



Selective Transformation

Enable a Kinetic Enterprise™ through rapid
and selective upgrade

Your hosts today



Chanakya Sharma

*Director, Norway
Nordics SAP Transformation Lead
chsharma@deloitte.no*



Sandesh Shetty

*Manager, Deloitte US India
SAP Solution Architect
sanshetty@deloitte.com*

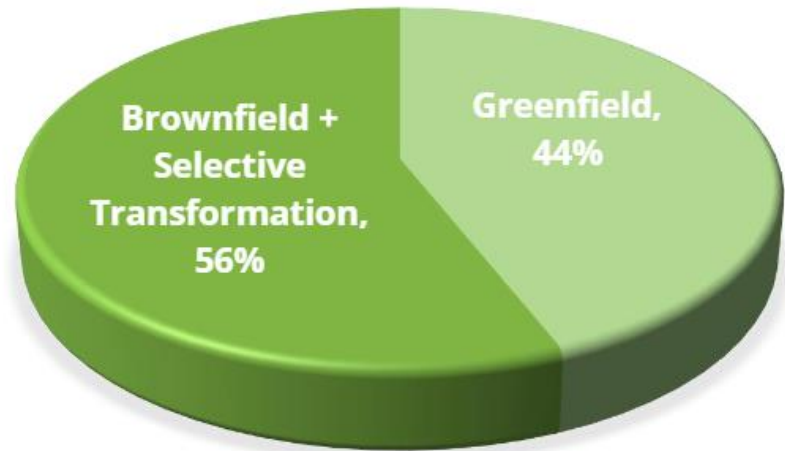
Agenda

- **Background**
- **Transformation options**
- **Selective Transformation**
- **Demo**
- **Rapid Prototype Approach**
- **Key Take Away**



Status of Customers running SAP ERP

Recent trends showed a clear shift from Greenfield to Brownfield or Selective Transformation



