

xSuite  
It's simple. It's digital.

SBN  
S/4 HANA Day  
Siminn Success Story  
Digitalization of core  
processes

Siminn

# Discover your digital footprints

- Trusted advisors enabling digital transparency and reducing business complexity – in the heart of your business
- SAP certified and integrated workflows - and process mining
- Experts in process optimisation and document handling



USA

Nordic

Approx. 1200 customers

Singapore

Germany

- Hamburg
- Dortmund

35,5 Mio. € revenue

Spain

Slovakia

Benelux

More than 200 employees worldwide

**xSuite Group**

Unlocking Digital Insights

8 locations, 3 continents



xSuite core business  
– is making sure that  
**Your business** and  
ecosystem of processes  
**runs effortless**

**xSuite**  
It's simple. It's digital.



Largest mobile  
network in Iceland



Founded in  
1906



650 employees



Facts about Siminn



# S/4HANA migrations and Accounts Payable automations

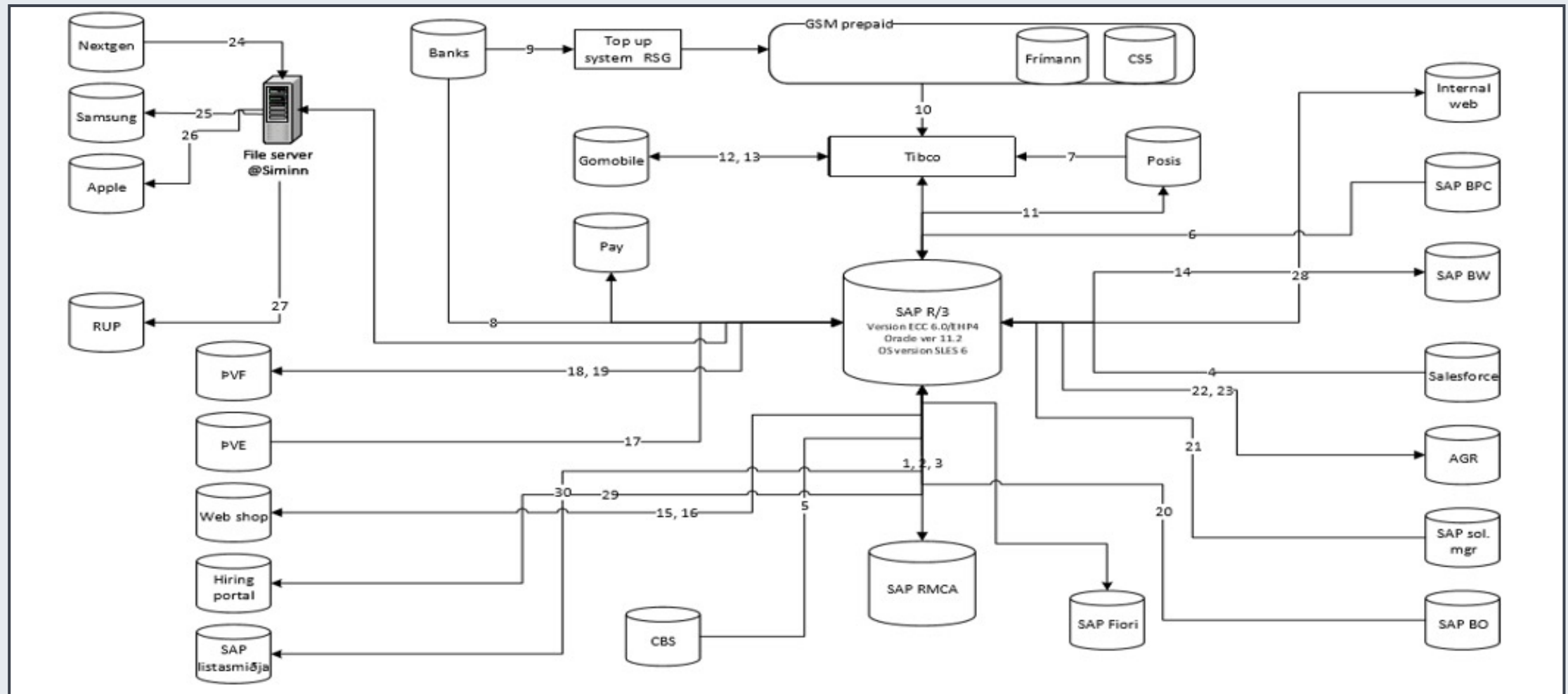


Síminn 

xSuite  
It's simple. It's digital.



# The Problem - Systems landscape – ERP until 30.06.2019





# Business drivers and project focus



## This project is focused on:

- ✓ Technical environment simplification, thus reducing maintenance costs.
- ✓ Fresh start by providing a clean system which adheres to standard SAP best practices whenever possible, thus facilitating future upgrades.
- ✓ Provide end-users with a much faster system, thus reducing employees time to focus on more important tasks.
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# Why upgrade SAP environment?

## Challenges

- Simplify the ERP landscape
- Technical debt on:
  - SAP R3 last update 2011 (EHP4)
  - SAP RMCA last update 2008 (EHP2)
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# Strategic and operational decisions

We had the option to choose between two approaches - **Greenfield** or **Brownfield**.  
The project decided to go with a Greenfield approach (New system installation).

The project ran the Platform Analyzer tool on Síminn (SBX) environment.  
Key observations where:

- All active business functions will be supported in the new SAP S/4HANA version 1809.
- 43 business processes have been identified in system along with 6 industry solutions.
- No errors found in the pre check analysis

As per DPA analysis SAP S/4HANA 1809 EM conversion was possible for Síminn as all business functions were supported.

