

A blurred background image of a business meeting. In the foreground, a person's hand is visible holding a pen over a blue folder. In the background, two people in business suits are seated at a table, with a laptop and papers visible. The scene is brightly lit, suggesting an office environment with large windows.

pearl

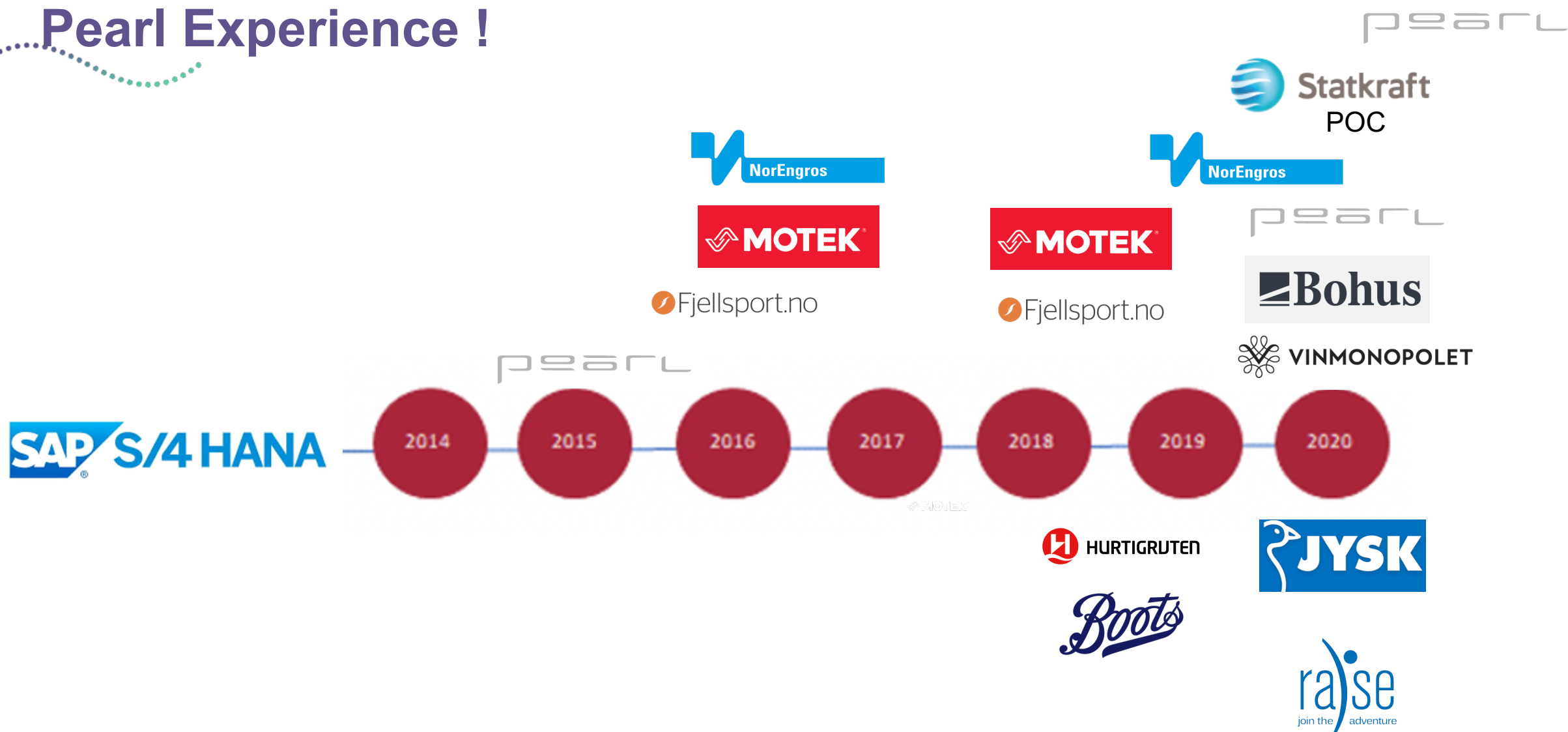
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## How to justify the investment of moving to S/4HANA

Presented By:

1. Petter Dobbelle

# Pearl Experience !



Explore S/4 HANA Cloud EX



A blurred background image of a business meeting. In the foreground, a person's hand is visible holding a pen over a blue folder. In the background, two men in suits are standing near a laptop. The scene is brightly lit, suggesting an office environment with large windows.

pearl

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## S/4HANA – train of thought

Presented By:

1. Petter Dobbelle

# Why is now a good time to convert?

S/4HANA is SAP's **long-term** strategic ERP solution, and the current ERP solution will only be supported until 2027

- Gartner recommends a transition to S/4HANA by **2021**. Between 2021-2023, a *tsunami* of customers is expected to switch to S/4HANA, which will lead to increased implementation costs and fewer available experienced consultants.
- After S/4HANA was launched in **2015**, four new versions have been released, 1610, 1709, 1809 and 1909. It is recommended not to wait too long as the difference between the current ERP solution and S/4HANA becomes larger after each version. This can make migration more difficult.
- Further development done on the current ERP solution will add more technical debt and complicate the transition to S/4HANA
- Maintenance is delivered on the current platform until 2027, but the **innovation** only takes place in S/4HANA.



