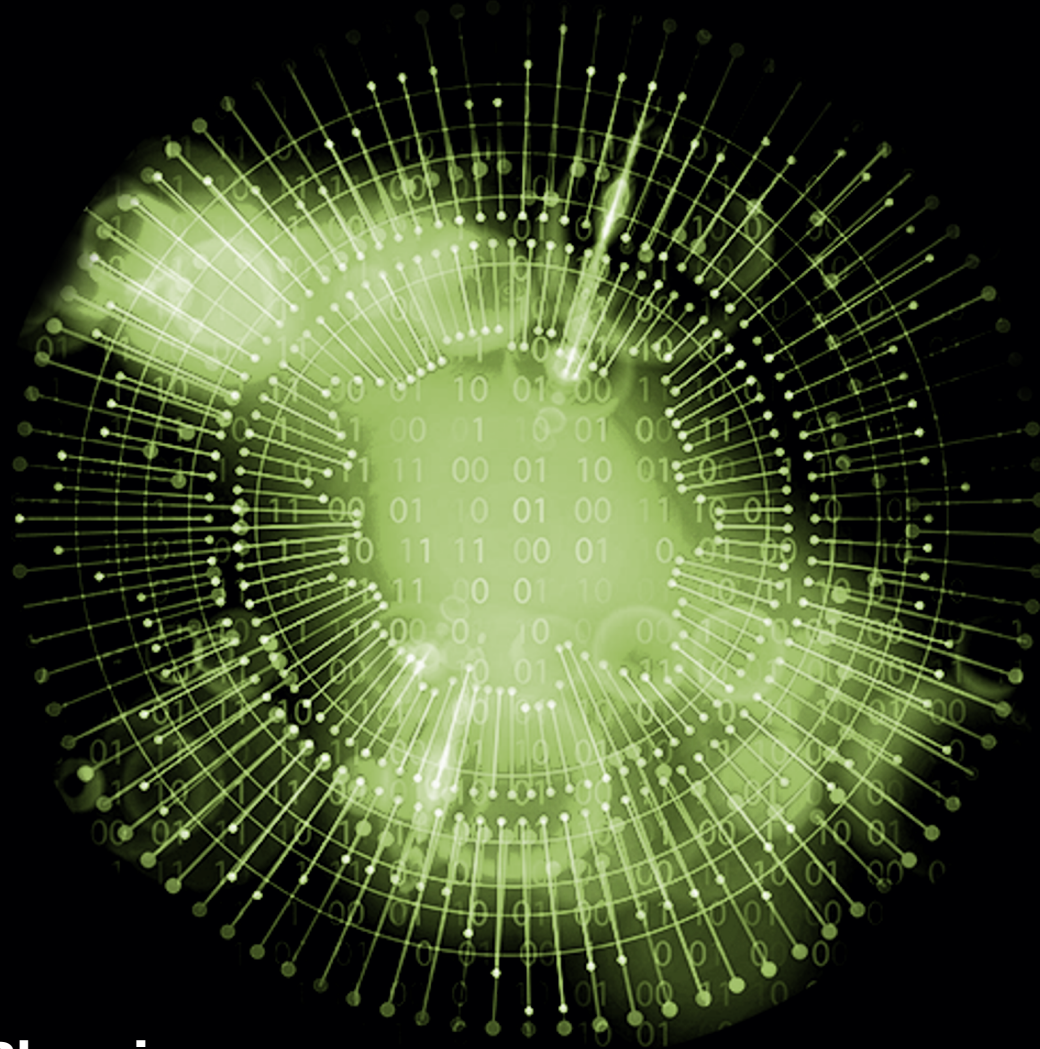




SAP Analytics Cloud for Planning Highlights & Demo

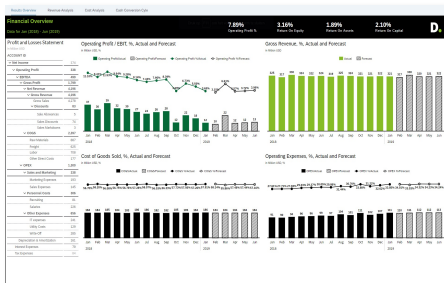
SNB Conference

Key features

“SAP’s primary solution for reporting, strategic planning and predictive analytics”