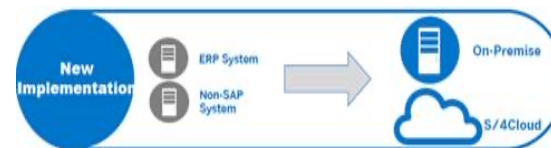
→ Project decision: Greenfield approach

## Preferred approach

### Greenfield

#### New Installation

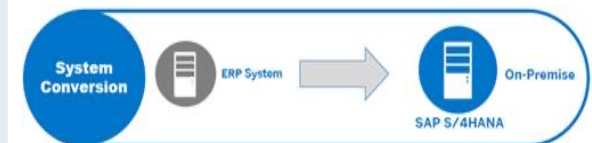
- If the design of your current SAP landscape is from 90's, it's probably time to consider the fresh start of S/4 HANA
- Reimage your core process & systems in alignment with corporate priorities to achieve superior operational performance in a digital & networked economy
- Clean up the data in old system and bring into S/4 HANA with integrated data management and quality tools.



### Brownfield

#### System Conversion

- If your current SAP Landscape has been highly maintained ( ECC 6.0 or higher) and 75-80% of your current process/code base in use then you most likely consider direct conversion to S/4 HANA
- Assess the readiness of the system for conversion
- Complete the conversion of the system to S/4 HANA





# Moving to the Cloud

## ERP migrated to AWS (Amazon Web Services)

- AWS was chosen as a partner for the new ERP environment

### Why?

- **Cost**
  - Calculated from AWS and compared with cost from others
- **Flexibility**
  - Sizing up and down
  - Adding machine
- **Performance**





# Strategic and operational decisions



## Company Codes

Codes that will move to the new system:

- 1000: Síminn
- 3010: Míla
- 3750: Sensa
- 3800: Radíómiðun

Codes that will move to the new system but are barely used:

- 3040: Gaukshöfði
- 3085: Farsímagreiðslur
- 4002: OnWave
- 4030: Síminn DK



## Data Migration (\*)

All unprocessed items will be migrated.

1 year old data will be migrated for:

- Finance

2 year old data will be migrated for

- RMCA

3 year old data for equipment:

- Equipment : as some equipment is older than 3 years



## Others

Former system stored in Sensa for consultation of data older than 3 years only, i.e.:

- Decommissioning of SAP R/3  
– Replaced by S/4HANA
- Decommissioning of RMCA  
– Replaced by S/4HANA



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- ✓ Provide end-users with new functionalities, improved analytical tools and possibly new solutions.

## xSuite Approval

- Approval of purchase orders
- Approval of invoices

## xSuite Purchasing

- Moving from FI approval
- To creating purchase orders

## New reporting in S/4 Hana

- New options of reporting in S/4

## Customer service part

- Timesheet
- Create service orders



# Main focus in the project

## xSuite Approval

- Approval of purchase orders
- Approval of invoices

## xSuite Purchasing

- Moving from FI approval
- To creating purchase orders

## New reporting in S/4 Hana

- New options of reporting in S/4

## Customer service part

- Timesheet
- Create service orders





# xSuite and Siminn

## **Account Payable (AP) project**

### **AP part of Migration**

xSuite migrated all AP invoices from old archiving system to the new one.

- All invoices means not just 3 years - but 7 years of PDF and XML invoices to xSuite Archive system.

### **Purchasing part (xSuite)**

One key thing that Siminn wanted to do was moving from FI approval to create purchasing orders and approve them.

- xSuite solutions are vital here, using approval of PO in FIORI, that is FIORI APP from xSuite.
- Siminn is now working on simplifying the PO creation and Purchase requisition.



# xSuite and Siminn

## Archiving project

### Archive project

Siminn is now working on a project with xSuite to move all customer invoices over to **xSuite Archive system**.

The purpose of this project is to simplify the landscape for customer invoices.

- **Today** we are creating customer invoices in two billing systems – and billing are going to two different processes and also two different systems that store PDF/XML. And then of course we get invoices from two different systems to publish them.
- **The future** is to send invoices from both billing systems into same process and store PDF/XML in Archiving from xSuite. Also we only have one system where we get invoices and publish them.



# xSuite and Siminn

## PEPPOL – INV18

Siminn is working on the TS-236 project that is a part of European project regarding electronic invoices.

The project is on the last stage and Siminn with xSuite, Deloitte and 5 other companies in Iceland have been testing this for the last weeks.