# Now is a good time!

## S/4 IS NOW STABLE

Amount of innovations per release:

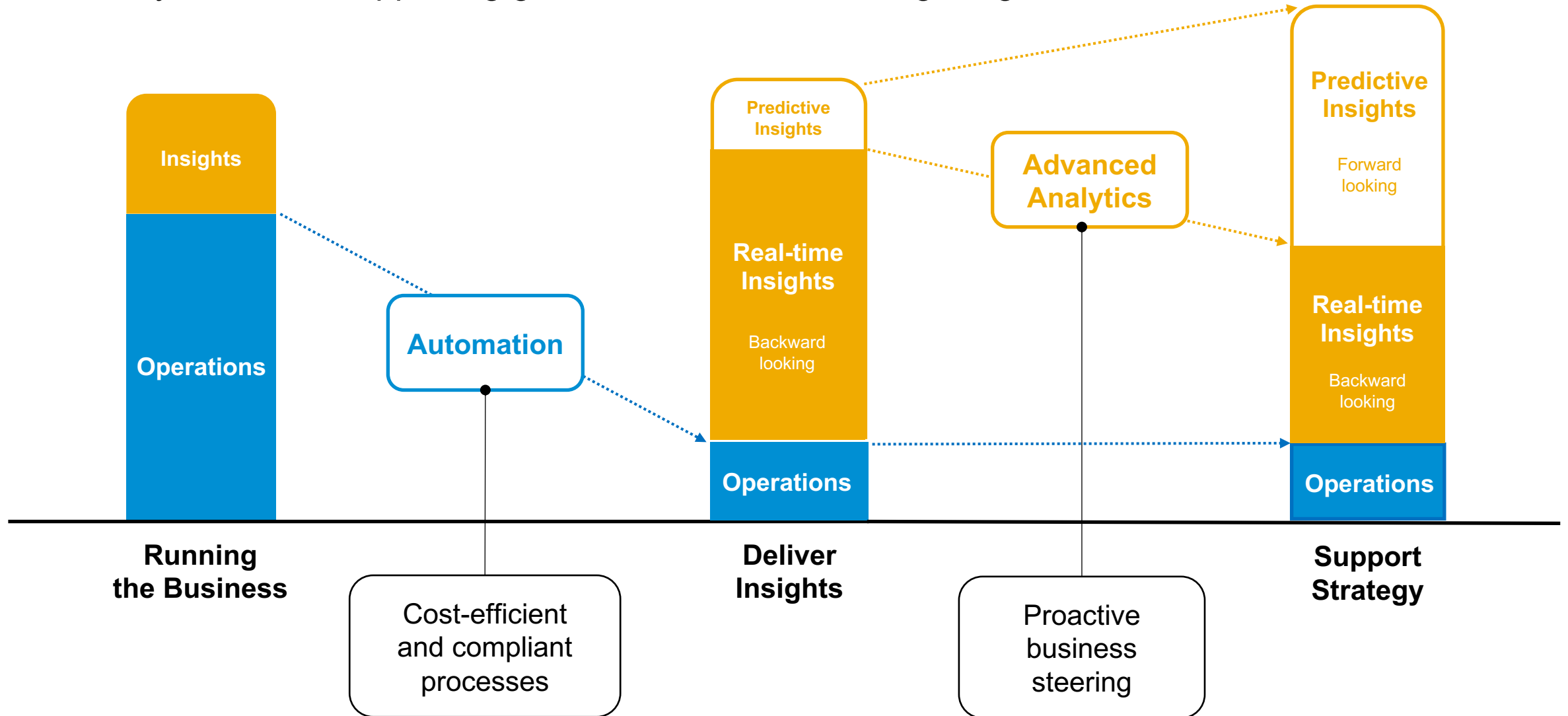
- 1511: 349
- 1610: 147
- 1709: 83
- 1809: 26
- 1909: 6

Fiori Library now encompasses all processes and functions, and response times has severely improved

The migration process is now proven, smooth and robust.  
Downtime is now at a minimum.

# SAP's Vision of Business Transformation

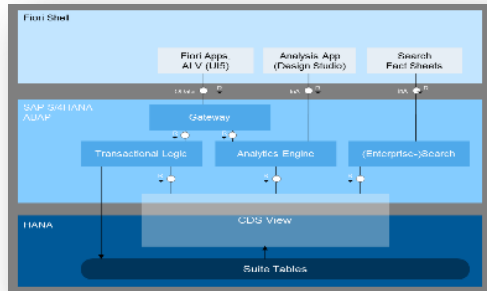
From daily routine to supporting growth and forward looking insight



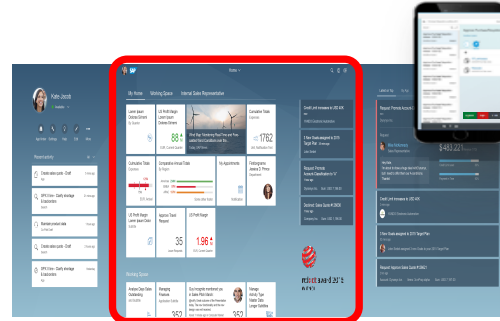
# The Future SAP Enterprise system – S/4HANA

The Foundation for The Intelligent Enterprise

## Digital Core Architecture



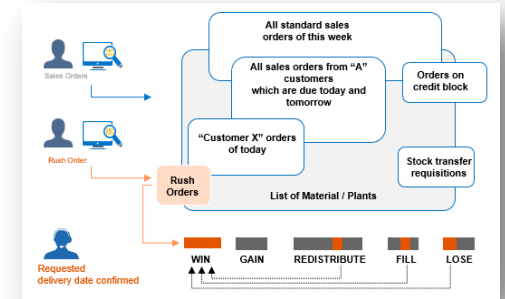
## New User Paradigms



## Smart Business



## Technology Innovations



■ **Simplification** of structure, processes and master data



■ **OLAP & OLTP** merger (Embedded analytics)



■ **Open & Scalable**



■ **Role-based engagement** across business



■ **Insight to Action**



■ **Any device and browser**



■ **Intelligence** infused automation (AI + RPA)



■ **Digital Assistant** (SAP Co-Pilot)



■ **IoT Integration + Automation**



■ **Cloud value proposition**



■ **Realtime and Constraint based planning**



■ **Embedded advanced applications**

■ (EWM, TM, aATP, PP/DS etc.)



