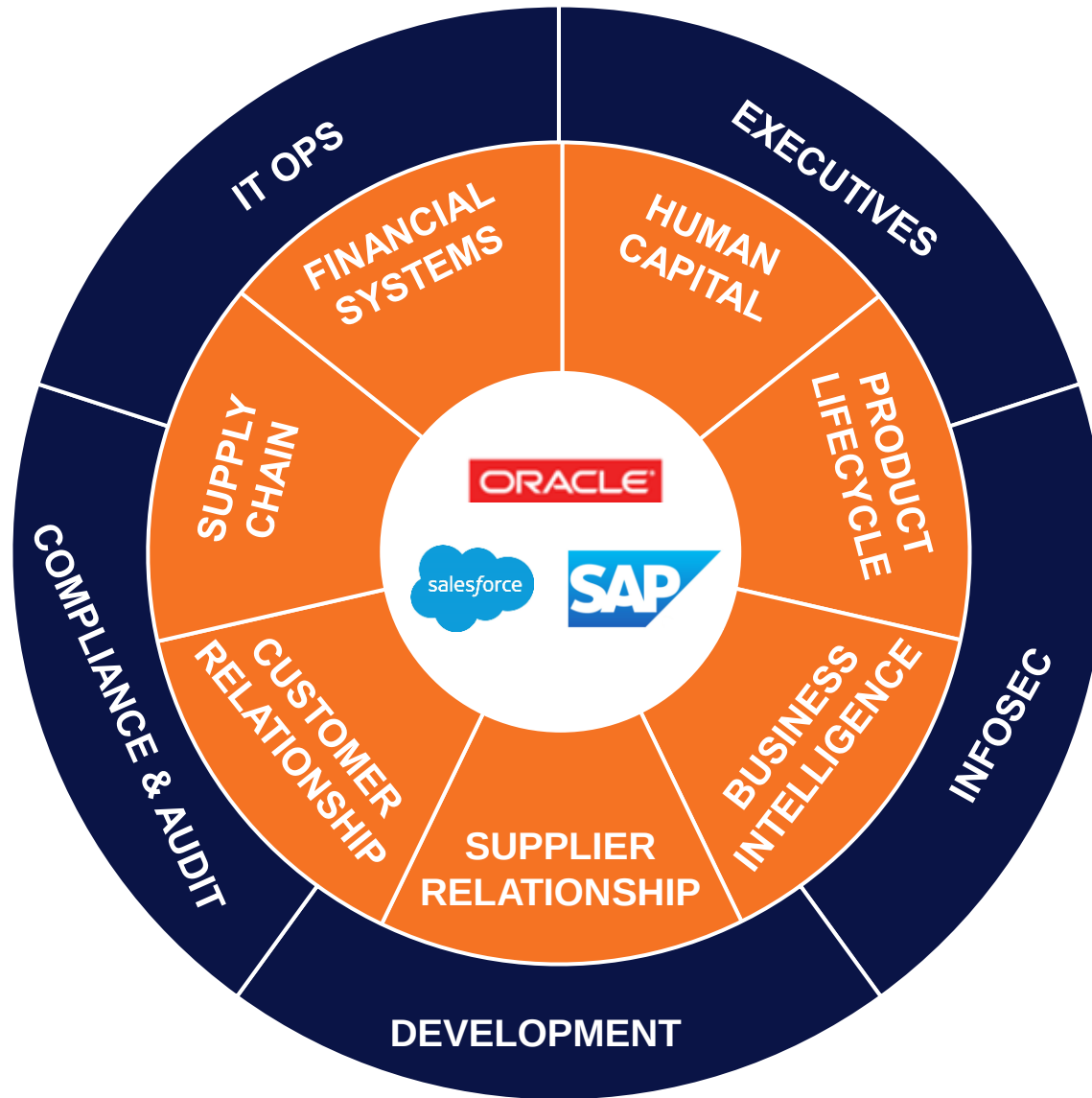
Demo

SAP Cyber Security Maturity

Key Takeaways



BUSINESS-CRITICAL APPLICATIONS POWER YOUR BUSINESS



92%

of the Global 2000 use
SAP or Oracle¹

77%

of the world's revenue touches