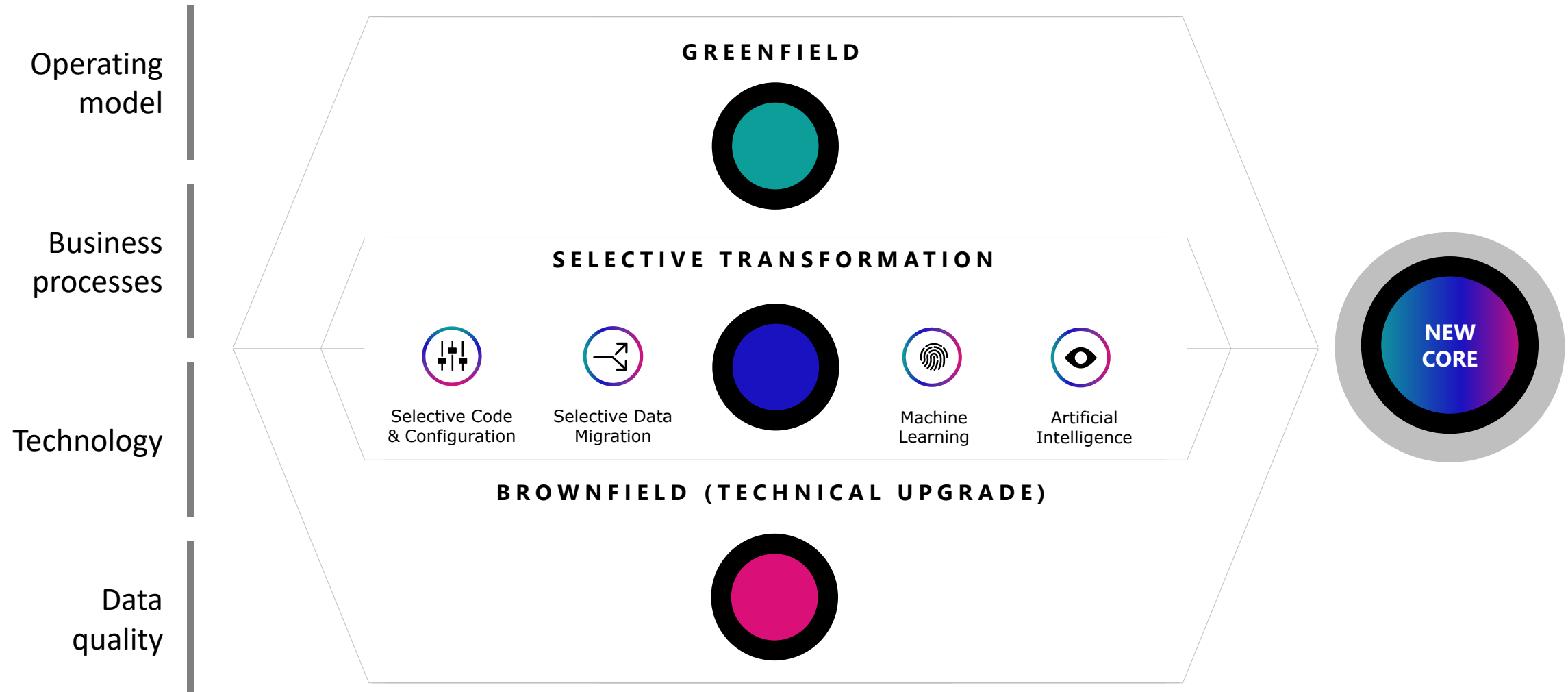
Source: SAP

- Brownfield and Selective transformation are gaining market momentum for fast adoption of S/4HANA
- More than half of all licenses sold are still waiting for the right business case to get implemented. Deloitte can help with the next step/PoC
- Integrated SAP S/4HANA along with SAP Business Technology Platform is the key to remain competitive in the marketplace

A Brownfield and Selective Transformation approach gives the ability to upgrade core ERP thereby limiting additional costs and adopting the newer platform quickly. More and more customers are leaning toward this approach now.

Options for transforming SAP

Multiple transformation options available for customers to choose. As part of Journey Planning exercise, we analyze customer's existing SAP Landscape and help them decide on one of these options



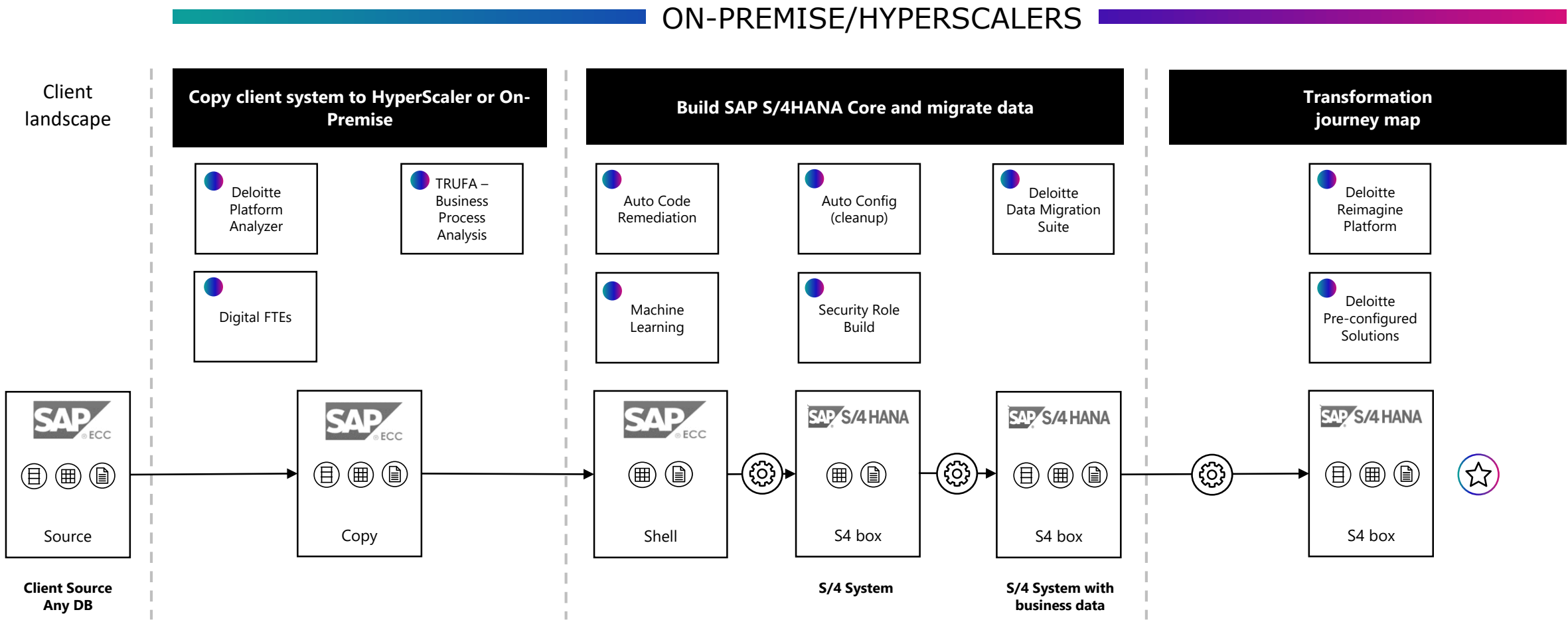
What is Selective Transformation?