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pearl

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How can SAP help?

Presented By:

1. Petter Dobbelle

# SAP Offers Customers Choice of HOW they MOVE to S/4HANA

What are the choices that must be made?

## Business Objectives

*What are the business goals of my project?*

Business Model Innovation

Business Process Optimization

ERP Rapid Modernization

## Transition Paths

*Do I want to extract even more return on my investment, or do I want the latest best practices?*

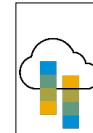
New Implementation  
("Greenfield")

Hybrid  
("Selective Data Transition")

System Conversion  
("Brownfield")

## Destination (Application)

*What are my IT preferences?  
(best practices, customization, update frequency, ...)*



S/4HANA Cloud  
(Cloud)



S/4HANA  
(On premise)

## Destination (Infrastructure)

*Where is the best place to deploy?*

Hyperscaler  
(MS Azure, AWS, GCP)

SAP Data Center  
(SAP Digital Core Cloud)

Customer  
(On-premise, hosted)

# Typical Approach Towards Business Case Build – Example from Manufacturing

## Business goal

*“What does my CEO want me to achieve?”*

## Value drivers

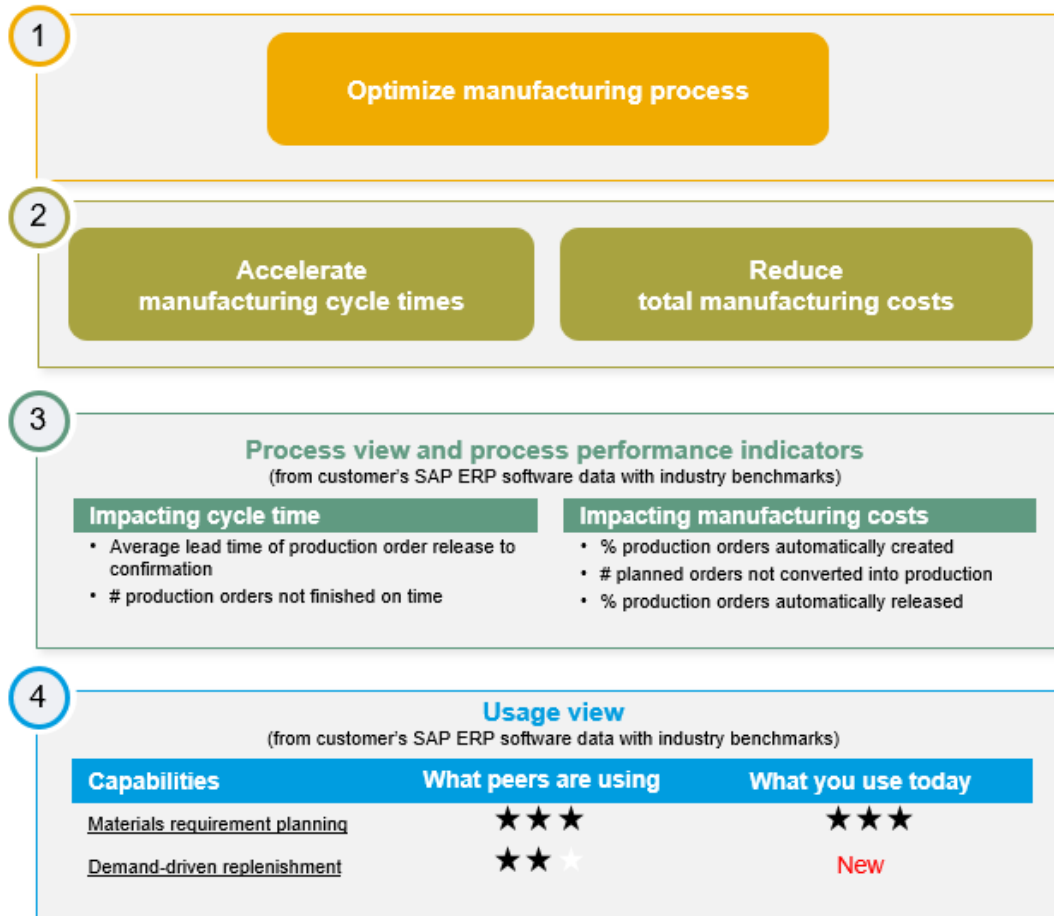
*“What should we improve?”*

## Deep dive into performance

*“Where are issues in today’s processes?”*

## Deep dive into usage

*“How are we working today?”*



**How SAP helps**  
(with S/4 HANA and other solutions)

**Constraint-based production planning**  
Transitioning from infinite to finite planning and instantly identifying production bottlenecks »

**Production execution**  
Automating production processes and eliminating time-consuming, paper-based tracking systems »

KPI Impact:

