



SWIFT IMPLEMENTATION

April 2021

PRESENTERS



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AGENDA

1 INTRODUCTION

2 SAP S/4 TRANSFORMATION

3 ONE DELOITTE

4 COVID-19 PERSPECTIVE



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INTRODUCTION | Deloitte at a glance

Professional services company



DELOITTE GLOBAL



+45,000
consultants
worldwide

Deloitte Global

Deloitte Global is **present in 150 countries** and territories worldwide.

Regions

Deloitte global is divided into three regions: **AMERICAS, EMEA, APAC.**

OUR STRUCTURE



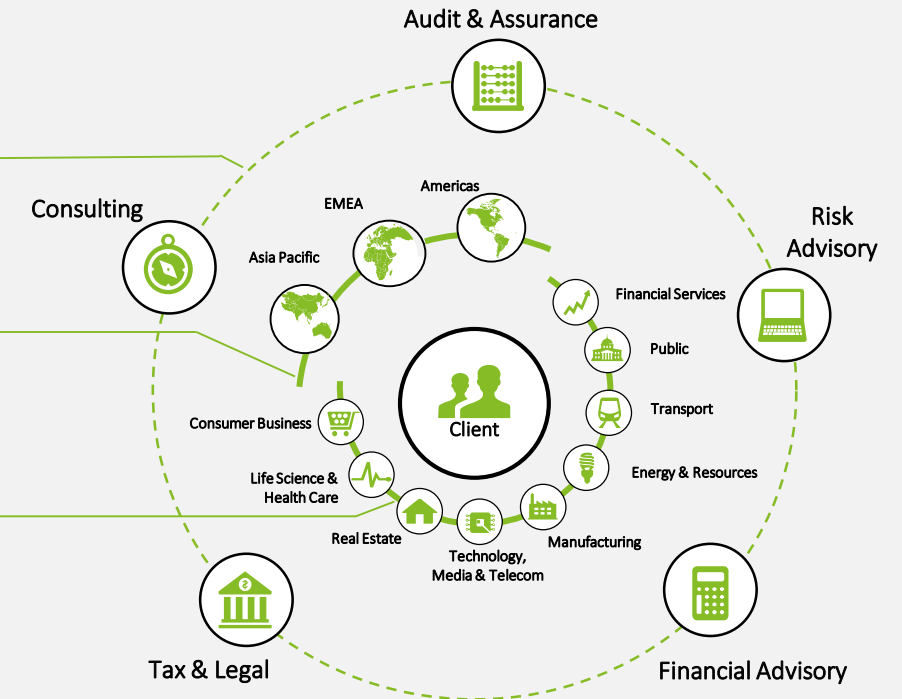
Business units



Regions



Industries



Business units

In Deloitte, we service clients within **five business functions.**

Industries

Through our industries we support our clients with **industry-specific knowledge** and services.