*Rapid migration from SAP ECC system to SAP S/4HANA by **selectively** bringing across the chosen, working solutions and discarding what's not needed*

- ❑ Deloitte's Assets - Collection of Tools & Accelerators, Approach and Methodology
- ❑ Can be leveraged on any hosting platform (HyperScalers or On-premise)

How we do it?

Take your

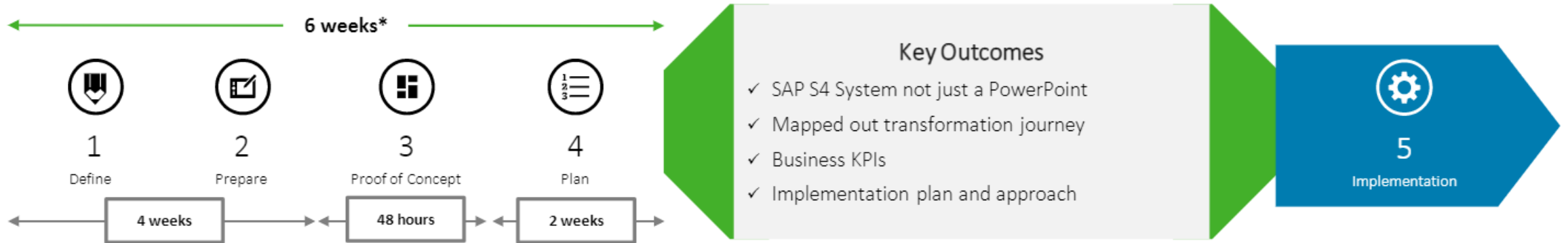


Demo



Rapid Prototype Approach leveraging Deloitte Accelerators and Assets

SELECTIVE TRANSFORMATION = RAPID | VALUE FOCUSED | AI-ENABLED | CLOUD FIRST



	Define	Prepare	Proof of Concept	Plan
Activities	- Prepare detailed project plan - Create copy of ECC production system - Identify stakeholders & agree on expectations	- Create an ECC "Shell" System - Run S/4 HANA Readiness Check and resolve inconsistencies - Define Data migration scope - Initiate Upgrade	- Configuration validation - Code Remediation - Configuration Remediations - Fiori Application Activation - Initial Data Conversion	- Finalize Implementation Scope and Timelines - Review and Update Data Migration Strategy - Review Transformation and Re-Imagine Heat Map with Client
Outcomes	- Project plan, resource plan, Kick-off deck - Identify key stakeholders	- As-Is Assessments - S/4 Transformation Heat Map - Re-Imagine Opportunities - Data migration scope	- Upgraded S/4 HANA sandbox system with real data - Workshop Plan Schedule - Demo Plan Schedule	- S4/HANA Migration Roadmap and Recommendations - Effort and Timelines for Implementation Phase

* Timelines are for illustrative purpose only. Actual Timelines may vary depending on client scenarios and complexity involved

Summary – Selection Transformation

- Middle path to achieve benefits of both Greenfield and Brownfield
- Least disruption to Business along with Transformation
- Leverage Rapid Prototype Approach to see your processes and relevant data in S/4HANA

Deloitte.



Thank You