Reduced manufacturing cost

Improved shopfloor efficiency

# A comprehensive set of tools, content and services from SAP to build customer's your value story & business case

## 1. Vision & Strategy

### Identify value of S/4HANA as a first step in a Intelligent Enterprise journey



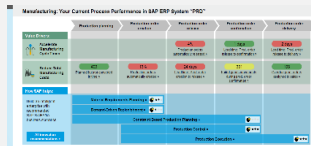
Assets and Services to explore and shape the company's digital vision:

Industry Customer Journeys (on CEP)

Customer outside-in PoV / move the needle (Fast Track to S/4HANA)

## 2. Build the Case

### Identify opportunities to create incremental value



Find out how SAP S/4HANA and the intelligent enterprise supports your business goals

SAP Business Scenario Recommendations

+ Spotlight \*  
+ Value Mining Service\*\*

[Learn more »](#)

### Benchmark against peers and build your value case



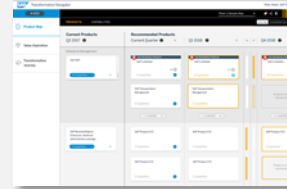
Benchmark business KPIs against peers, assess your opportunity to rethink your business processes, and build your value case

SAP Value Lifecycle Management

[Learn more »](#)

## 3. Plan the Path Forward

### Design your future solution roadmap

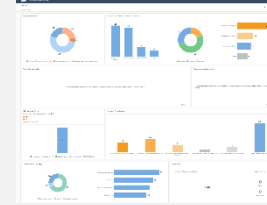


Shape your future landscape and build your own transformation road map

SAP Transformation Navigator

[Learn more »](#)

### Evaluate your project complexity



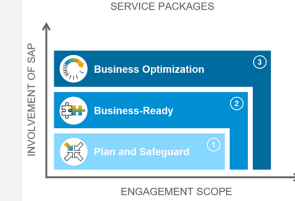
Check the readiness of multiple aspects of your SAP ERP 6.x system to migrate to SAP S/4HANA

SAP Readiness Check for SAP S/4HANA

[Learn more »](#)

## 4. Deliver Business Value

### Plan and execute your project



Accelerate and secure the planning and execution of your transformation

SAP Enterprise Support\*\*([link](#))  
SAP Model Company\*\*([link](#))  
SAP Value Assurance\*\*([link](#))

### Continuously optimize and innovate



Optimize and use better your SAP S/4HANA, and upgrade to the latest release

SAP Innovation and Optimization Pathfinder

[Learn more »](#)

### Team discovery of solutions, innovations & potential value



SAP S/4HANA Virtual Board Game ERP Sim game

[Learn more »](#)

### Understand the SAP product road map



Find out which features and innovations are planned to be delivered with future releases and plan your transition accordingly

**NEW**  
SAP Road Map Explorer

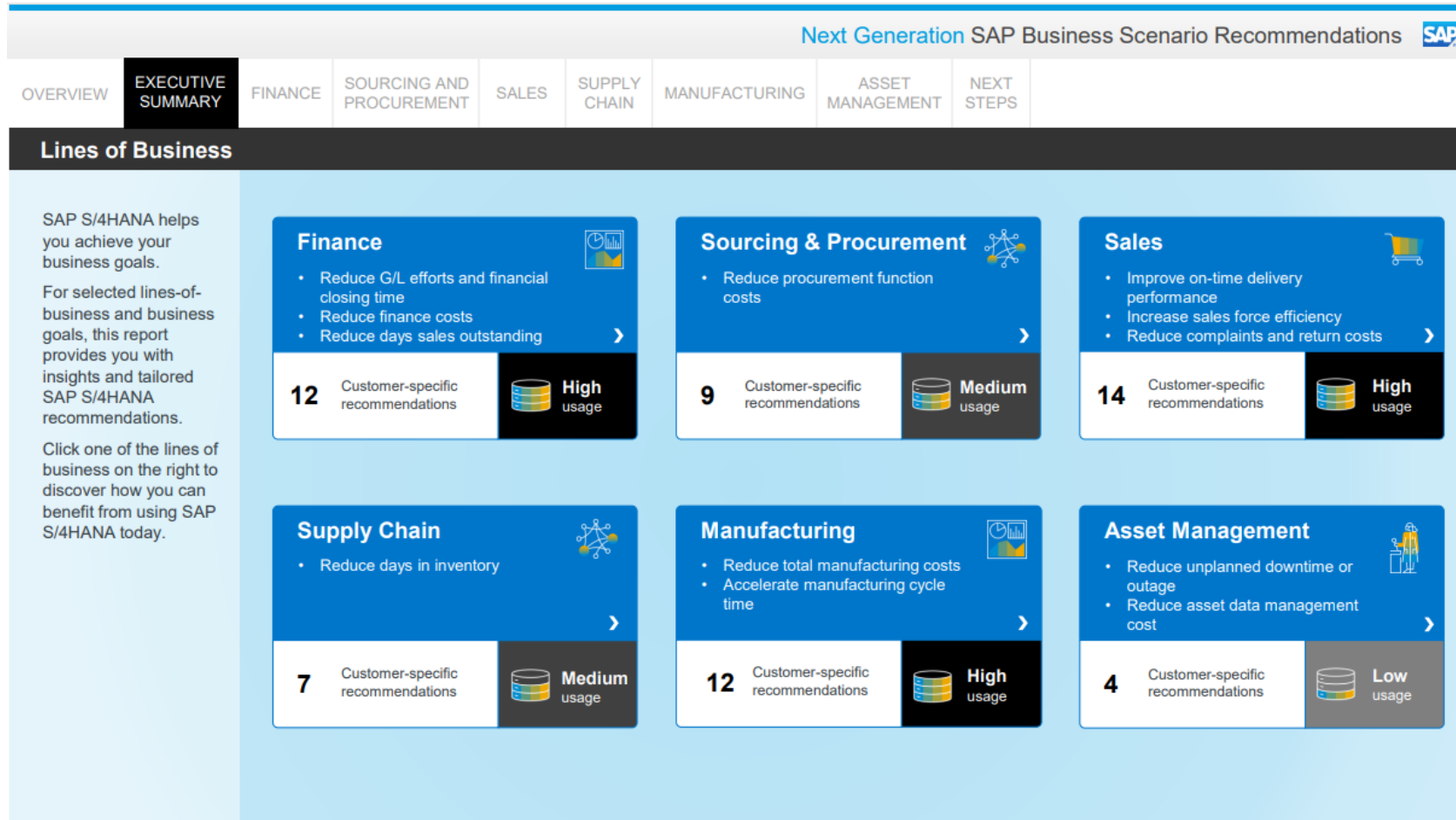
[Learn more »](#)