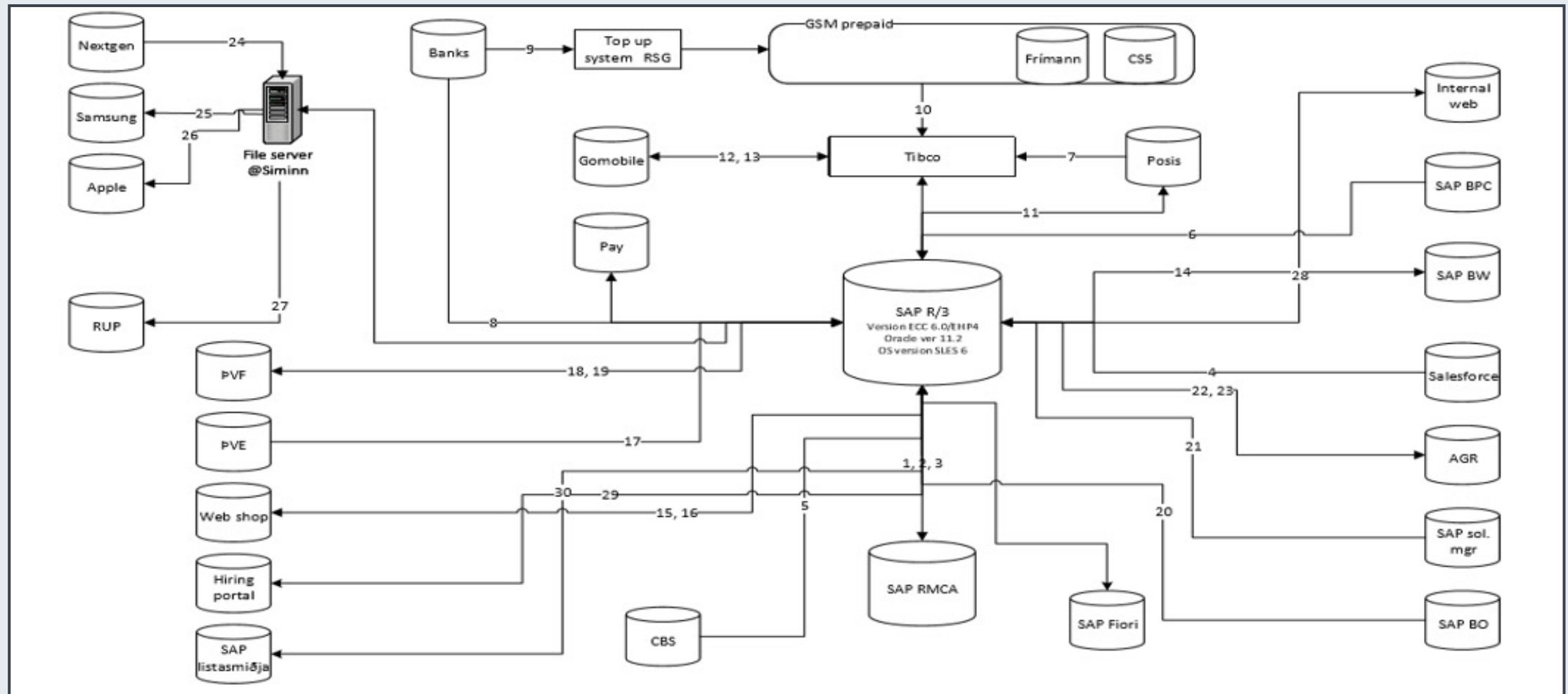
We at Siminn hope that this new „Standard“ will do a lot for us - moving forward in „Automation“ of incoming and outgoing invoices.