these systems²

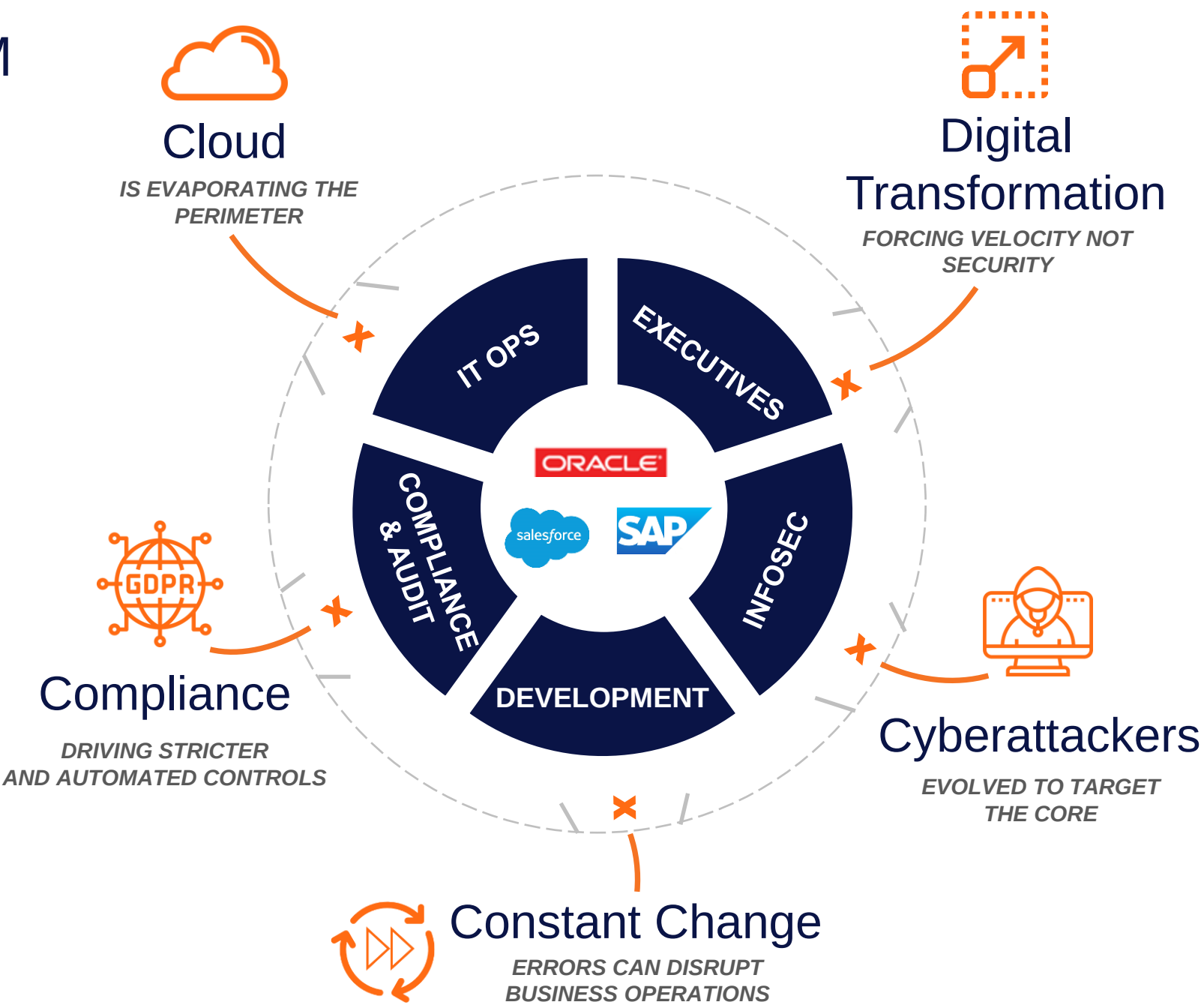
1 in 5

enterprise applications are
SaaS-based³



A PERFECT STORM

New Industry Dynamics and Emerging Cyber Threats Are Threatening Your Mission-Critical Applications