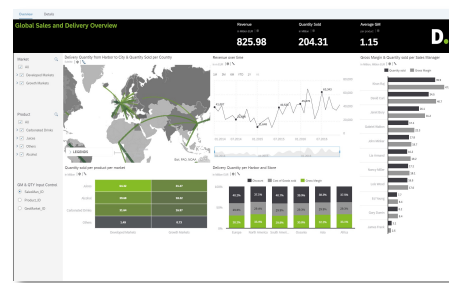
Reporting and Dashboarding

- Better decision making through real-time insights
- Live connection to S/4HANA
- Connect to SAP and non-SAP sources



Application Design

- Create applications with advanced functionality
- Apply free form scripts
- Use external extensions to enhance the solutions



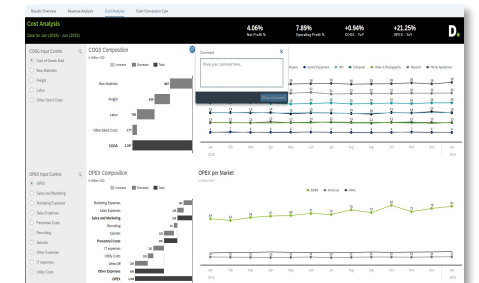
Strategic Planning

- Integrated what if scenario based planning
- Advanced planning capabilities
- Planning on real-time data in the cloud

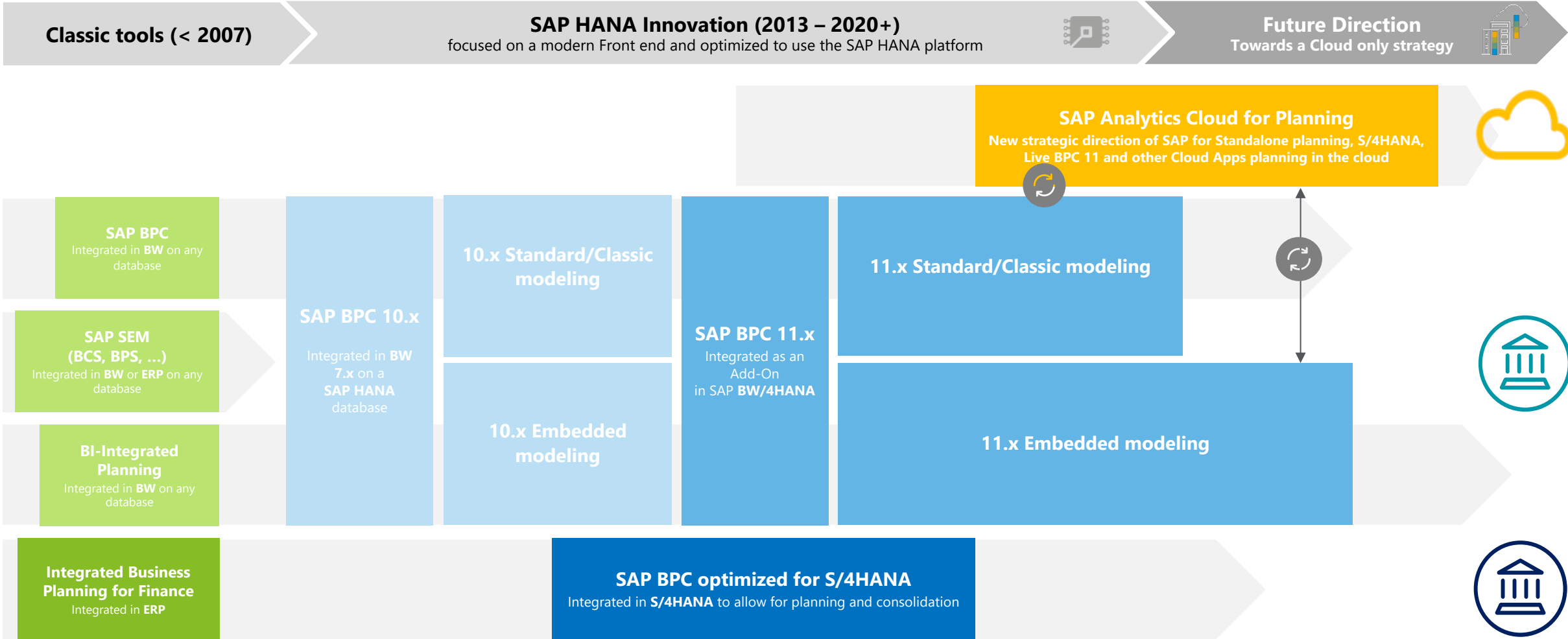


Integrated Predictive Analytics

- Embeds smart and predictive analytics in dashboards
- Predictive capabilities include categorization, regression and time series forecasting



