

January 5, 2021

Thorben Hald

IESA – Conversion through CoE

We Transform. Trust into Value



Introduction | itelligence Team for Today's Presentation



Thorben Hald
Solution Advisory
itelligence Nordics

Agenda

itelligence Overview

2. IESA Case

3. Center of Excellence Overview

itelligence | Worldwide in Numbers

itelligence in numbers

1989
founded

25+
countries

10,000+
employees

€1 billion
*revenue

Strong background

315,000+
employees

120,000+
employees



NTT DATA



Experience

30+ years
SAP experience

30,000
Projects,
consulting and
trainings a year

263+
SAP S/4HANA
projects

6,000+
customers in
60+ countries

7,000+
consultants trained
and enabled
around the world

5,100
Managed Services
engagements

Leading SAP Partner

100%
SAP

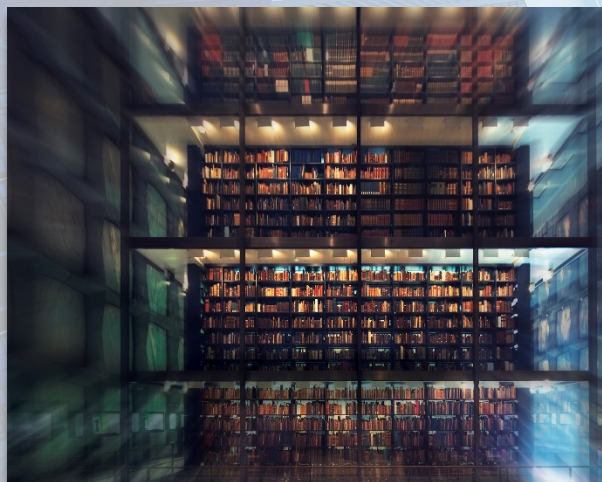


*Dec. 2019

Conversion Approach | Intelligence Initiatives to optimize S/4HANA Conversions



Global Methodology



Knowledge Base



Global Tools & Technologies



Factory Approach

https://www.sap.com/partner/partner-package-finder.html?sort=title_asc&search=itelligence

Intelligence Conversion Approach | 3 Key Take-Aways



60+ Live Conversions



Solid and well-proven methodology



Solid industry expertise

Agenda

1. itelligence Overview

IESA Case

3. Center of Excellence Overview

IESA | Go-Live on SAP S/4HANA with itelligence Conversion Factory

WHO:

IESA is a UK based process sourcing business, that run sourcing processes for its customers.

AS-IS:

Three tier landscape with a broken DEV environment, with no recent upgrades.

Large estate of in-house development.

WHY S/4HANA:

Plans of expansion to new markets was not possible on the old platform, due to long overnight processes not fitting for various time zones.

WHY Conversion:

The 15 year old system was not fundamentally broken, and business processes was largely well supported.

Focus on risk, cost and time reduction.

IESA | Go-Live on SAP S/4HANA with itelligence Conversion Factory

Key Facts



April 2019

System go-live



22 weeks

Time to complete the technical conversion project



1,800

custom objects transitioned with 15 years of data!



S/4HANA Conversion



Thanks to itelligence's efforts over the Technical Conversion phase of the project, we have achieved a near flawless transition within a very tight window."

Hana Robertson, Head of Digital, IESA.