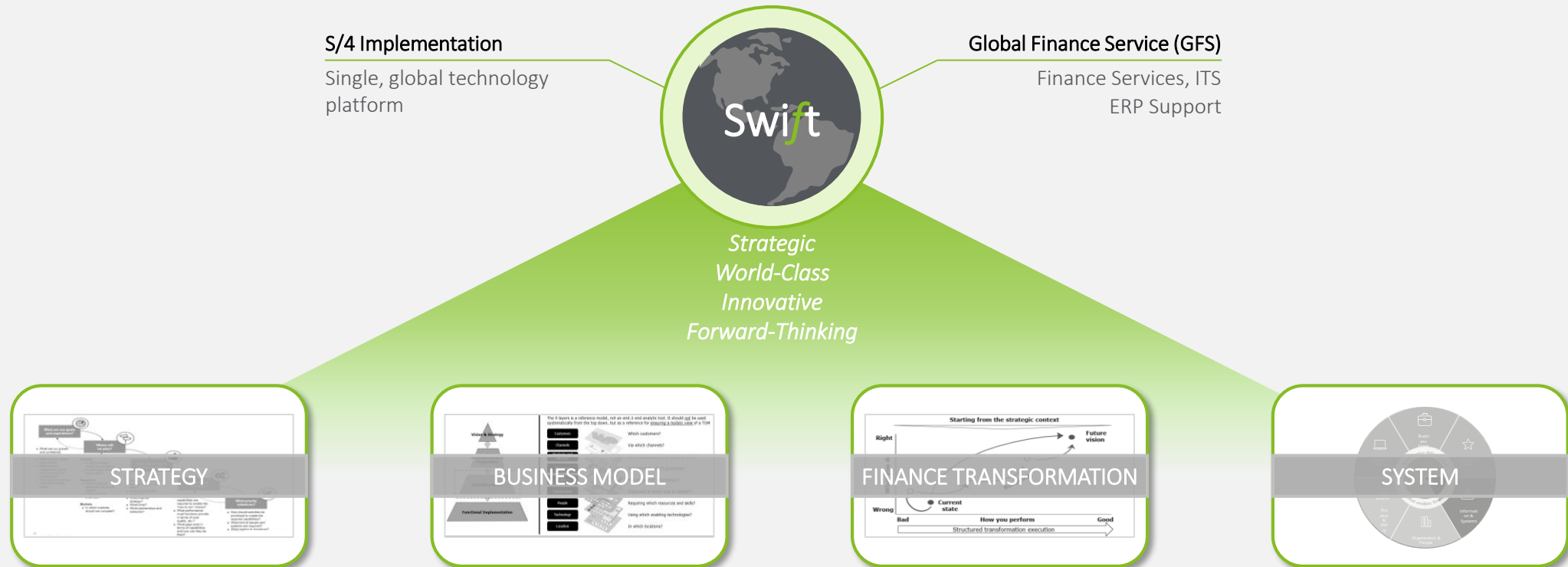
INTRODUCTION | **SWIFT** is the backbone of our business

SWIFT is Deloitte's global S/4HANA and extended service delivery model implementation and will bring changes to all areas of Deloitte



SWIFT IS THE IMPLEMENTATION OF A GLOBAL ERP PLATFORM AND GLOBAL FINANCIAL SERVICES (GFS)

...AND MORE THAN **JUST** A SYSTEM IMPLEMENTATION





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SAP S/4 TRANSFORMATION | Why SAP S/4HANA

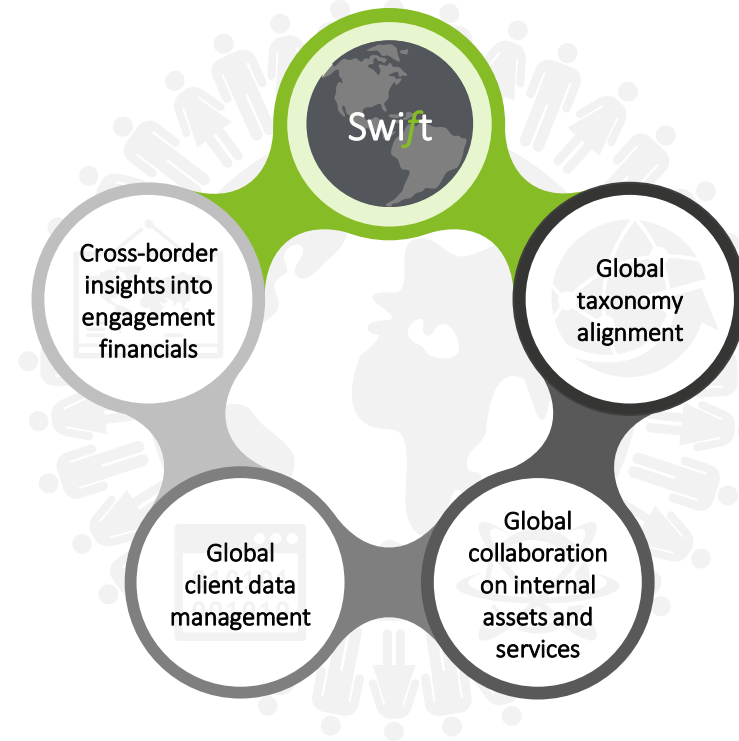
We are a part of the largest SAP S/4HANA implementation in the world to date, for several reasons. One reason is a fundamental part of our FY23 ambition; *to better serve our clients*



WHY ARE WE DOING THIS TO OURSELVES...