# Systems landscape - S<sub>4</sub>HANA - Today

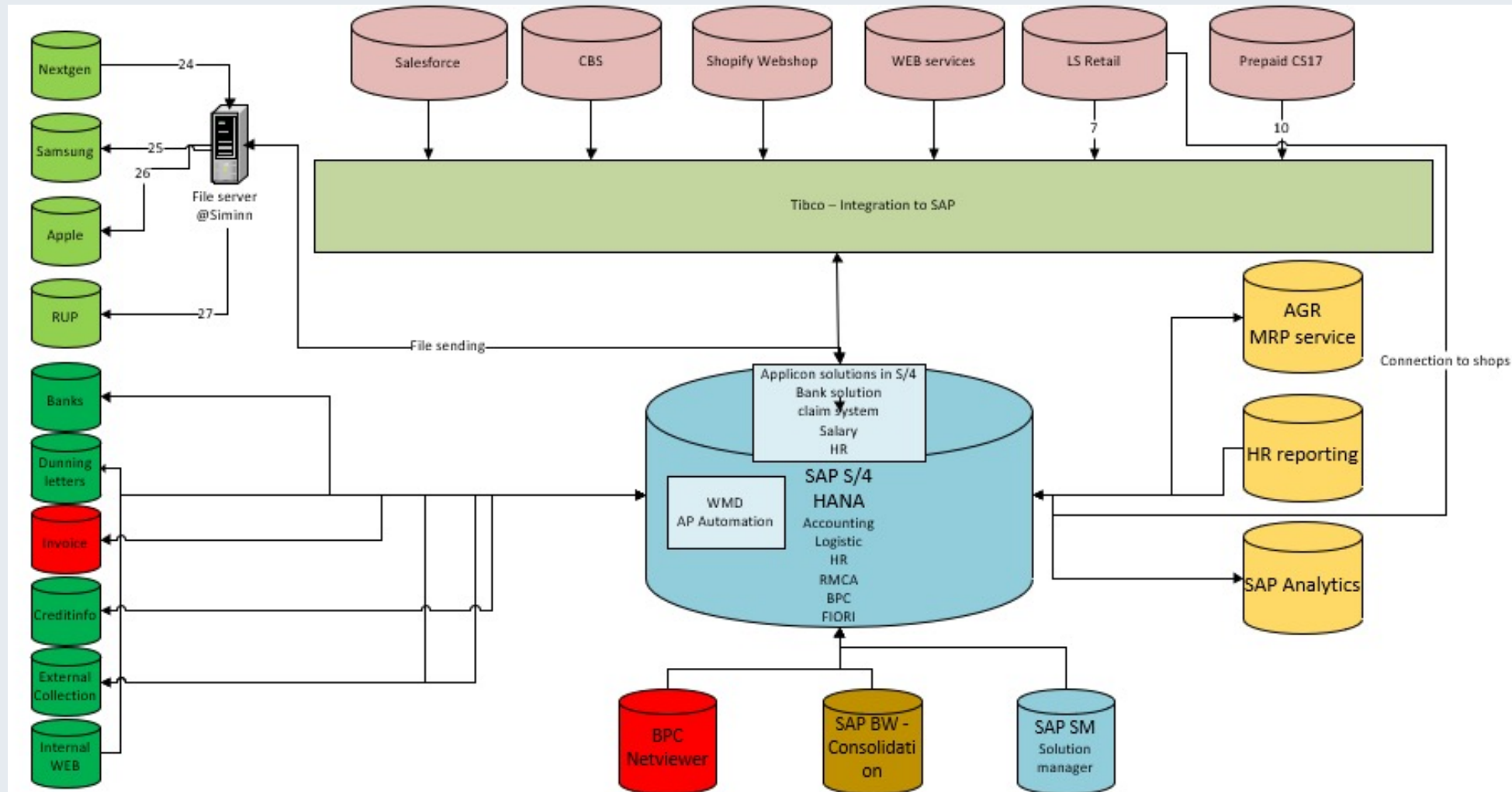


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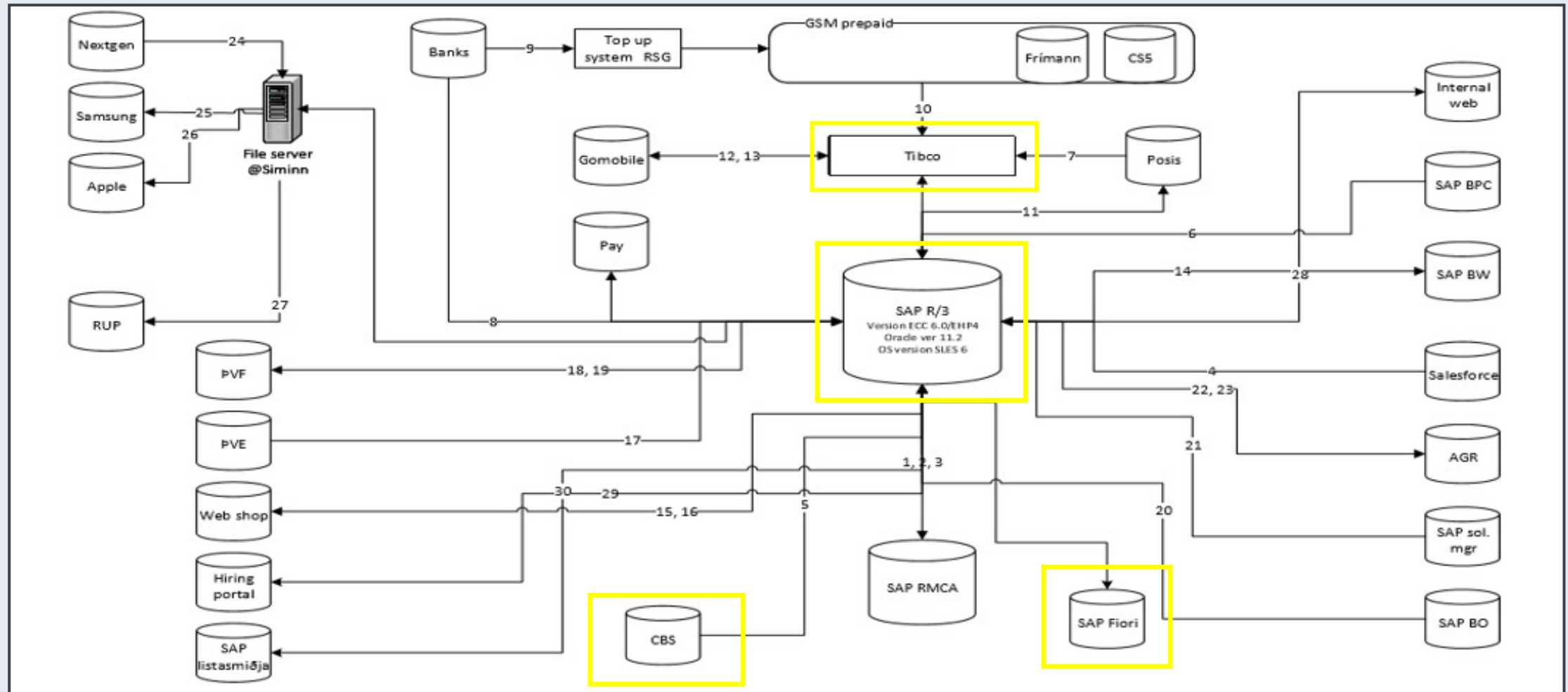