SAP Solutions for Financial Planning & Reporting



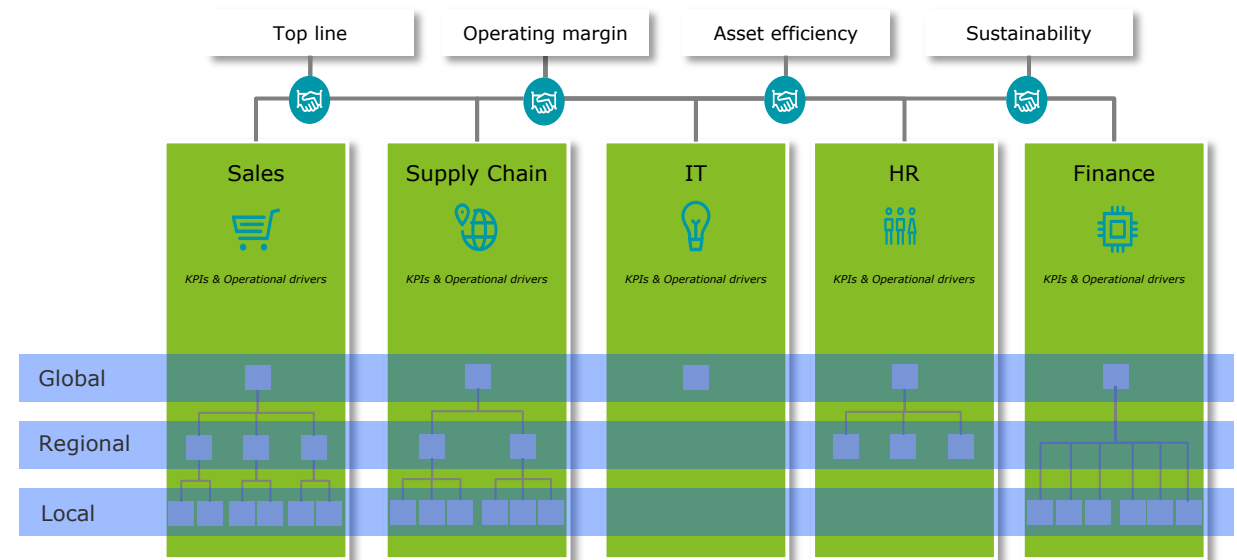
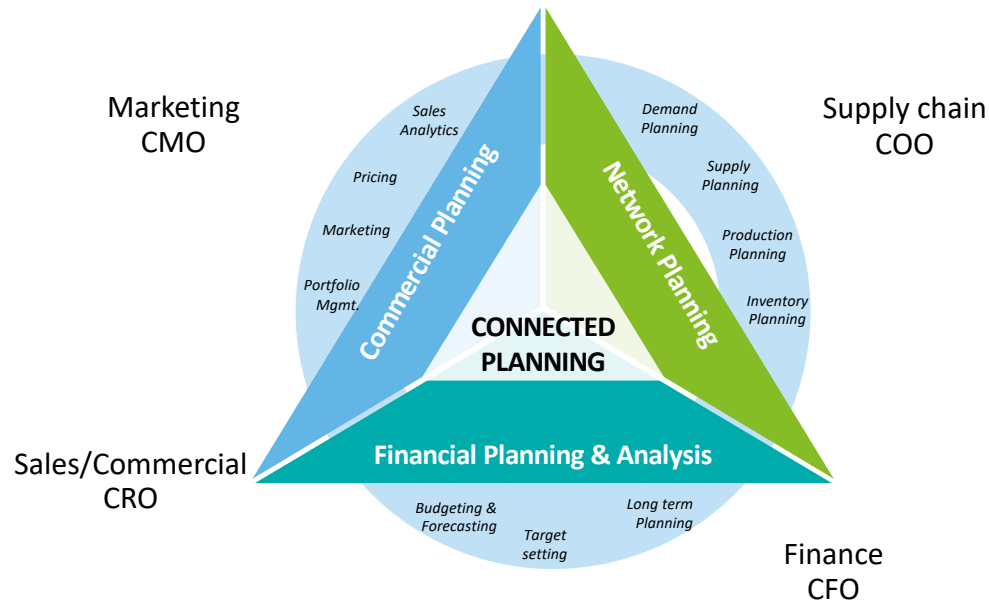
Connected planning