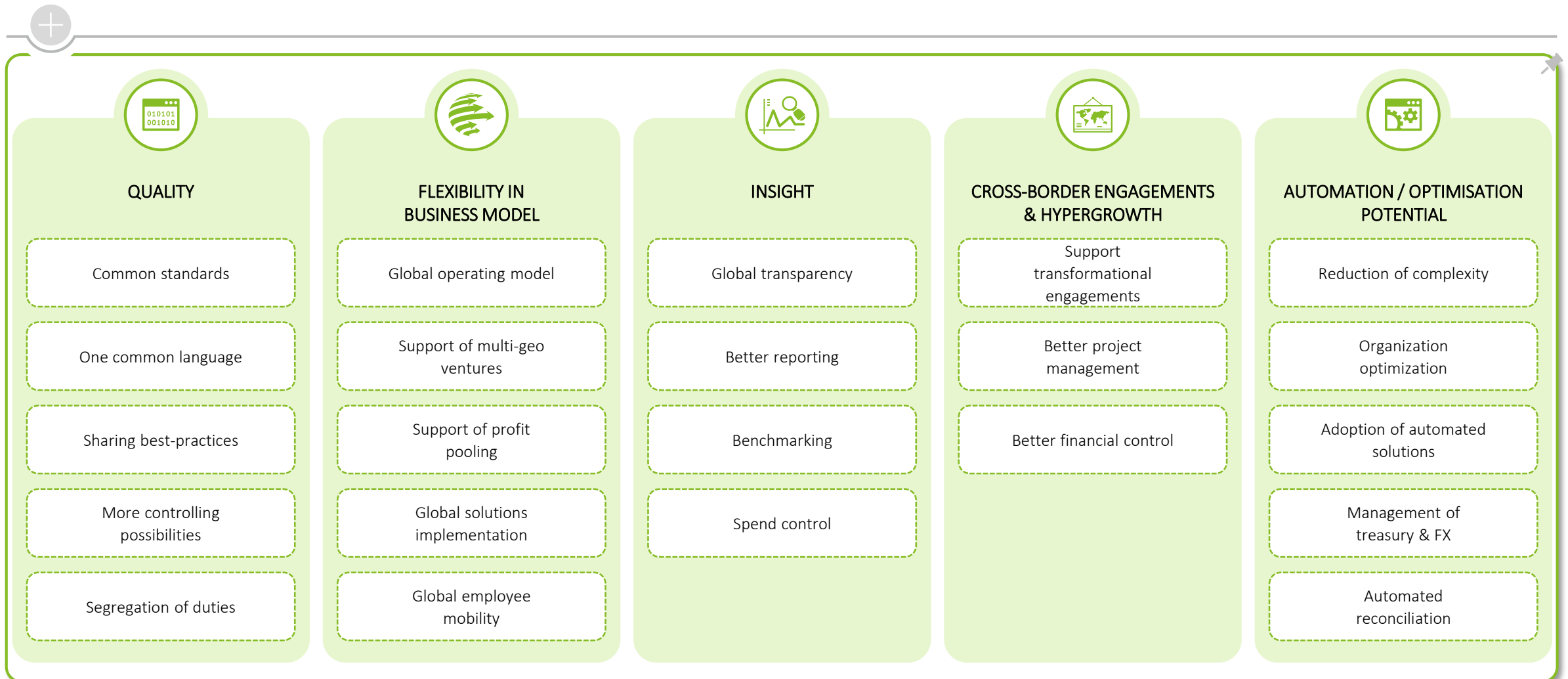


... BECAUSE WE WANT TO BE PART OF ONE DELOITTE



SAP S/4 TRANSFORMATION | Benefits

While it may be difficult to put a tangible value on SWIFT benefits immediately after go-live, it is important to create and share a common understanding and appreciation of these benefits before embarking on the journey