# The Solution S/4 HANA landscape today

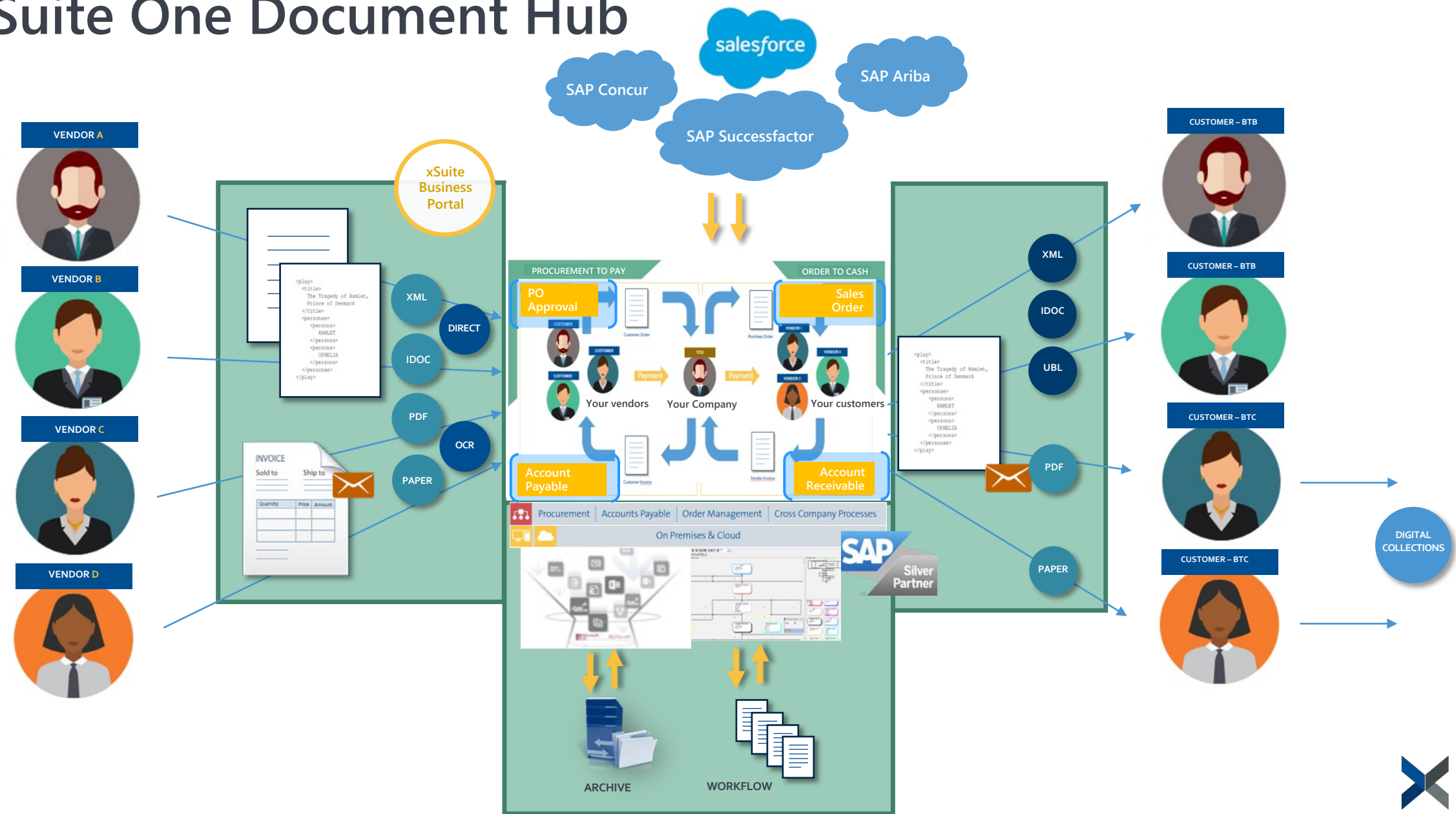




# The Problem Systems landscape – ERP until **30.06.2019**



# xSuite One Document Hub





# Business drivers and project focus



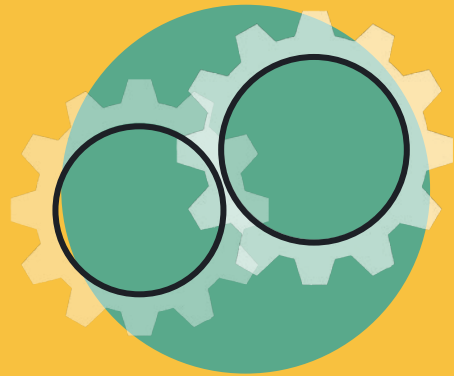
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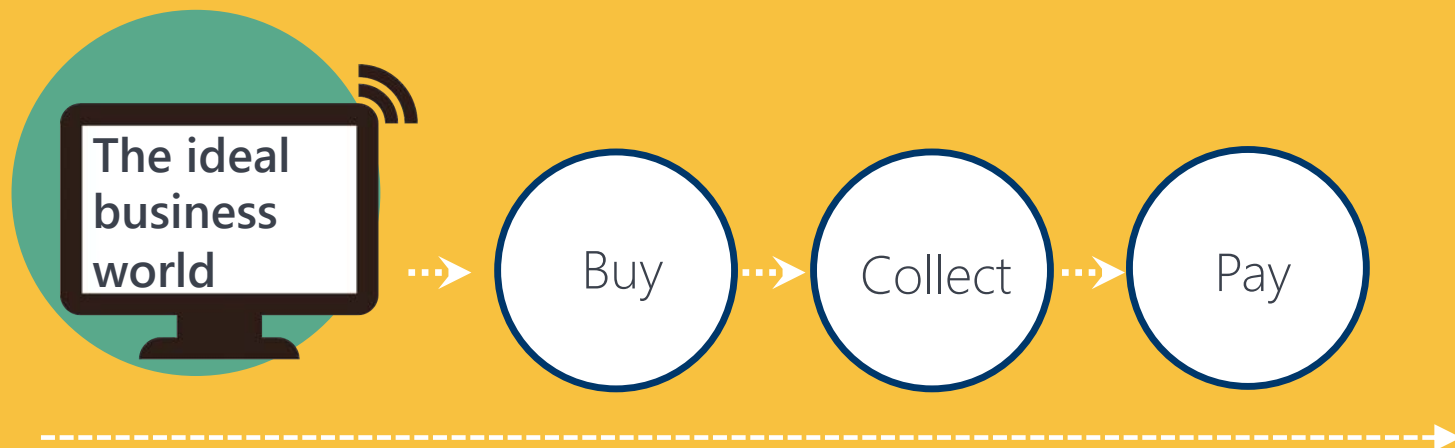
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The real ERP world