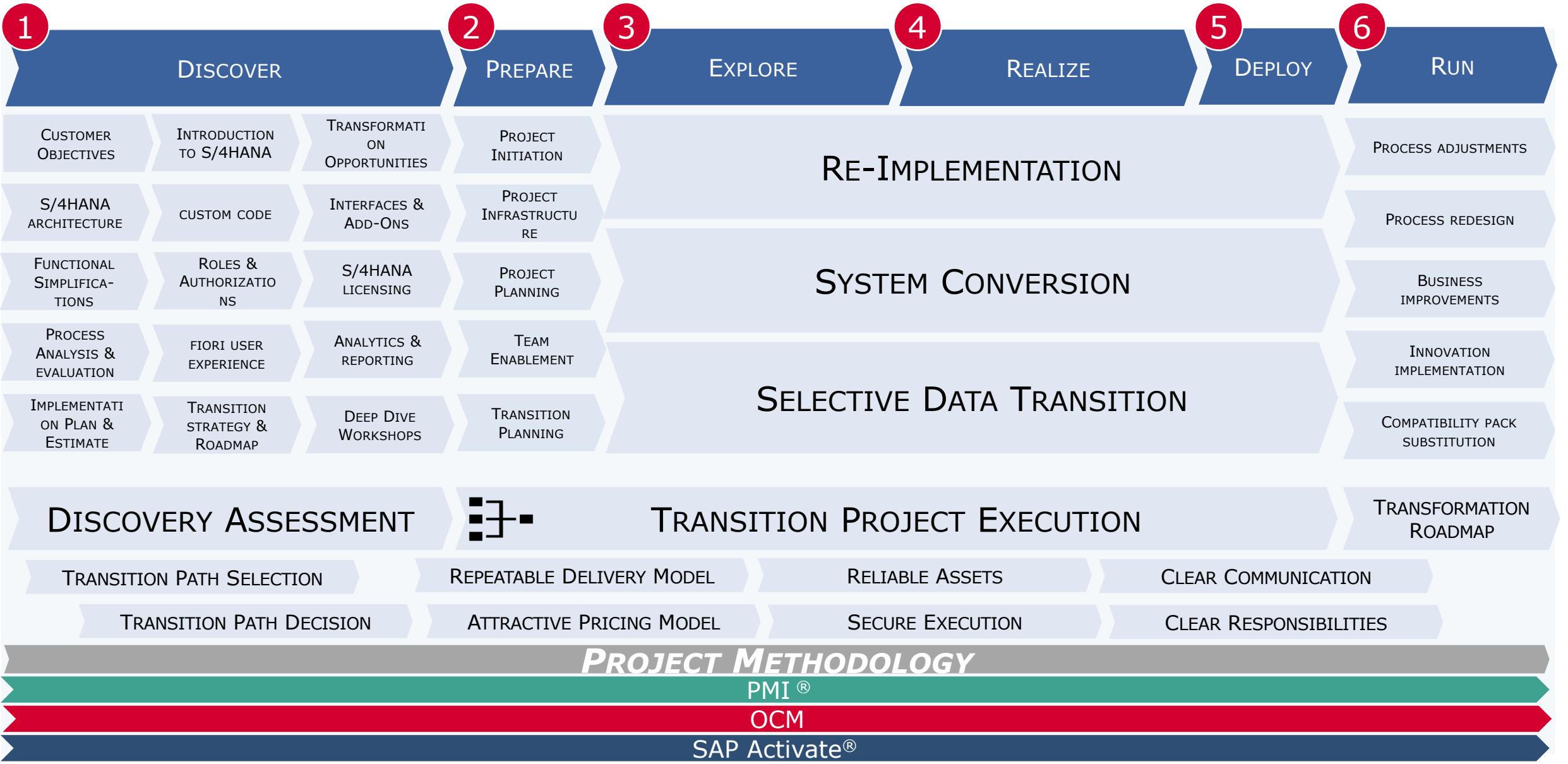


Working with itelligence has enabled us to move to S/4HANA safely, quickly and with minimum disruption to the business and our client base."