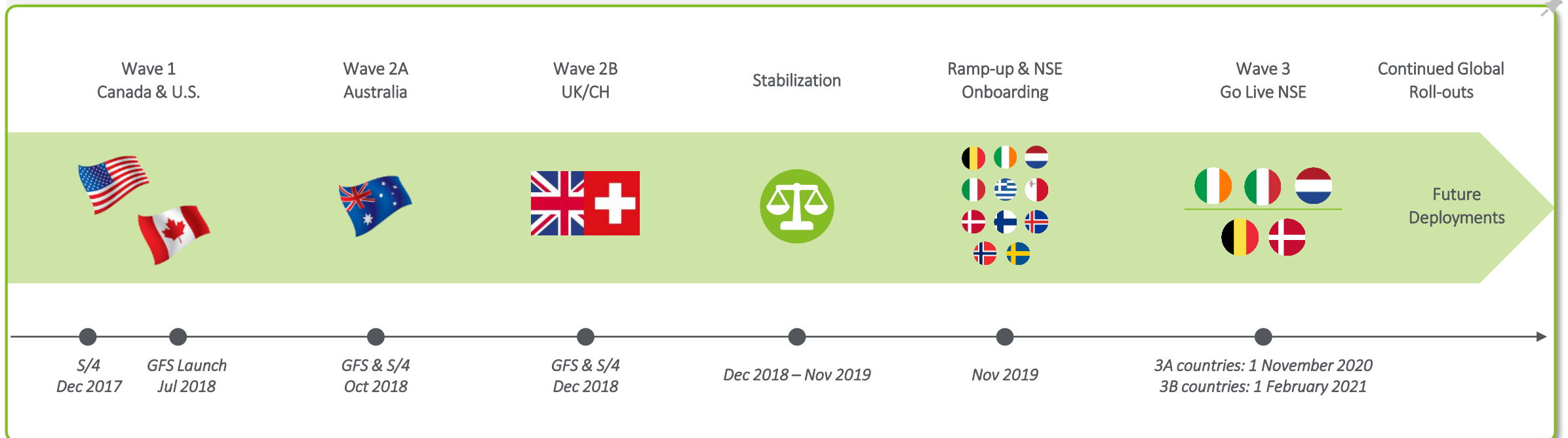


SAP S/4 TRANSFORMATION | Global roll out

SWIFT has been a work-in-progress for several years, which means it is continuously developing and the implementation in Denmark is building on learnings from previous implementations



GFS AND S/4 ARE NOW LIVE FOR THE US, CA, AU, UK/CH, SUPPORTING 154K USERS





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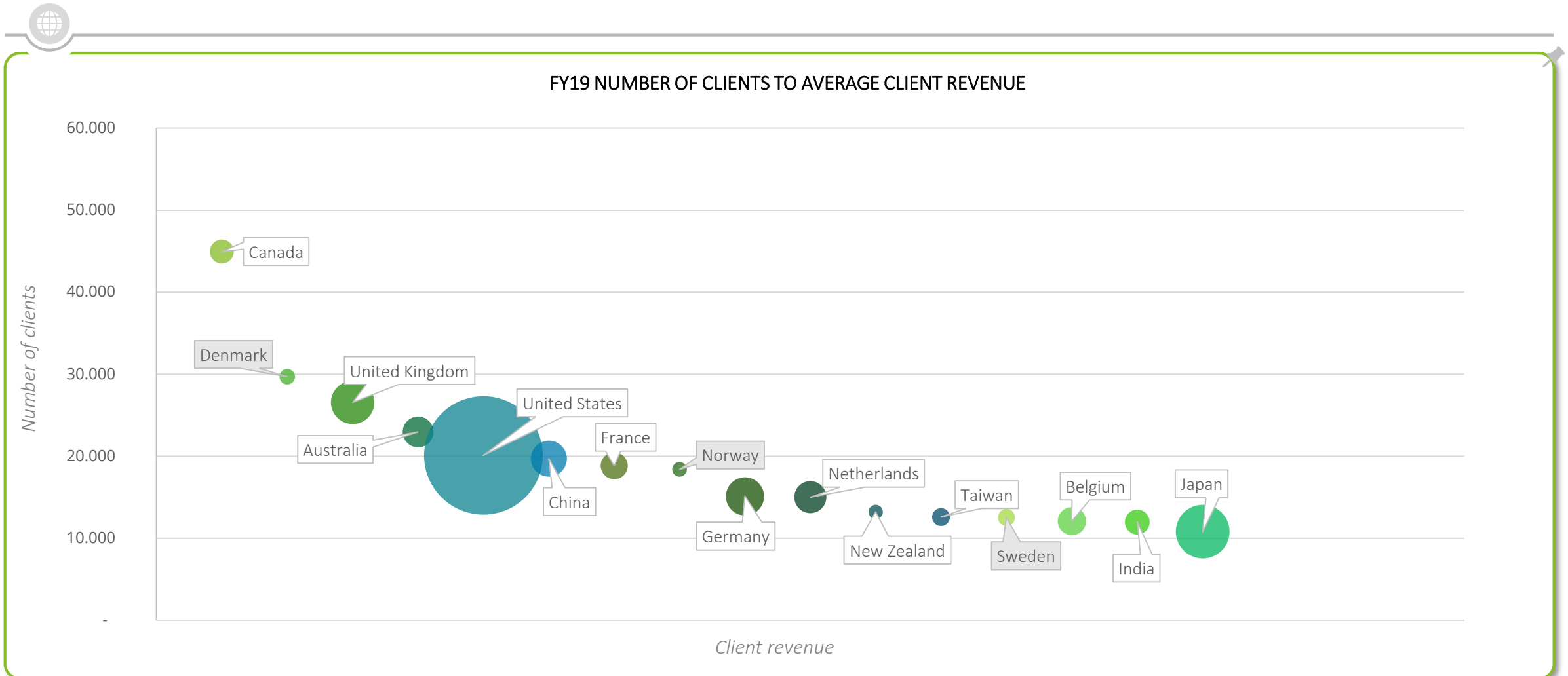
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COVID-19 PERSPECTIVE