## The Speed Index 100

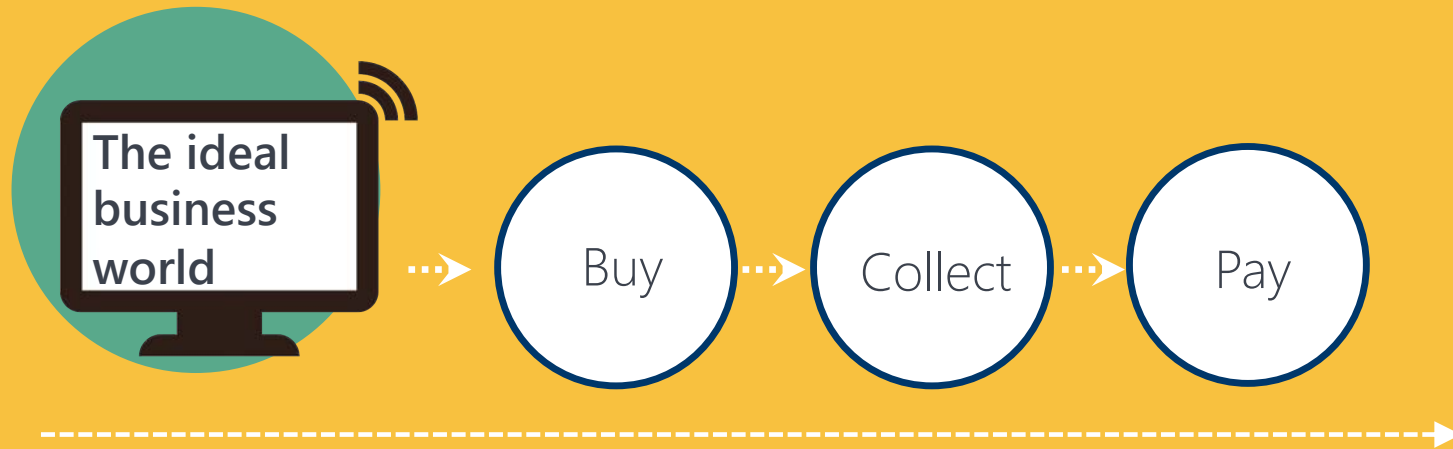




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xSuite provide  
streamlined  
processes and  
uniformed user  
interface





## The Speed Index 125

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**xSuite provide  
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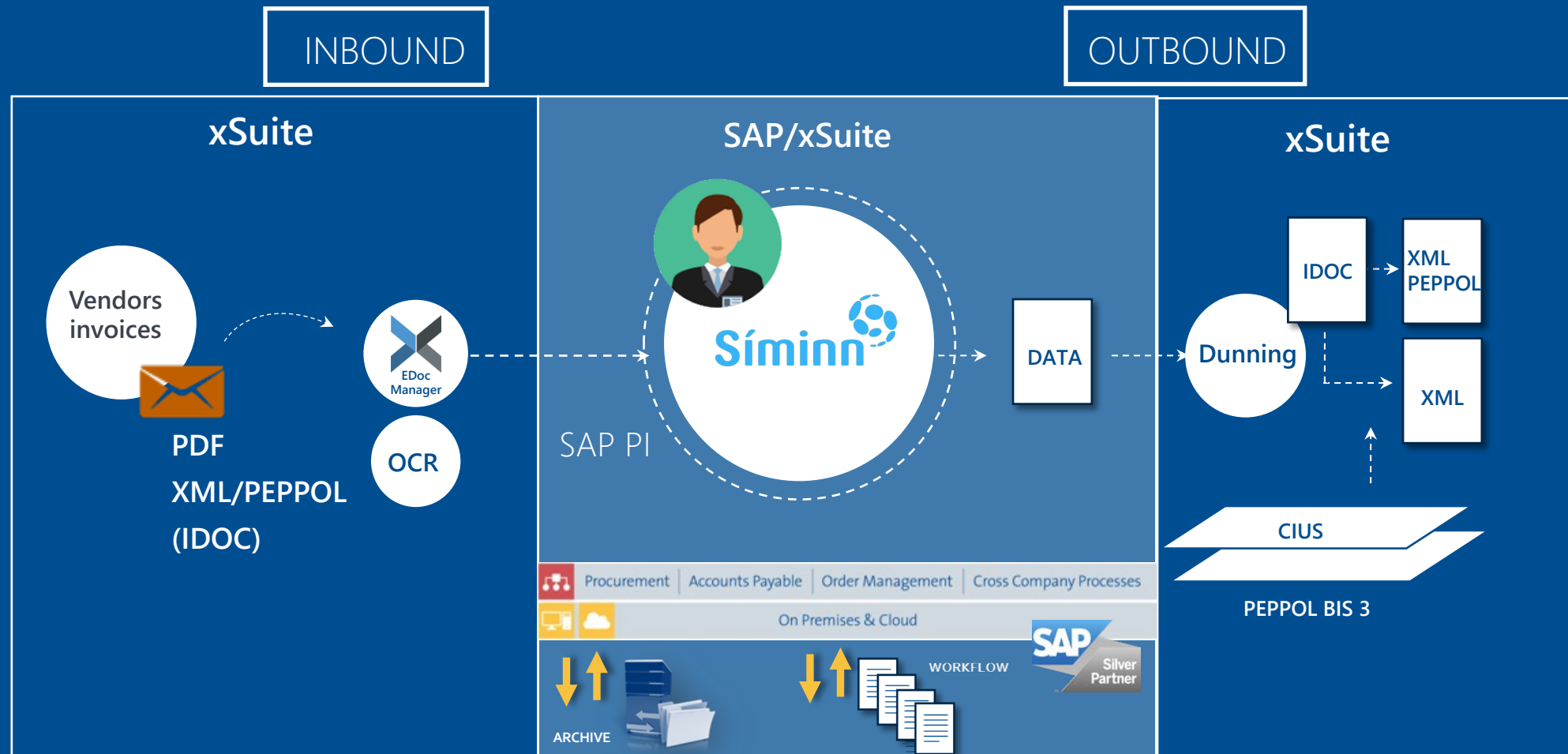
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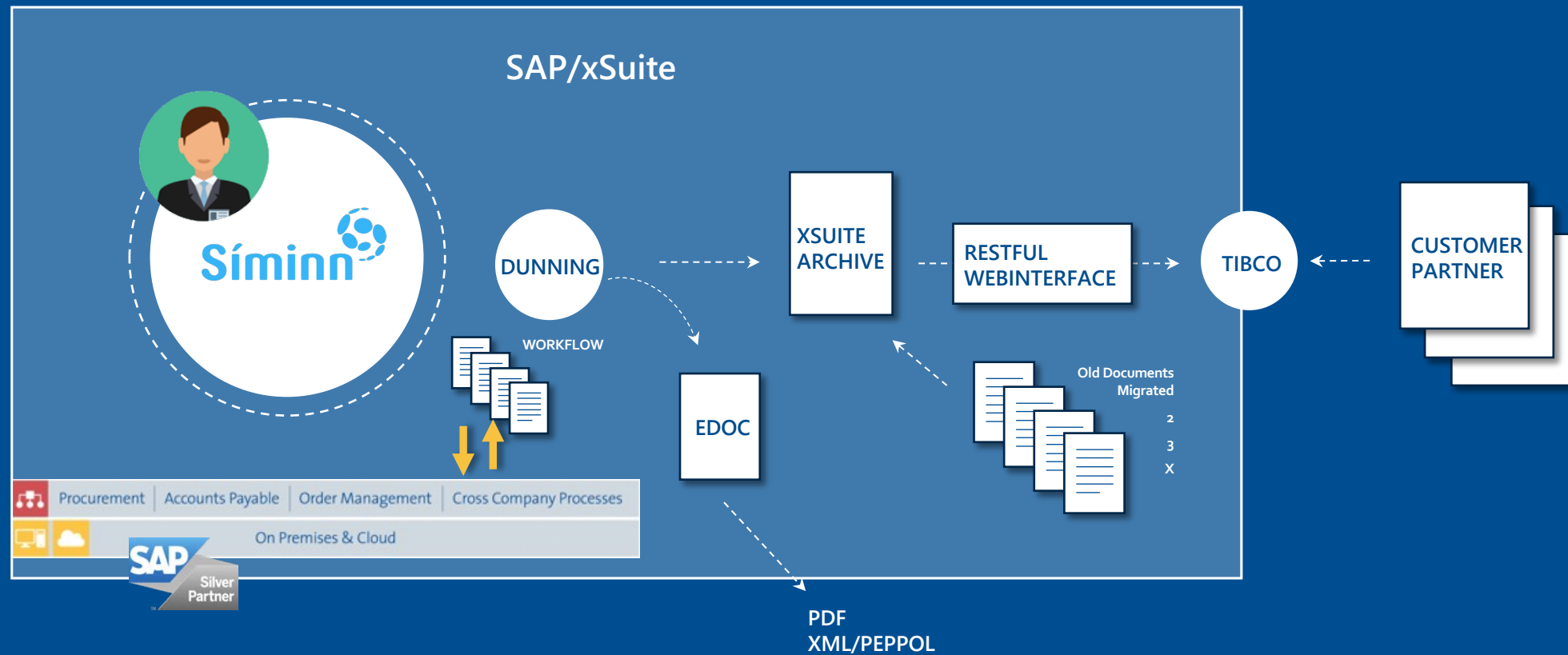
Inbound outbound documents  
Restful interface to xSuite Archive