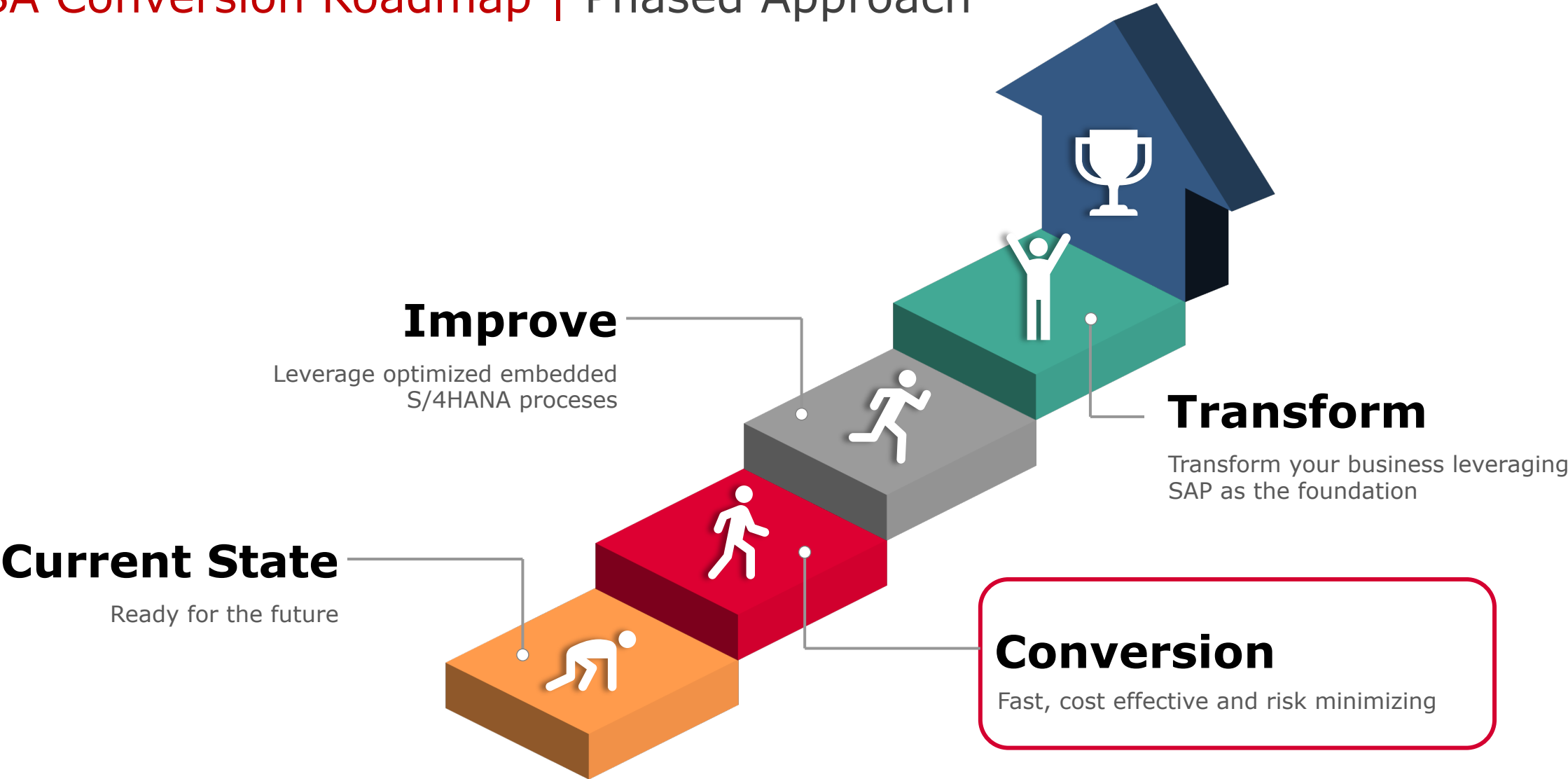
Hana Robertson, Head of Digital, IESA.