EVOLUTION OF BUSINESS-CRITICAL APPLICATION CYBERATTACKS

64% OF ERP SYSTEMS HAVE BEEN BREACHED IN THE PAST 2 YEARS



ONAPSIS
IC. ONAPSIS
HACKTIVIST GROUPS
1st public exploit targeting SAP applications

2012
HACKTIVIST GROUPS
1st public exploit targeting SAP applications

2013
CYBER CRIMINALS CREATING MALWARE
SAP targeted malware discovered

2014
PUBLIC EXPLOIT
Chinese hacker exploits SAP NetWeaver

2015
NATION-STATE SPONSORED
Chinese breach of USIS targeted SAP

2016
1ST DHS US-CERT ALERT for SAP Business Applications

2017
INCREASED INTEREST ON DARK WEB
Onapsis helps Oracle secure critical vulnerability in EBS

2018
2ND DHS US-CERT ALERT for SAP Business Applications

2019
3RD DHS US-CERT ALERT for SAP 10K B
LAZE Vulnerability
PAYDAY Oracle Vulnerabilities

2020
EXPLOIT TOOLKIT SAP RFCpwn
BigDebiT Oracle Vulnerabilities
4th DHS US-CERT ALERT for SAP RECON Vulnerability

2021
PUBLIC EXPLOIT SAP SolMan
5th DHS US-CERT ALERT on malicious activity targeting SAP applications



Risk = Likelihood x Impact





ONAPSIS & SAP THREAT INTEL | NOVEL EVIDENCE OF ONGOING ATTACKS ON SAP APPLICATIONS IN THE WILD

300+

CONFIRMED
EXPLOITATIONS

107+

HANDS-ON
ATTACKS

18

UNIQUE
COUNTRIES

* may include VPS / TOR

<72hs

SAP PATCH
RELEASE TO
EXPLOITATION

<3hs

NEW SYSTEM
ONLINE TO BEING
EXPLOITED

*"Hackers are targeting certain versions of enterprise software from SAP SE that haven't been updated with recent security patches. Successful hacks can **'lead to full control of unsecured SAP applications,'**"*

About SAP SE / SAP News Center / Ecosystem

SAP and Onapsis Proactively
Notify and Help Customers
Protect Mission-Critical
Applications from Active
Cyber Threats

"Impacted organizations could experience:

- *theft of sensitive data,*
- *financial fraud,*
- *disruption of mission-critical business processes,*
- *ransomware, and*
- *halt of all operations."*

WSJ





WHAT HAPPENS IF YOU DON'T FIX THIS?