# Inbound & Outbound documents in Siminn



# Restful interface to xSuite Archive

in Siminn





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# xSuite FIORI

SAP

Home

My Home

Procurement

Sales

Accounts Payable

Administration

Procurement

Inbox

211

Feeder

PO Overview

OC Overview

AL Overview

Goods Receipt

OC Overview

Sales

SI Overview

SD Overview

AL Overview

Sales Document Monitor

OC Overview

Accounts Payable

Invoice Monitor

Goods Receipt

Incoming Invoice Ledger

Payment Request

AL Overview

Administration

User Administration

Cockpit

Agent Table

Process Analyzer



[xSuite Create Feeder App for SAP Fiori](#)

MERCATEO\_EN

←

→

↺

the procurement platform for your business

Product range

[Ankündigungen auf Lieferungen im Zusammenhang mit dem Ausdruck des](#)

Basket

Recommended conditions: the economic compromise of a low price, fast delivery period and few parcels

| Item | Item no.                                                                                      | Manufacturer/Manufacturer no.         | Delivery period |
|------|-----------------------------------------------------------------------------------------------|---------------------------------------|-----------------|
| 1    | <div> <div>iPhone SE (4th Gen)</div> <div>Black, 128 GB</div> <div>845-APPSE-B04</div> </div> | <div>Apple</div> <div>MPGP12D/A</div> | 58 days         |

[Prices in the shopping basket may vary from the amounts shown previously.](#)

Listed according to warehouses

| Warehouse   | Item | Minimum order value | Product costs share | Shipping costs |
|-------------|------|---------------------|---------------------|----------------|
| 1 Lager 845 | 1    | € 0.00*             | € 456.67*           |                |
| Total       | 1    |                     | € 456.67*           |                |

Items with two asterisks (\*\*) contain staggered prices

\* Prices with an asterisk are net prices and do not include the VAT

\*\* Means recommended retail price.

Our offer is only aimed at companies, public institutions and

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[Service & Contact](#)
[Press](#)
[Job offers](#)
[General Terms and Conditions](#)