\* pilot starts July 2020

\*\* service or support offering



# Identified areas for improvement in today's system - BSR



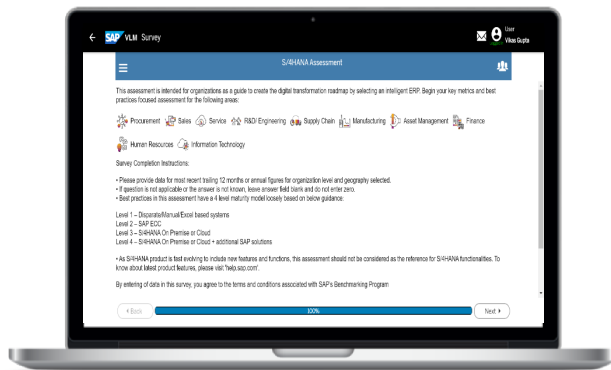
## How this can be used?

- Identifying potential areas of improvement
- Determination of the workshops to be done
- Can guide and determine the scope of business workshops
- Can be used to structure the outcomes

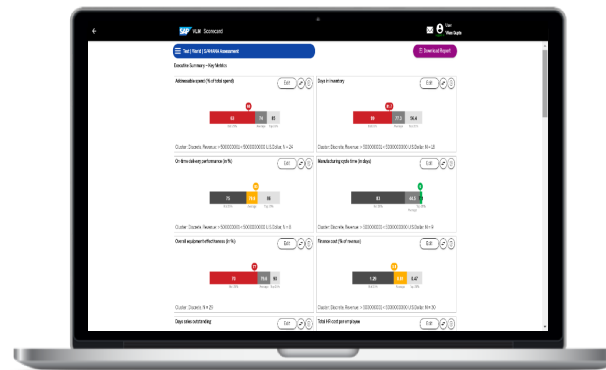
# NEW SAP Value Lifecycle Manager: S/4HANA Benchmarking Assessment

## Assess performance and process maturity

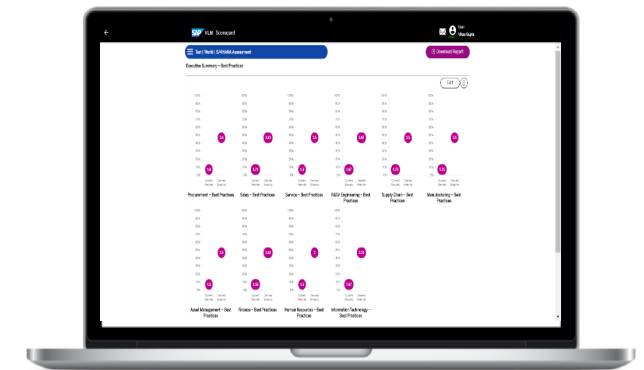
- Baseline your current performance and maturity on core ERP processes against your industry peers, and make your future aspirations tangible using self-service offering on SAP Value Lifecycle Manager