Data Loss or Breach

74% Of breaches involved access to privileged account¹

28% Of breaches are due to missing application patches²

System Outages

52% Of security events caused operational outage that affected productivity³

over \$50k/hour Average cost of ERP application downtime⁴

Compliance Findings

\$5M Average yearly cost of business disruption due to non-compliance⁵

\$2M Average yearly cost of fines and penalties due to non-compliance⁵

Project Delays

52% Of cloud migrations are delayed due to security concerns⁶

Reputation Damage

7.3% Average decrease in stock price following a security breach⁷

¹Centrify

²DarkReading

³Fortinet

⁴Onapsis

⁵Ascent

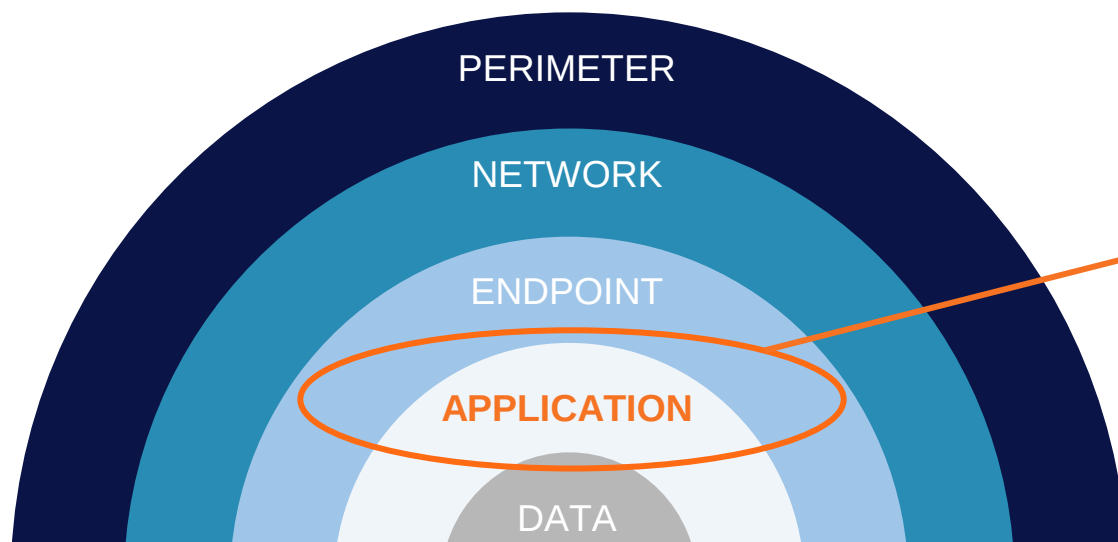
⁶TechRepublic

⁷Forbes



Why Onapsis

“In-depth assessments of databases and applications, such as ERP systems (e.g., SAP or Oracle), are not widely supported in traditional Vulnerability Assessment solutions.” **Gartner**



SAP Application Security

- Single Sign On, IDM, ID Access Governance/Service,
- Role Based Access Control, ABAC
- SolMan, Early Watch, Focused Run
- Code Vulnerability Analysis, Code Inspector, ATC
- SAP GRC AC, PC, RM, AM, BIS, UI Mask/Log, ETD

Traditional SAP controls can be bypassed by cyber attacks



Ripped from the Headlines...

CYBERSECURITY

Meat supplier JBS paid ransomware hackers \$11 million

PUBLISHED WED, JUN 9 2021•7:43 PM EDT | UPDATED WED, JUN 9 2021•8:42 PM EDT

NBC NEWS Kevin Collier

SHARE



Signage outside the JBS Beef Production Facility in Greeley, Colorado, U.S., on Tuesday, June 1, 2021.
Michael Ciaglo | Bloomberg | Getty Images

Colonial Pipeline Paid Roughly \$5 Million in Ransom to Hackers

The payment clears the way for gas to begin flowing again, but it risks emboldening other criminal groups to take American companies hostage by seizing control of their computers.





The Way Organizations Commonly Respond Isn't Working...

Challenge: Commonly, people think of endpoints, cyber education, network detection tools, and backups when they hear the word “ransomware”. Lots of reacting...





Where Do We Want Organizations Focusing?

Goal: Onapsis needs to help organizations focus on ***proactive*** measures to directly secure the “crown jewels”. Onapsis needs to drive increased product awareness of how we can identify attack vectors and help mitigate disruptive attacks to business-critical applications.