Global Methodology | S/4HANA Transition Landscape



IESA Conversion Roadmap | Phased Approach



IESA | Details

Challenges

- A desire to expand globally but systems were holding back the organization
- A lack of agility with overnight batch processing of MRP calculations to work out stock performance
- Customers demanding real-time data in different time zones
- A platform that would be unsupported – OS (Win2003) and Db (MSSQL2005)
- Large estate of in-house applications integrating to SAP
- Difficulties in managing 1,800+ Custom Objects and 15+ years history of financial documents

Solutions

- SAP S/4HANA
- System Conversion from SAP ERP 6.0 EHP0 to SAP S/4HANA 1809

Benefits

- The Technical Conversion is a stepping stone that will introduce future innovations
- Real-time analytics
- Fiori User Experience
- Business Process Re-engineering in MRP Procurement and Billing
- The real-time capabilities of S/4HANA will allow international expansion

Why itelligence

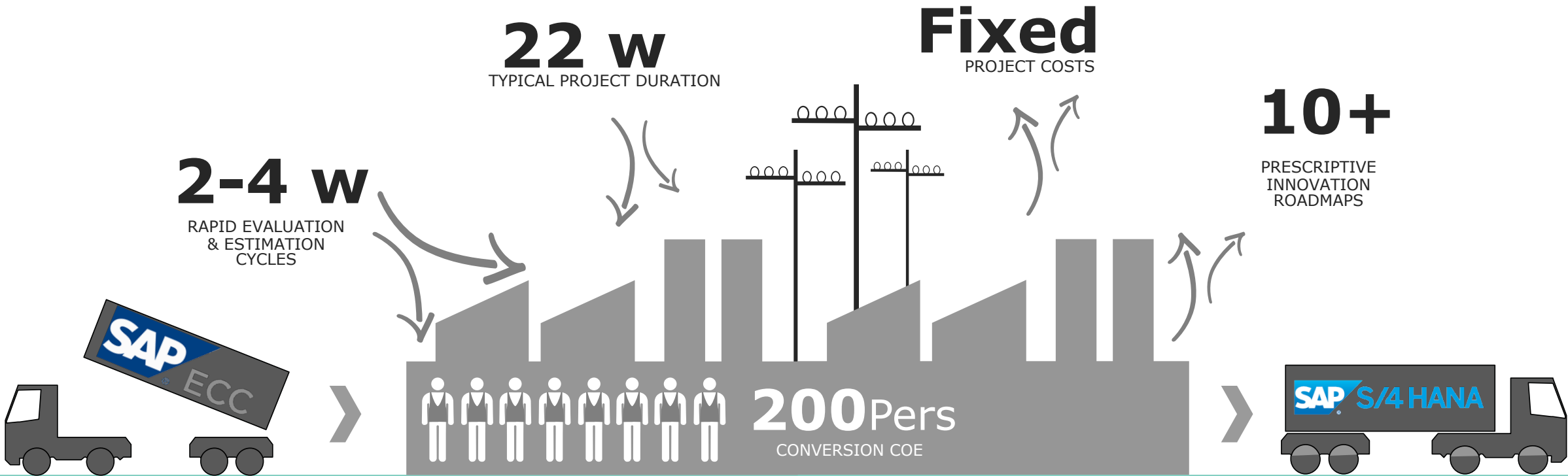
- ✓ itelligence presented a **low friction, low cost, low risk** approach to convert to SAP S/4HANA
- ✓ Able to demonstrate a **proven approach** to S/4HANA with **dedicated S/4HANA consultants** and the **global conversion factory**
- ✓ **Successful track record** of itelligence supporting the IESA SAP landscape