Covers 10 LoBs



30+ KPIs



40+ Best Practices

## Highlights

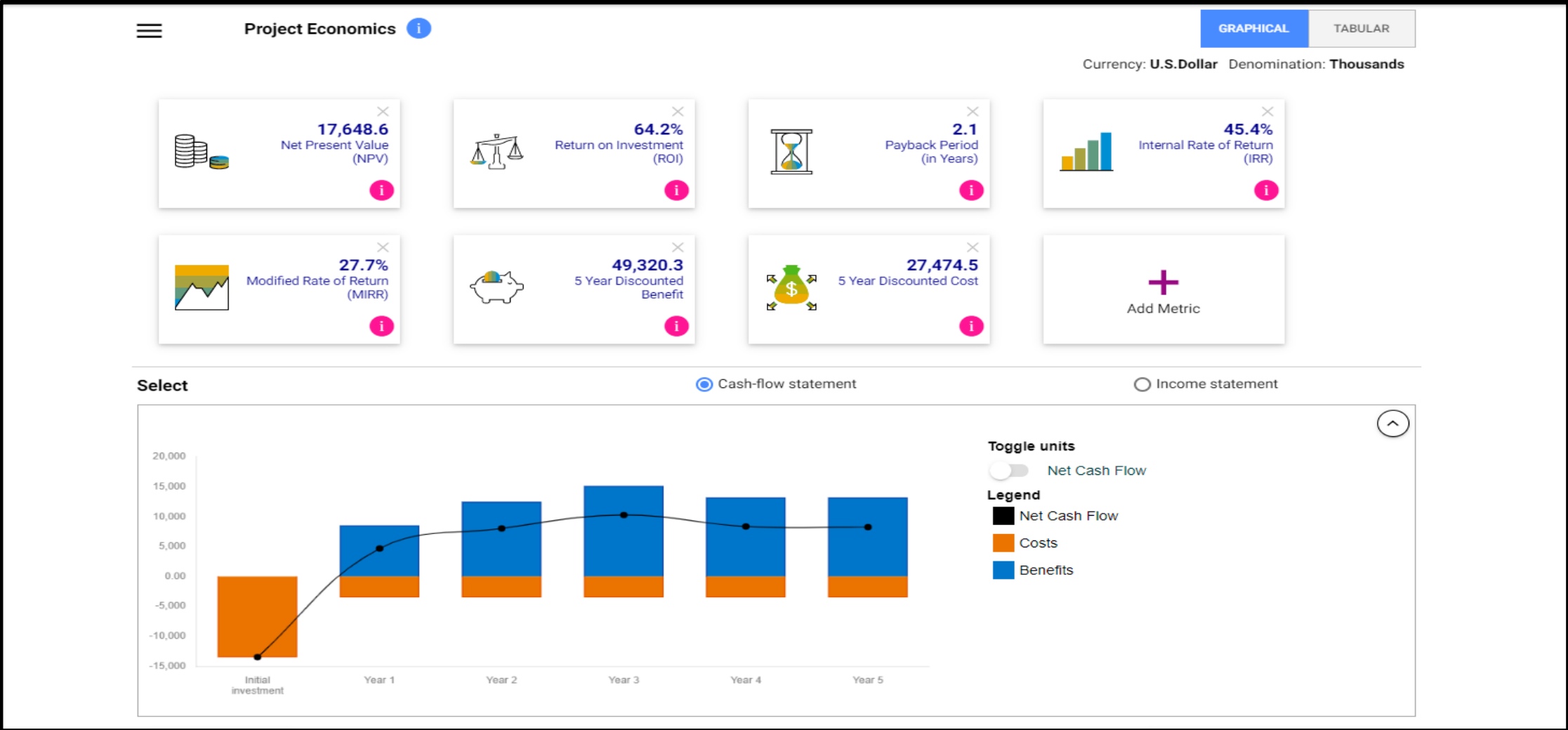
- Covers important solution capabilities of SAP S/4HANA
- Clearly differentiates SAP ECC and SAP S/4HANA capabilities — shown as a clear maturity gap
- Can be leveraged to subsequently build a business case focusing on achieving monetary and strategic benefits

For participation visit [valuemanagement.sap.com](https://valuemanagement.sap.com) or email at [valuemanagement@sap.com](mailto:valuemanagement@sap.com)

# “3 S” for Success for a S/4HANA Business Case: Solid Calculations

| Value Driver (VD)                            | Benefit Description                                                                                                                                                                                                    | Current performance of Company                 |                        | Industry Benchmark                                                | Improvement potential |
|----------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|------------------------|-------------------------------------------------------------------|-----------------------|
| Finance                                      |                                                                                                                                                                                                                        |                                                |                        |                                                                   |                       |
| Reduce Audit Cost                            | Reduce audit cost by better traceability of financial and operational data, automating and integrating access and risk controls in disparate system and centrally managing statutory reporting                         | Audit cost<br>0,06% of revenue                 | <div><div></div></div> | Top 25% (T): 0,03%<br>Average (Ø): 0,04%<br>Bottom 25% (B): 0,06% | 1,5% to 1,7%          |
| Reduce Days to Close the Monthly Books       | Cost optimization by enhancing the productivity of the financial closing staff by automatic reconciliation with real-time matching. Controlling run times are massively reduced due to changes of batch to online runs | Days to close the books<br>16 days             | <div><div></div></div> | T: 7,0<br>Ø: 11,5<br>B: 20,0                                      | 19,6% to 20,9%        |
| Reduce Accounts Payable & Expense Costs      | Lesser A/P and Expense Costs through a more user friendly system and that ensures faster payment runs. Leveraged by the specific cockpits for the function and visibility and control of A/P at project level.         | A/P & exp. Cost<br>0,236% of revenue           | <div><div></div></div> | T: 0,084%<br>Ø: 0,107%<br>B: 0,196%                               | 21,9% to 23,1%        |
| Reduce Accounts Receivable Management Cost   | Lesser Accounts Receivables Costs through a more user friendly system and that ensures faster processing. Leveraged by specific cockpits for the function and the visibility and control of A/R at project level.      | A/R mgmt. cost<br>0,028% of revenue            | <div><div></div></div> | T: 0,013%<br>Ø: 0,028%<br>B: 0,050%                               | 14,2% to 15,6%        |
| Reduce Business & Operations Reporting Costs | Lesser Business and Operations Analysis and Reporting Costs through user friendly analytics reports with various drill down and customization of reports based on the need of the user                                 | Bus. & Op. Reporting cost<br>0,026% of revenue | <div><div></div></div> | T: 0,008%<br>Ø: 0,021%<br>B: 0,056%                               | 19,3% to 20,7%        |

# SAP Guided Business Case - Process





# Value of an Intelligent Enterprise – what?

How does SAP S/4HANA add value?