Ransomware for Mission Critical Applications

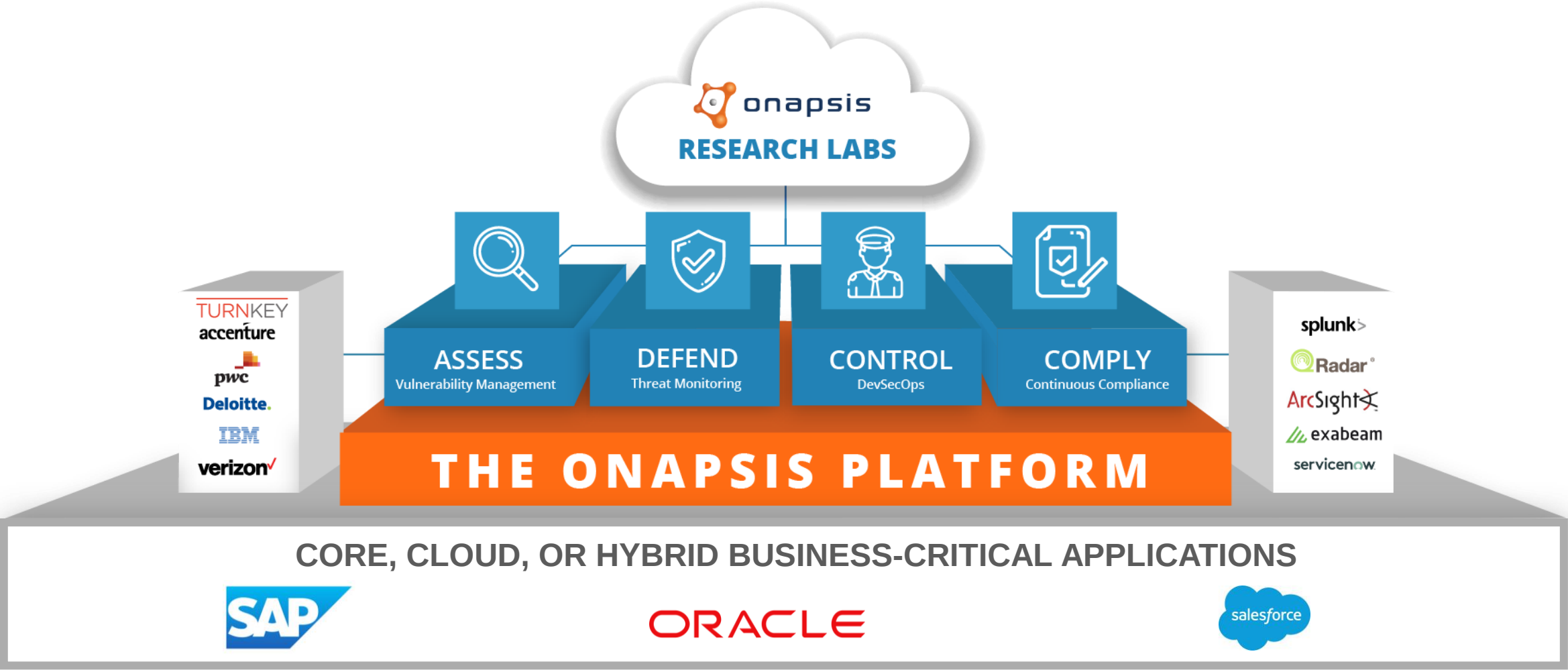
- Connected Applications Introduce More Weaknesses and Vulnerabilities.
- Getting Back to Basics Means Good Security Hygiene.
- Speed and Sophistication of attacks
- Surface area of attack has increased

*“Implement a risk-based vulnerability management process that includes threat intelligence. Ransomware often relies on unpatched systems to allow lateral movement. **This should be a continuous process.** The risk associated with vulnerabilities changes as vulnerabilities are exploited by attackers.* **Gartner**



ONAPSIS BRINGS BUSINESS-CRITICAL APPLICATIONS INTO SCOPE

Unprecedented visibility into business-critical applications across your enterprise





Demonstration





THE ONAPSIS PLATFORM | PRODUCTS & FUNCTIONALITY

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ASSESS

Vulnerability Management

- System misconfigurations, missing patches
- Authorization issues, default accounts/roles
- Assess if systems are configured in line with best practices

Integrations with workflow services:



DEFEND

Continuous Threat Monitoring

- Real-time attack alerts
- Monitor for exploits, user activity / transactions, privilege misuse
- Alert for dangerous program executions

Integrations with SIEMs:



CONTROL

Application Security Testing & Transport Inspection

- Identify security, compliance, and quality errors in SAP custom code
- Identify SAP transports that would cause import errors, outages, downgrades, security or compliance issues

Integrations with change management and development environments:



SAP ChaRM, TMS, HANA Studio, Eclipse, Web IDE, ABAP development workbench

COMPLY

Continuous Compliance

- Evaluate compliance impact of system vulnerabilities, misconfigurations, patches, authorizations, deployed code (SAP)
- Out-of-the-box & custom policies
- Evaluate and verify IT controls