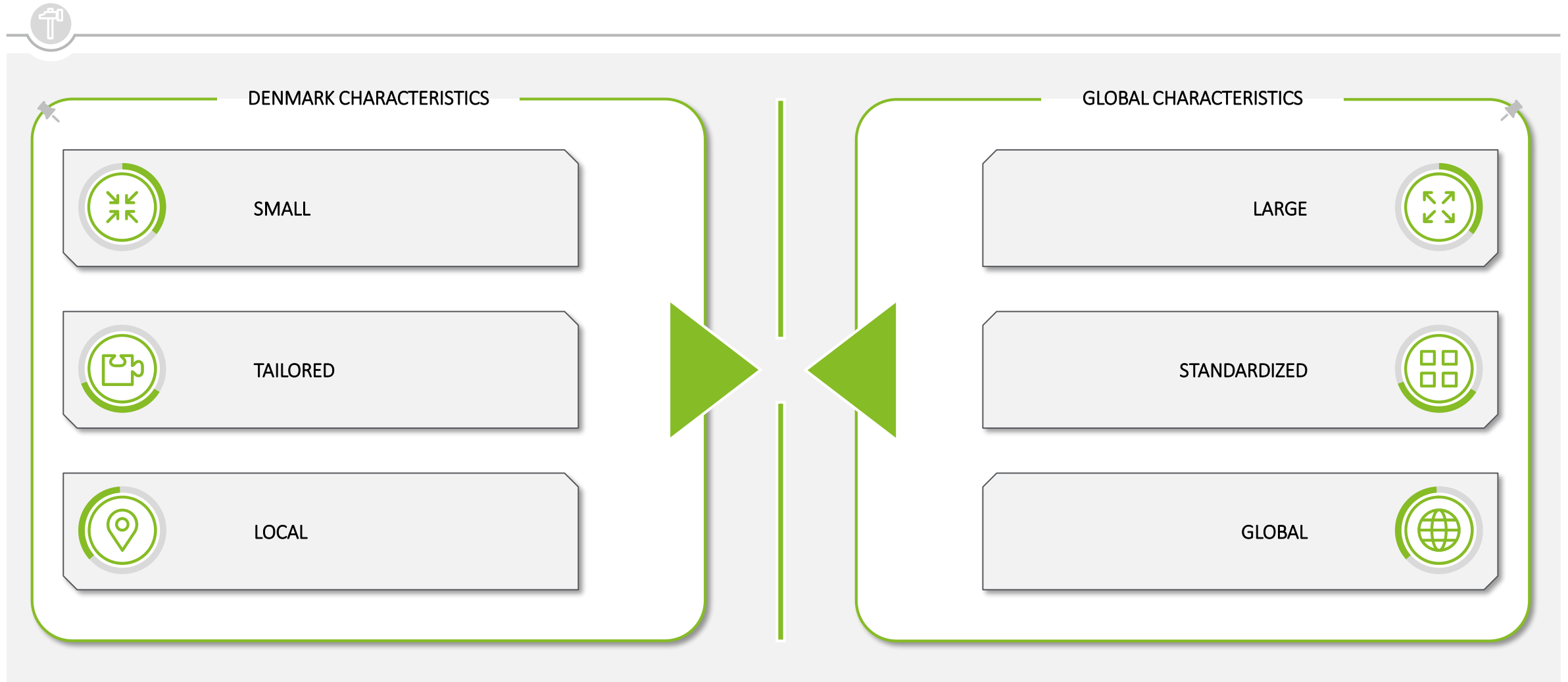
ONE DELOITTE | Characteristics of the Danish practice