## Value Creation with S/4HANA (e.g., Enterprise Value and Stock Price)

Key levers

### Growth

**14% new**  
revenue

**10-30% lower**  
revenue leakage

**Up to 40%  
lower** DSO

**20% lower**  
defects

**42% faster**  
service  
delivery

**15% higher**  
on-time delivery

**21% faster**  
customer order  
delivery cycle

**15%-20%  
expansion**  
In sales pipeline

### Profitability

**20-30% lower**  
R&D expense

**30% lower**  
inventory

**10% higher**  
labor utilization

**2-3% lower**  
sales costs

**20%  
procurement**  
savings

**95% faster**  
material  
requirements  
planning

**5-10%  
higher**  
asset uptime

**84% process**  
standardization

### Agility

**70% faster**  
closing books

**50% faster**  
consolidations

**20% lower**  
areas prone  
to errors /  
fraud

**20-40%  
saved**  
on audit costs

**75% lower**  
data volume

**80% faster**  
reporting

**Improved high availability**  
and disaster recovery of data  
and hardware

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pearl

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## Short & long term benefits

Presented By:

1. Petter Dobbelle



# Short term benefit

- Archiving / DB size



# Short term benefit

- Hardware cost



# Short term benefit 3

- Code standardization



A decorative dotted line in purple and green colors, curving from the left edge of the slide towards the title.

# Short term benefit 4

- Alternative cost development

# SAP S/4HANA: what is different to SAP ERP?

| PROCUREMENT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | SALES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | SUPPLY CHAIN                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | MANUFACTURING                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | R&D                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|  Procurement Overview<br> Central Procurement*<br> Contract proposals*<br> Prop. groups & cat. items*<br> Image based buying**<br> Int. Approval Workflow**<br> <b>SAP Ariba</b><br> <b>SAP Fieldglass</b> |  Customer 360°<br> Sales Force Support**<br> Settlement Mgmt.<br> International Trade<br> One Single Invoice<br> Predictive Q2Order & Delivery Performance*<br> <b>SAP C/4HANA*</b> |  Real-time Inventory & TM Overview<br> Embedded EWM<br> Embedded TM<br> Advanced ATP<br> Pred. Stock in Transit*<br> Pred. slow moving mat.**<br> <b>IBP</b> |  MRP live & MRP Cockpit<br> Det. Scheduling PPDS<br> DDMRP*<br> Prod Engineering & Ops<br> Predictive MRP**<br> QM Defect code prop.**<br> <b>DMC</b>                                                                                                                                                                                                                                                                                                                                                                                         |  Portfolio & Proj. Mgmt.<br> Software Mgmt.<br> Product Compliance*<br> Recipe Management*<br> New VC Engine w. Simul.<br> <b>IPD</b> |
| FINANCE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | SERVICE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | ASSET MGMT.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | CROSS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | INDUSTRIES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|  U-GL & Prediction*<br> BRIM, incl Order Mgmt.**<br> Orch. Financial Close**<br> Group Reporting*<br> Compliance Framework<br> Cash App*<br> GR/IR Monitor*<br> Abnormal Liquidity**            |  New Customer Mgmt., Embed. Service Core**<br> Multi-Channel Interaction Center<br> Quotation of Product Bundles*<br> Service Ticket Automation**<br> <b>SAP Fieldglass</b><br> <b>SAP C/4HANA*</b>                                                           |  Maintenance Overview*<br> Geographical Framework<br> Report & Repair Malfunction<br> Asset Mgmt. for resource scheduling<br> <b>AIN</b>                                                                                                                                                                                      |  Enterprise Contract Mgmt.<br> GDPR Tools<br> Responsibility Mgmt.*<br> Co-Pilot/ Digital Assistant<br> RPA scenarios**<br> Additional ML scenarios*<br> <b>SAP SuccessFactors</b><br> <b>SAP Concur</b><br> <b>SAP Analytics Cloud</b><br> <b>SAP Cloud Platform</b> |  Key Industry function embedded inside (e.g. Automotive, Consumer, Retail*, Mill, Prof. Services: Commercial Project Mgmt....)<br> Re-architecture & improved functions (e.g. Chemicals, A&D, Oil Gas, Utilities**...)<br><i>Details &amp; restrictions...</i>                                                                                                                                                                                                                    |





# Short term benefit 6

pearl

- Automation

# Imagine ... 90+% Processes Automation

## Example: Invoice-to-Cash

BOT look for incoming remittance advices and loading them into the SAP S/4HANA



iRPA

1

Payment details are automatically extract from pdf and creates payment advices in SAP S/4HANA



2

Machine Learning

Automatically match payments with open receivables and clear payments



3

Machine Learning



**SAP S/4HANA**  
**Persona – Accounts**  
**Receivable Manager [Demo](#)**

4

System ALERTS Ted that one of the invoice due was excluded from the payment



**Ted** use CoPilot to find the collection worklist items



CoPilot

BOT will monitor the mailbox for any customer reply and attach the customer reply to the dispute case



6

iRPA

After contact the customer and creates a dispute case, BOT automatically send out email confirmation with the dispute case #



5

iRPA





# Short/long term benefit 7

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- Innovation



# Embedded Intelligence Drives Cost Savings and Value Creation

## Example: Procure-to-Invoice

Image recognition machine learning service powered by **SAP Cloud Platform**:

- 1 Technician identifies part which needs to be replaced.
- 2 Technician takes image.
- 3 Taken image is compared with catalog item images in cross-catalog search index to find matching patterns.
- 4 Identified part is put in basket for purchase requisition.
- 5 Purchase requisition is executed.