Connected planning addresses today's business planning challenges by:

1 Drive **speed** and **agility** in decision-making, go-to-market and execution to deliver optimal business results

2 Provide **transparency** across the enterprise and aligns supply chain, commercial and financial plans

3 Improve **alignment** and **accountability** across the organization and enabling collaboration



Demo introduction

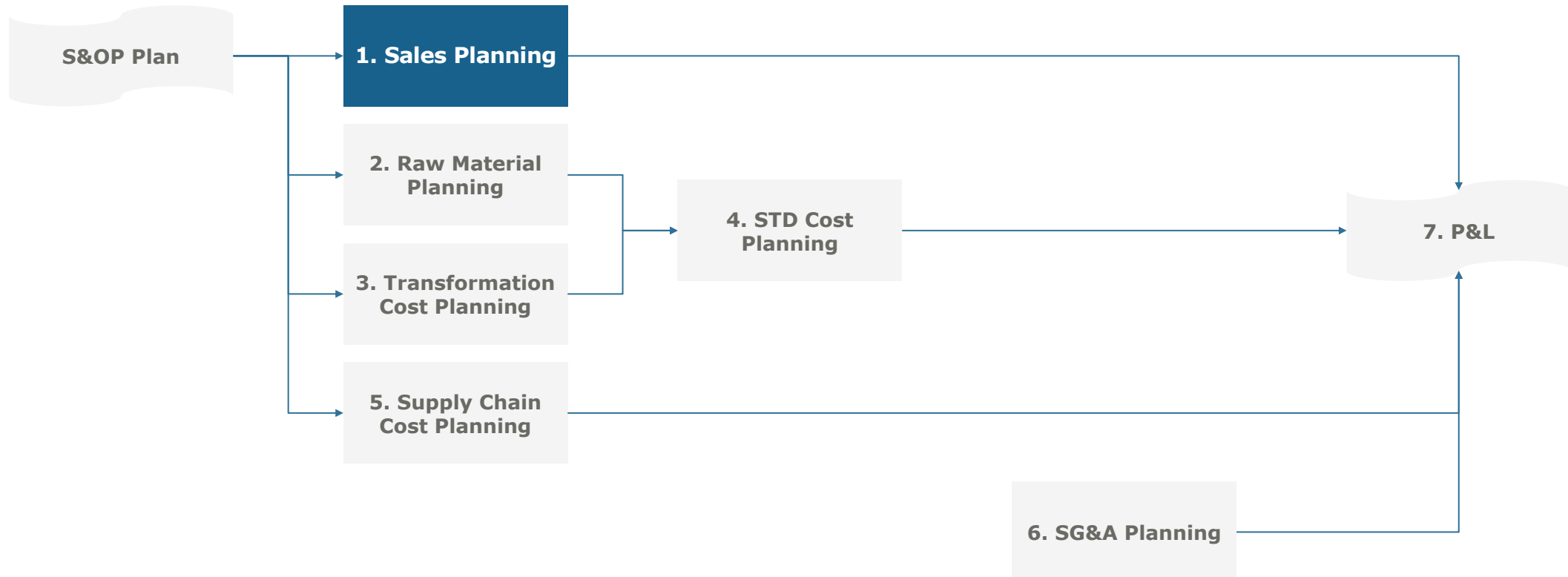
GlassCo NV: A Belgian window manufacturer

- Active in **4 Regions:** Western Europe, Eastern Europe, Nordics, UK
- Product catalogue of **120 Products** in **3 divisions:** PVC, Aluminium, Wood