The portfolio composition of the Danish firm is vastly different from the global average with a relatively high number of clients and engagements and low annual revenue per client



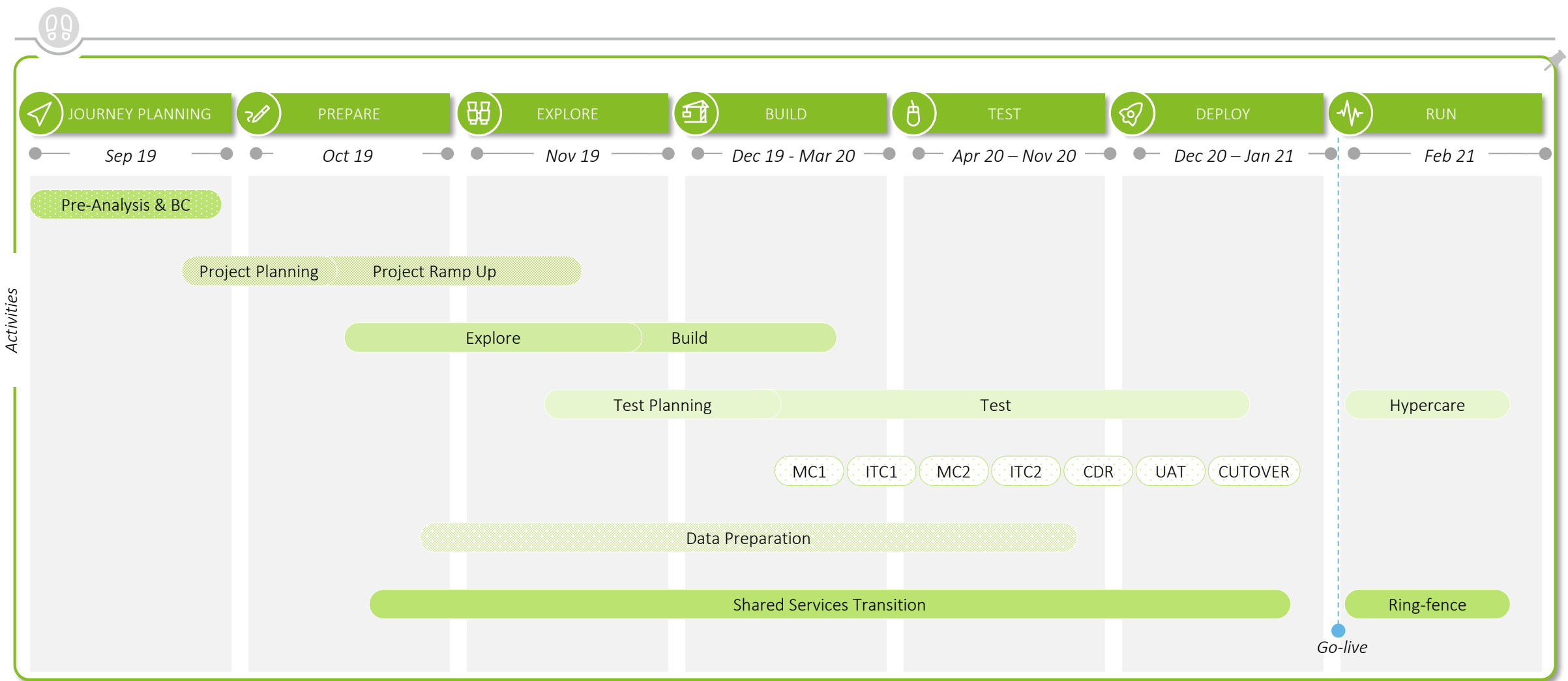
ONE DELOITTE | Bridging the gap between Denmark and Global