MANAGEMENT FUNCTIONALITY

Reporting & Analysis

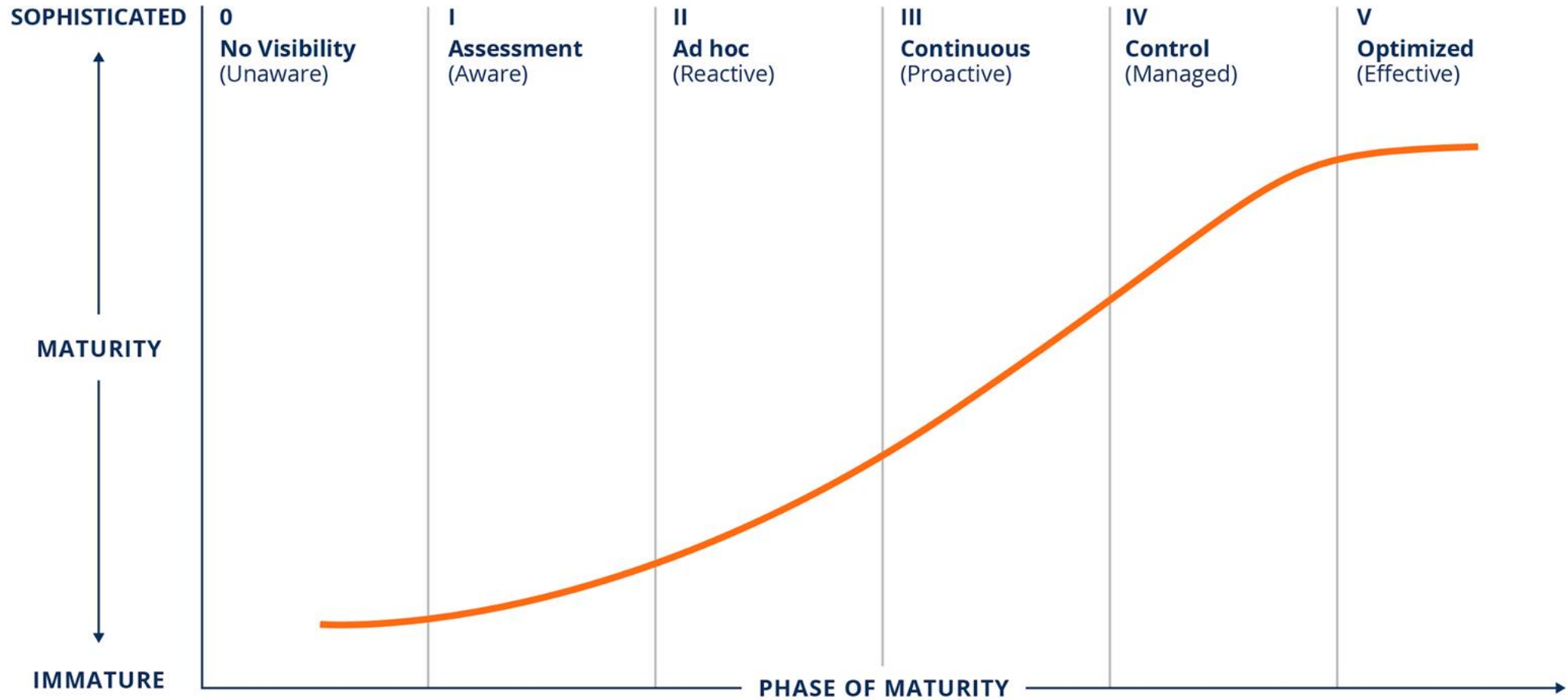
Ticketing/SOC Integration

Scheduling & Workflows

Asset Discovery

Users & Role Management

SAP CyberSecurity Maturity





ONAPSIS RESEARCH LABS

Stay ahead of ever-evolving cybersecurity threats with the world's leading threat research on business-critical applications

- Onapsis products automatically updated with latest threat intel and security guidance
- Receive advanced notification on critical issues and improved configurations
- Get pre-patch protection ahead of scheduled vendor updates