|                          | xSuite Overviews ▾                  |  |            |            |            |           |            |            |        |            |       |            |             |           |            |          |           |        |          |       |            |          |                              |
|--------------------------|-------------------------------------|--|------------|------------|------------|-----------|------------|------------|--------|------------|-------|------------|-------------|-----------|------------|----------|-----------|--------|----------|-------|------------|----------|------------------------------|
| <                        | xSuite PO Overview • Search results |  |            |            |            |           |            |            |        |            |       |            |             |           |            |          |           |        |          |       |            |          |                              |
|                          | REFRESH                             |  |            |            |            |           |            |            |        |            |       |            |             |           |            |          |           |        |          |       |            |          |                              |
| 3 document(s)            |                                     |  |            |            |            |           |            |            |        |            |       |            |             |           |            |          |           |        |          |       |            |          |                              |
| <input type="checkbox"/> |                                     |  | XS Objtyp  | Process... | Purch.doc. | Line item | SqNoAccAss | Purch.org. | CoCode | Order type | F.gr. | Vendor     | Name        | Created   | Doc. date  | Quantity | Order ... | Amount | Currency | Plant | Matl group | Material | Short text                   |
| <input type="checkbox"/> |                                     |  | /WMD/XF_FF | 19406      | 1033       | 1         | 0          | DK01       | DK01   | NB         | 001   | 1000100047 | Mercateo AG | BÆRENTSEN | 04.05.2021 | 1        | PC        | 584,36 | DKK      | DK01  | 01         |          | Apple iPhone XR 64GB schwarz |
| <input type="checkbox"/> |                                     |  | /WMD/XF_PO | 19406      | 4500002303 | 10        | 0          | DK01       | DK01   | NB         | 001   | 1000100047 | Mercateo AG | SAP_WFRT  | 04.05.2021 | 1        | PC        | 584,36 | DKK      | DK01  | 01         |          | Apple iPhone XR 64GB schwarz |
| <input type="checkbox"/> |                                     |  | /WMD/XF_PR | 19406      | 10000886   | 1         | 0          | DK01       | DK01   | NB         | 001   | 1000100047 | Mercateo AG | SAP_WFRT  | 04.05.2021 | 1        | PC        | 584,36 | DKK      | DK01  | 01         |          | Apple iPhone XR 64GB schwarz |





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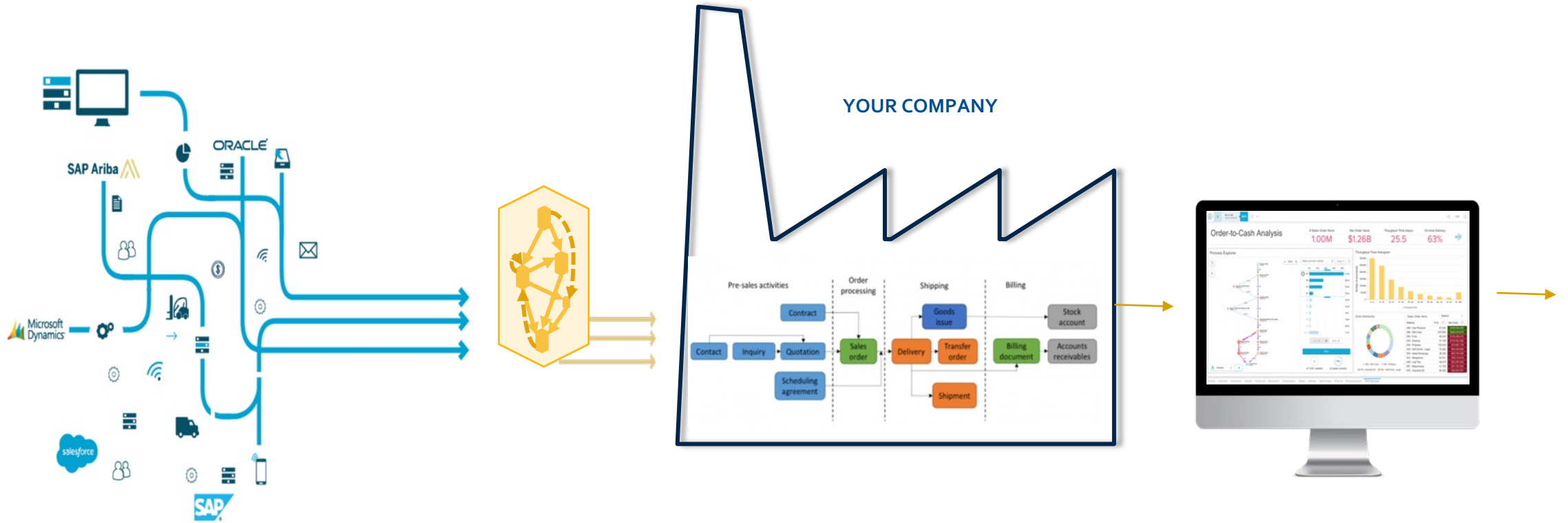
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# The Process – The Truth!



# References - Nordic

 **Perstorp**  
WINNING FORMULAS

  
**WÄRTSILÄ**

**Síminn** 

 **ecco**



 **Ørsted**

**INEOS**  
THE WORD FOR CHEMICALS

**CHR HANSEN**  
*Improving food & health*



**Ferrosan**  
Medical Devices

 **MAERSK**  
OIL

**ABB**

**banedanmark**  


**novozymes**   
Rethink Tomorrow

**CONSOLIS**  
**SPÆNCOM**

**Qubiqa** 

**Topdanmark** 

**Metro**



# References - Nordic



# References - Retail

coop



Campbell's



**LUNAR**  
CONNECTING EDEKA



apetito



# References - Production

SIEMENS

SHARP

HAUNI

CATERPILLAR®

KÖRBER  
SCHLEIFRING

versatel

Panasonic  
ideas for life

edding®

DORMA

ALBA Group

iSideal  
STANDARD

JUNGHEINRICH

MONT  
BLANC

hansgrohe

Ball

Rieckermann  
Machinery & Industrial Solutions

Hako  
Clean ahead

CWS | boco



# References - Healthcare



# References – Transport & Logistics

**samskip**

 **BBC Chartering**

**Keolis**

**HAWORTH**

*København Lufthavn* **CPH**

  
**MEYER WERFT**  
PAPENBURG 1795

 **Scandlines**

**RADIANT.**

  
**EUROGATE**

**AFS**  
AFS Aviation Fuel Services GmbH

**BER** FLUGHAFEN  
BERLIN  
BRANDENBURG

 **Hamburg Airport**

**SR Technics** 

  
**PÓSTURINN**

  
**HöAVI**  
LOGISTICS

**Nordkurier**

  
**Airport Nürnberg**

**DSV**



# References – Automotive





# Thank you Q&A...

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[www.xSuite.com/dk](http://www.xSuite.com/dk)