To realize the benefits of a global platform, we must accept the need for a higher degree of harmonization while ensuring that critical, local needs are accommodated by the SWIFT platform



ONE DELOITTE | SAP ERP Journey

Deloitte Enterprise Value Delivery

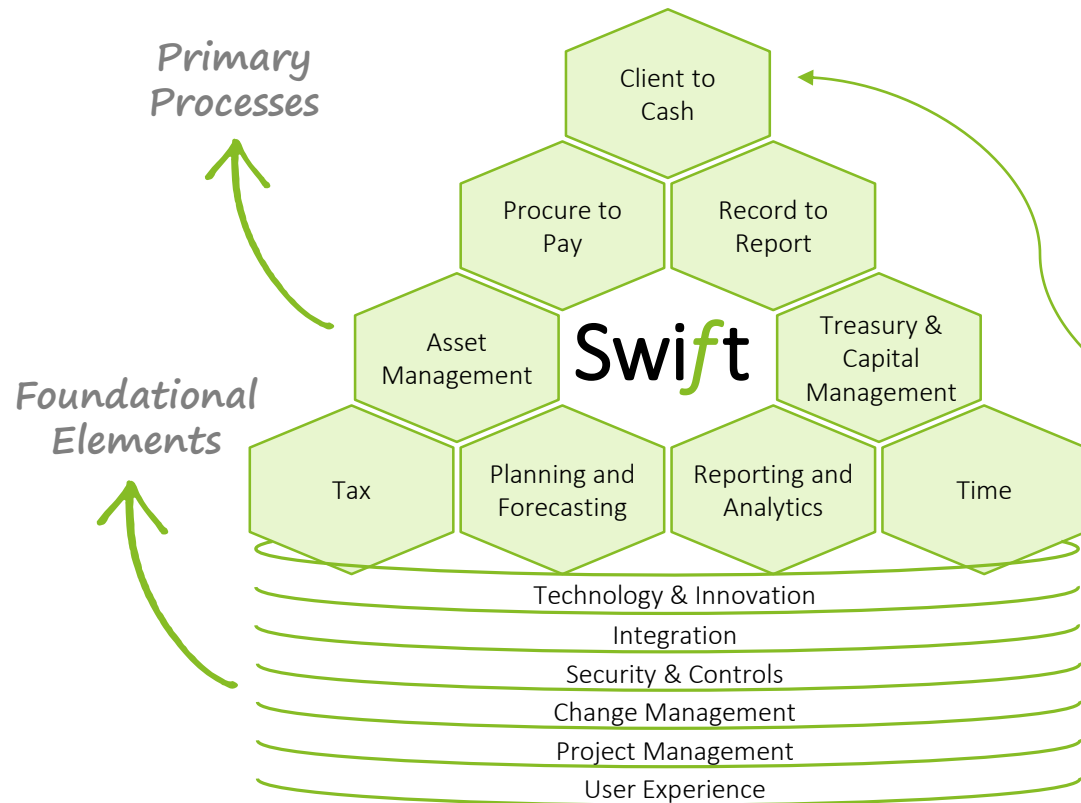


ONE DELOITTE | **Swift process scope**

The processes in scope for SWIFT consist of all finance processes in Deloitte



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THE OVERALL PICTURE

Immediate benefits

- + FIORI and AO Reporting
- + Updated, more modern, user-centric interface
- + Increased controls and governance
- + Sophisticated workflow approval setup
- + Global master data maintenance
- + Enablement of cross-border engagements
- + Real-time data

Challenges

- ÷ Limited tailored customizations for DK
- ÷ Global processes and structures which are not fully aligned with DK business practice
- ÷ Losing RPA solutions, and existing developments
- ÷ Template not fitted a HVLV business model