Discovered

800+

zero-day vulnerabilities in business-critical apps



14

Out-of-the-box compliance policies, plus ability to customize

5

US DHS critical alerts based on our research



17

Patents, 8 issued & 9 pending



Knowledgebase of

10,000+

vulnerabilities and attacks on business applications



ONAPSIS HIGHLIGHTS



#1

Market Category
Leader



400+

Global
Employees



300+

Customers,
20% Fortune100

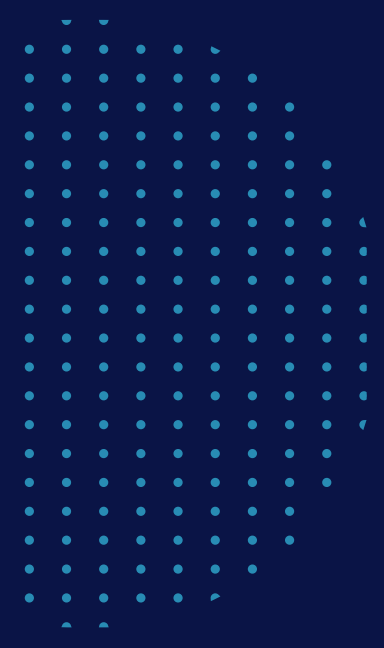


94%

Customer
Retention

 **SAP®** Endorsed App
Premium Certified





THANK YOU

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ASSESS | VULNERABILITY & SECURITY POSTURE MANAGEMENT

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- **Visibility** into vulnerabilities, misconfigurations and security posture
- **Understand risk** and business impact
- **Manage issues** with built-in workflows and integrations with external ticketing systems



- **Streamline remediation** with detailed step-by-step technical solutions
- **Report** on vulnerability and security posture over time via dashboards and exportable exec summaries

60%

Decrease in remediation efforts

75%

Issue investigation time eliminated due to low false positive rate

95%

Less time identifying and investigating vs manual efforts

60%

Time saved preparing executive reports

80%

Time saved scheduling patches with built-in prioritization



DEFEND | THREAT DETECTION & RESPONSE

- **Continuous monitoring** and real-time alerts for over 3,000+ threat indicators
- **Prioritize alerts** based on stakeholder risk posture and/or systems
- **Respond quickly** to active threats via detailed alarm notifications
- **Analyze Root Cause** by sending threat information to SIEMs and correlating with other system logs

75%

Improved incident response times

50%

Reduced forensic investigation time

100%

SAP log forwarding enables correlation with other logs

splunk>

ArcSight



Azure Sentinel



exabeam



Radarscan



CONTROL FOR CODE | SAP APPLICATION SECURITY TESTING

- **Identify** security, compliance, and quality issues in “real-time” or in batches before release
- **Understand** business risk and criticality
- **Manage** issues via built-in approval workflows
- **Resolve** with detailed step-by-step remediation guidance
- **Mass correction** services available to automate the fix of bulk issues

25x

Faster than manual review processes

1
minute

Scan up to 900,000 lines of code

<1%

False positive rate

75%

Reduction in errors making it into production

50 -
80%

Common findings automatically fixed with optional service



CONTROL FOR TRANSPORT | SAP TRANSPORT INSPECTION

- **Comprehensive inspection** of all SAP transports (including third-party)
- **Resolve** with detailed step-by-step remediation guidance
- **Integrate** with existing change and transport management systems
- **Prevent** import errors, business outages, downgrades, security vulnerabilities, and compliance violations
- **Protect** sensitive data from manipulation and espionage

100%

Automated transport inspection lifts the burden of a manual review process

75%

Reduction of unexpected outages

100%

Visibility into 3rd party transports without importing into SAP

462
Hours

Saved per system per year on investigating and fixing transport errors

\$35K

Saved per system per year by eliminating import errors in production



COMPLY | AUTOMATED COMPLIANCE TESTING & VERIFICATION

- **Automate evidence collection** to prepare for internal/external audits
- **Automate testing and validation** of IT controls against customizable policies
- **Prioritize** issues based upon criticality and compliance impact
- **Understand** effectiveness of IT controls and business impact of identified issues
- **Continuously assess** to proactively measure risk, stay ahead of audit cycle, and maintain compliance
- **Avoid** deficiencies and material findings

92%

Of tasks associated with controls testing can be automated

90%

Reduction in time spent testing IT controls

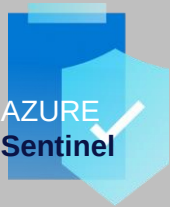
\$100K

Saved per year compared to manual audit processes



ONAPSIS PARTNERS | APPLICATION PROTECTION ECOSYSTEM

TECHNOLOGY ALLIANCES



CLOUD PROVIDERS



SYSTEM INTEGRATORS & MSSP