Process overview

Budgeting Process



Sales planning

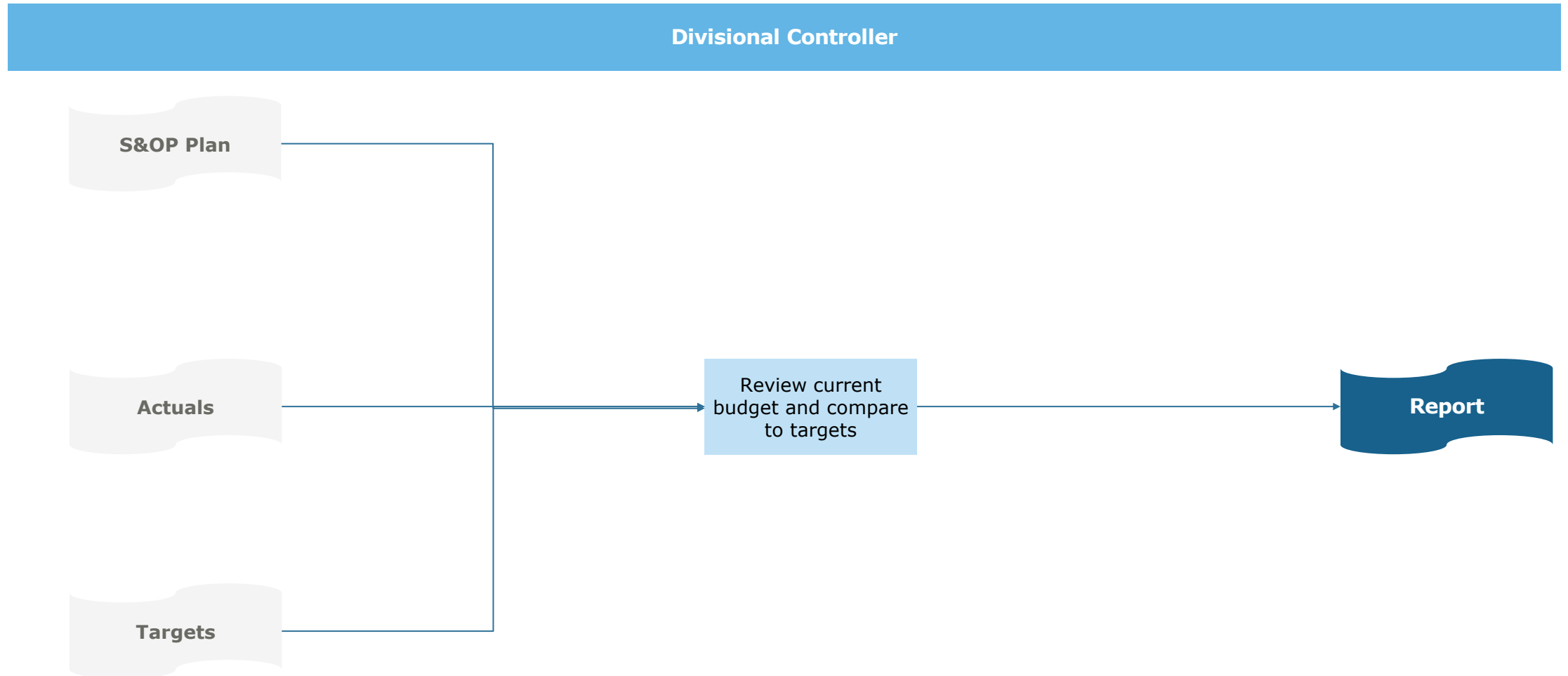
Budgeting Process

**1. Review budget
and high-level
Targets**

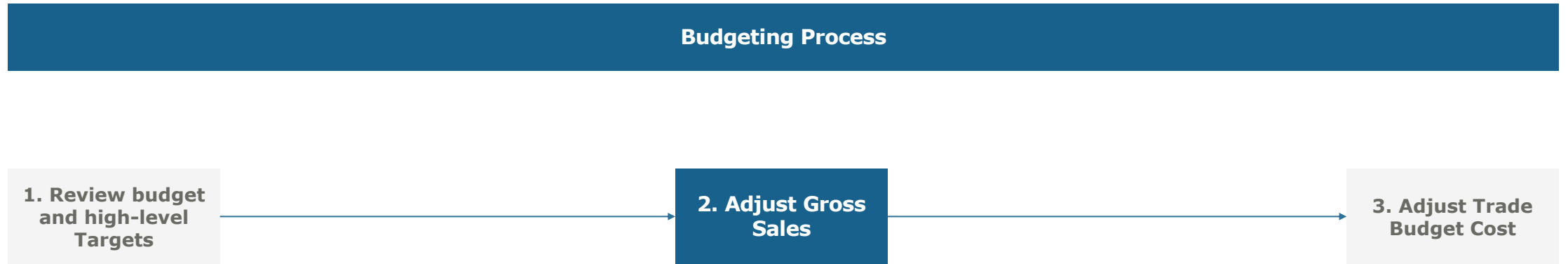