SPECIFIC PROCESS REVIEW: CLIENT TO CASH

Immediate benefits

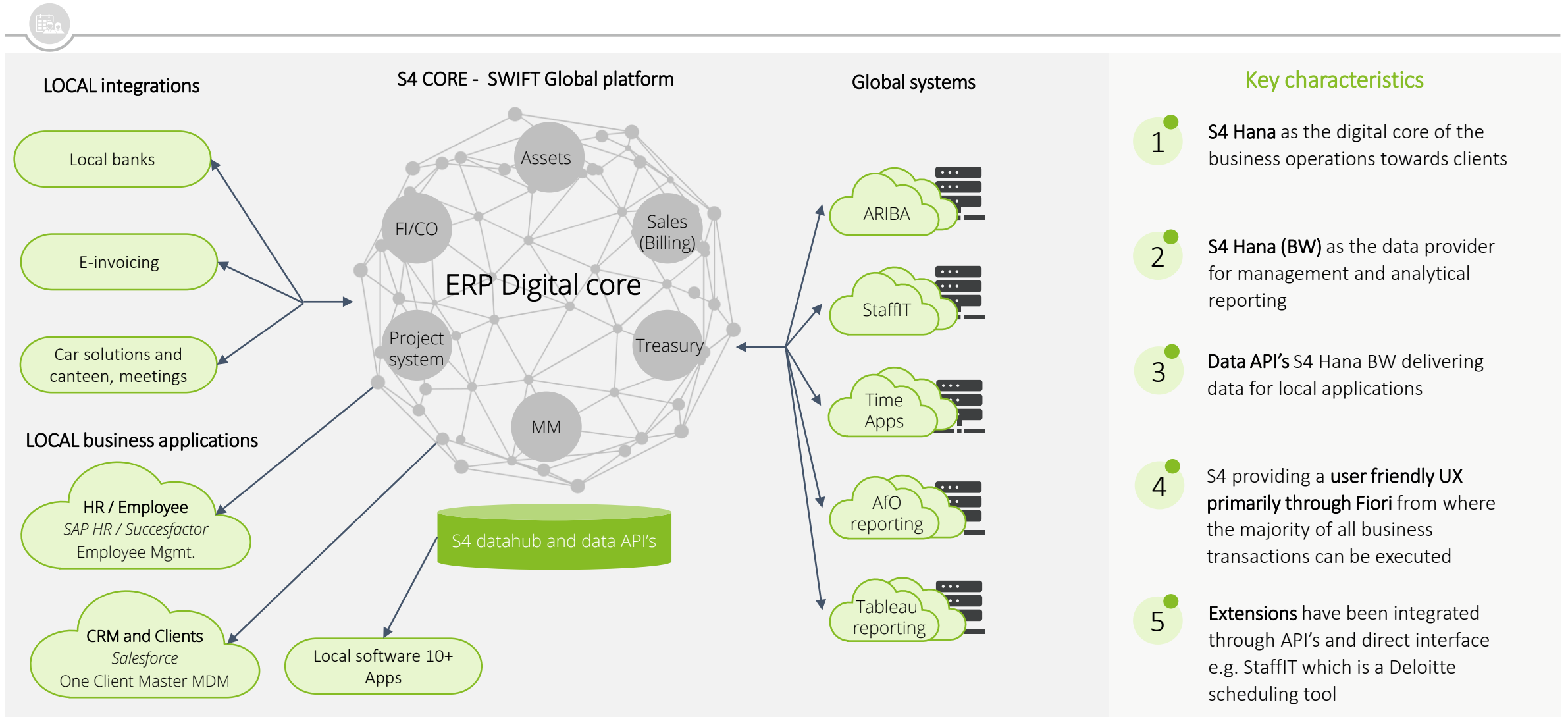
- + More transparent setup for managing rates, leading to better WIP related invoicing
- + Ability to schedule billing

Challenges

- ÷ E-invoicing solution will require training/change management as setup will cover multiple countries
- ÷ Risk for more cumbersome process on one-time-billing
- ÷ Mass Printing will not be possible
- ÷ WIP Management dashboard lacks details and functionality

ONE DELOITTE | S4 as the digital backbone integrating directly and through API

Serving our clients with the digital core enabling transparency across our clients





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COVID-19 PERSPECTIVE

COVID-19 PERSPECTIVE | Accelerated the ways of working digitally

The circumstances of COVID-19 required a shift in working-culture by accelerated digital ways of working



COVID-19 AFFECTING THE GLOBAL IMPLEMENTATION OF SWIFT



Digital Tools

The ways of working digitally has been incorporated as the new normal



Hybrid testing

SWIFT testing before roll-out was now partly virtual (MC1,MC2, ITC1, ITC2 CDR & UAT)



Learnings

Flexible work-hours and additional corporation across geographies



Hybrid social model

Coordinated physical meetings scheduled for the relevant teams as well as remote socializing