Agenda

1. itelligence Overview
2. IESA Case

Center of Excellence Overview

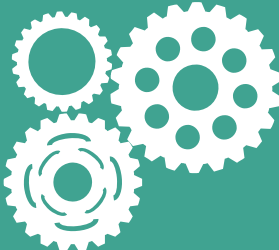
Conversion CoE | Basic Facts & Features



Market Leader
Proven Successful
S/4HANA Conversions



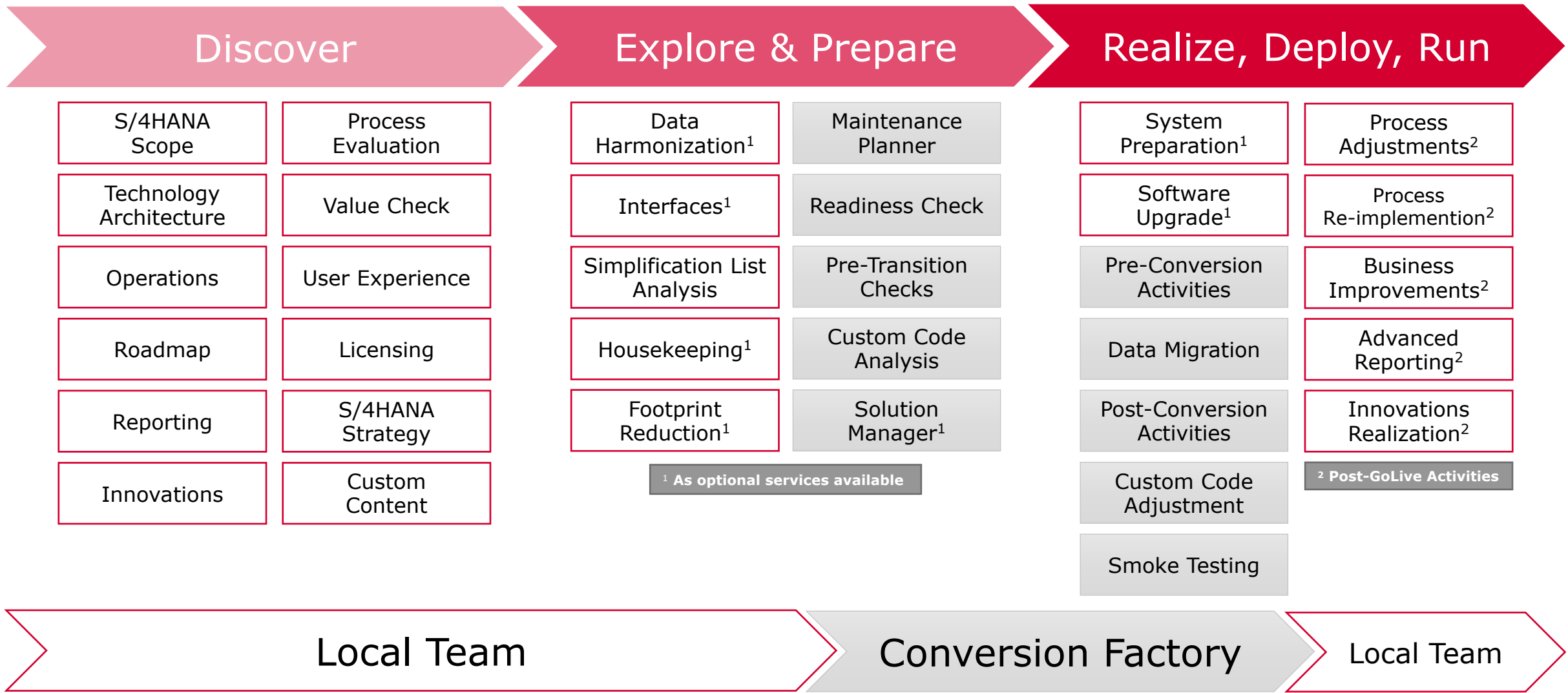
SAP Partner Packages
Proof of Concept
Full Conversion