**2. Adjust Gross
Sales**

**3. Adjust Trade
Budget Cost**

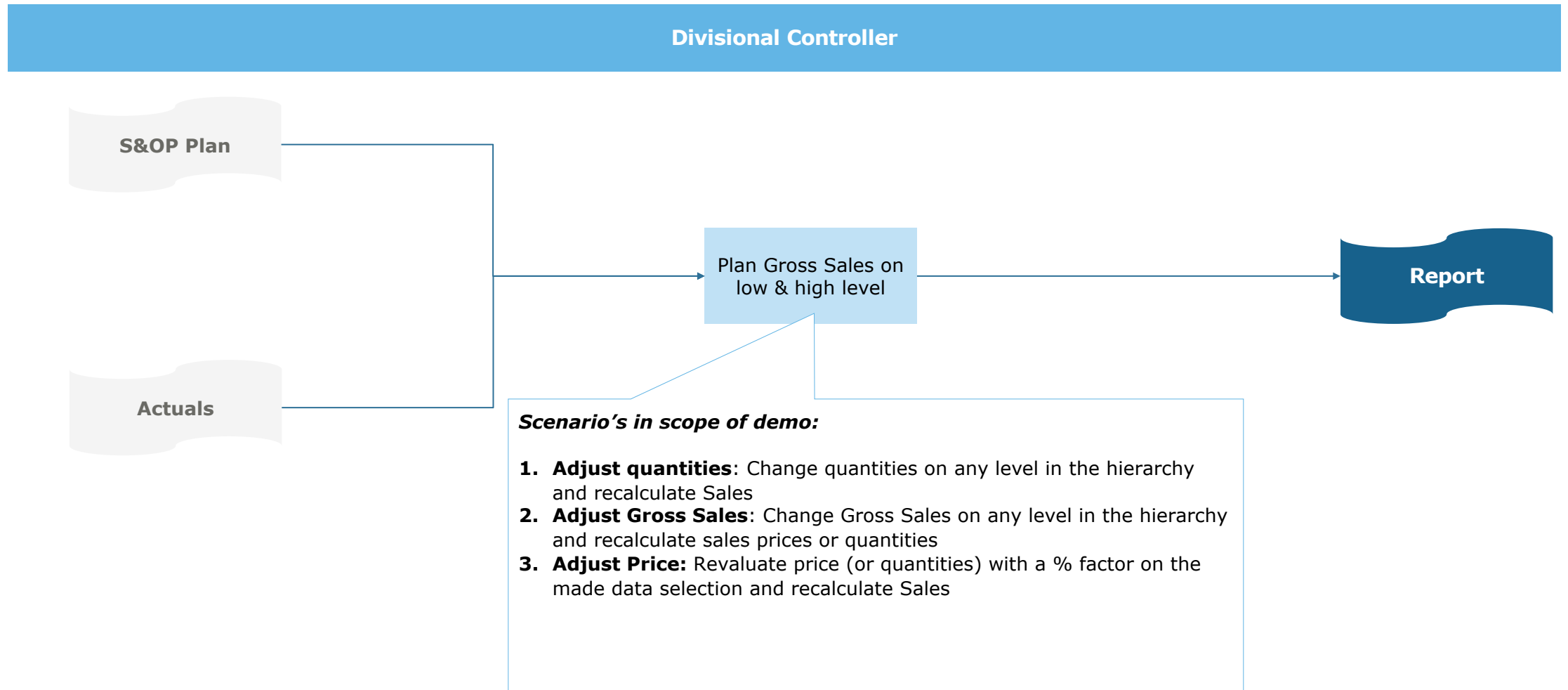
Sales planning



Sales planning



Sales planning



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