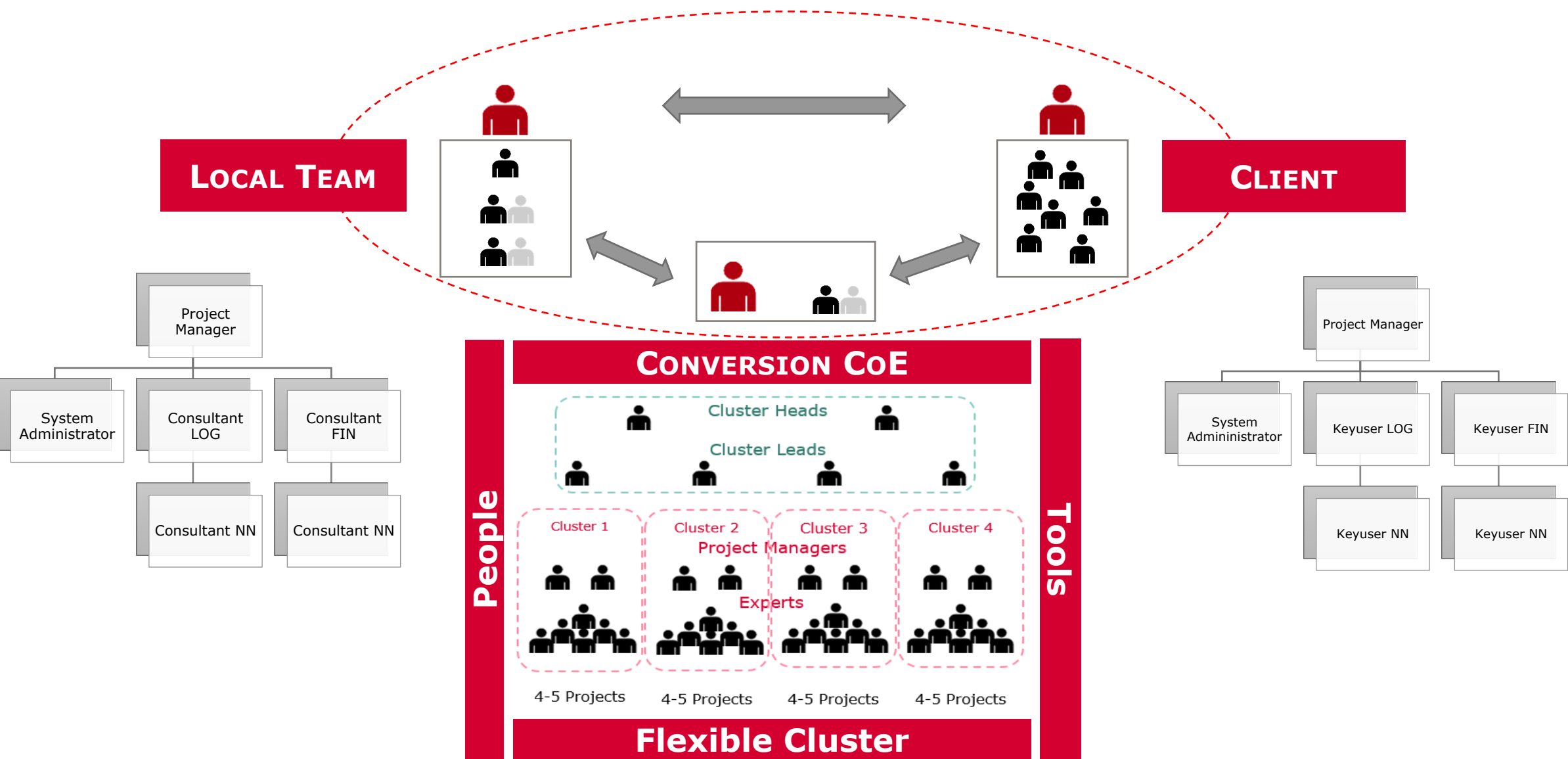
Own Tools

Auto Code Remediation
S/4HANA Accelerators
S/4HANA Data Validation

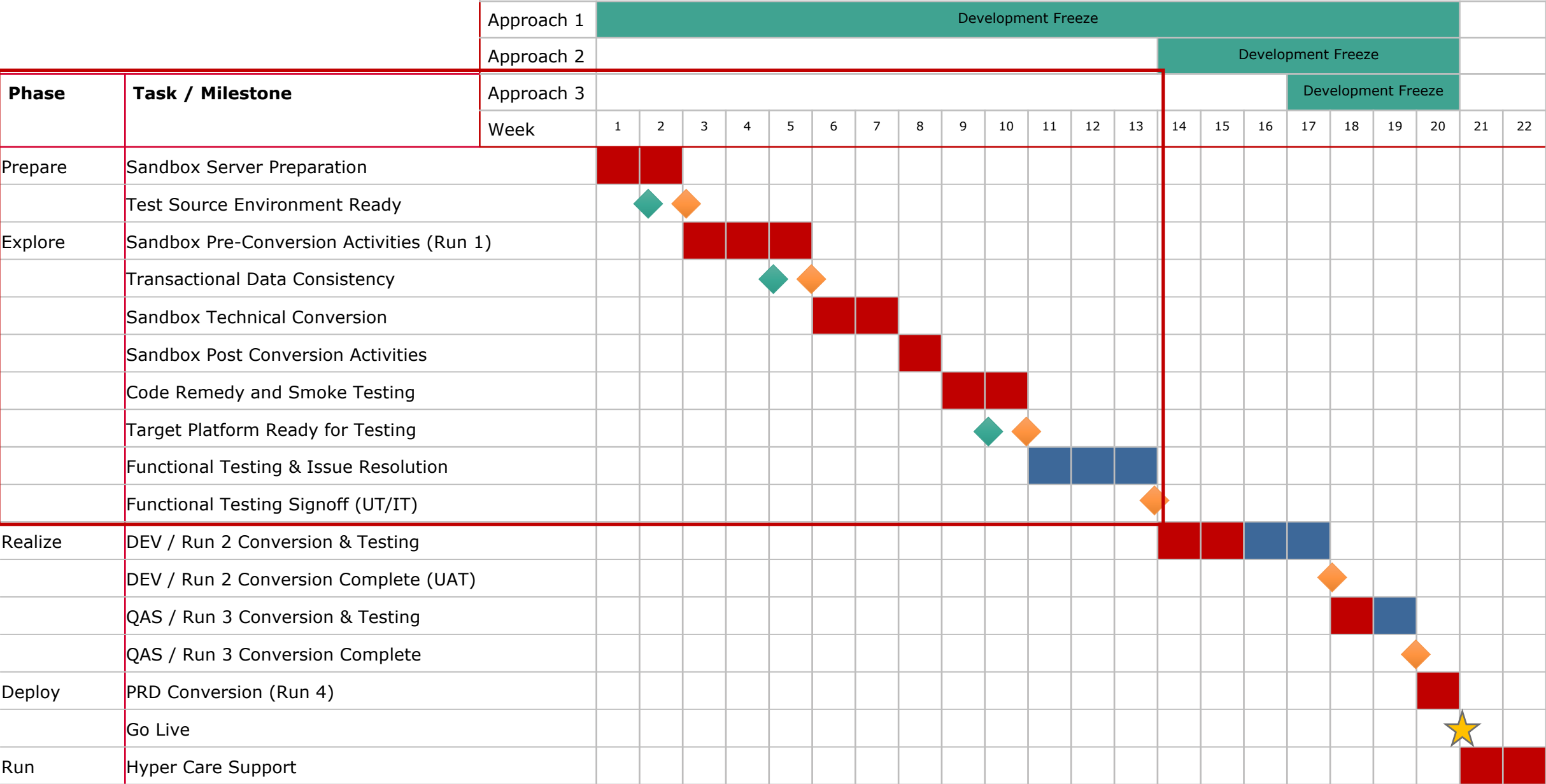
Conversion CoE | S/4HANA Conversion Project Overview



Conversion CoE | S/4HANA Conversion Project Overview



S/4HANA Conversion | Typical Project Schedule



Conversion CoE | Summary of Baseline Scope

- ✓ **Technical Conversion of a 3 tier landscape including a Sandbox**
- ✓ **Functional Conversion of all Mandatory Changes Including:**
 - ✓ **Business Partners**
 - ✓ **Material Ledger**
 - ✓ **General Ledger**
 - ✓ **Credit Management**
- ✓ **Custom Code Correction based on HANA Guide Book**
- ✓ **Smoke Testing**
- ✓ **Local Support including HyperCare**
- ✓ **22 Week Project Duration**
- ✓ **Business as Usual for User – Post Conversion**



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