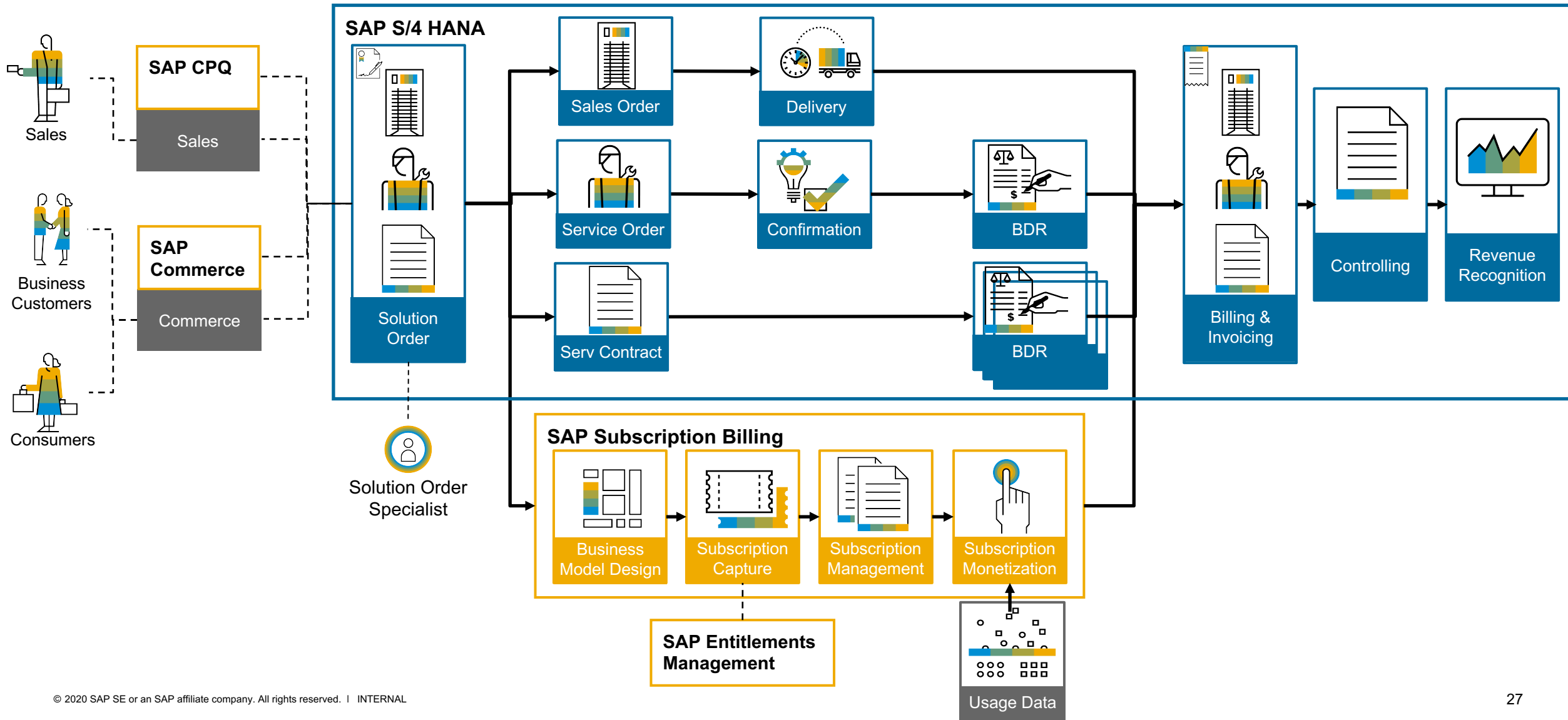
62%

Lower maverick spend resulting in significant purchasing savings and higher purchasing volumes



# Solution Order Management

## End-to-end Process for Solution Business



# Solution Order – Single Invoice

**SAP Solution Order Progress**

E2EDemo  
100000427

Items Solution Order Progress

All Items (3) Contains Situations (0)

| Item | Product Description | Item Status | Item Category         | Quantity | Net Value     | Product ID         |
|------|---------------------|-------------|-----------------------|----------|---------------|--------------------|
| 10   | Escalator           |             | Sales Item            | 1,000 EA | 60.000,00 USD | 000000000000000086 |
| 20   | Installation        |             | Service Item          | 1,000 HR | 1.500,00 USD  | INSTALLATION       |
| 30   | Maintenance         |             | Service Contract Item | 1,000 AU | 2.400,00 USD  | MAINTENANCE        |

Solution Order Progress

Collapse Expand

Search

```

graph LR
    SO[Solution Order 100000427] --> SalesOrder[Sales Order 16669]
    SO --> ServiceOrder[Service Order 8000000119]
    SalesOrder --> Delivery[Delivery 80009980]
    Delivery --> BillingDocRequest1[Billing Document Request 100000031]
    ServiceOrder --> ServiceConfirmation[Service Confirmation 9000000065]
    ServiceConfirmation --> BillingDocRequest2[Billing Document Request 100000013]
    BillingDocRequest1 --> Invoice[Invoice 90004401]
    BillingDocRequest2 --> Invoice
    Invoice --> JE1[Journal Entry 100000348]
    Invoice --> JE2[Journal Entry 7000000273]
    Invoice --> JE3[Journal Entry 9400000118]
    Invoice --> JE4[Journal Entry 7100000096]
  
```

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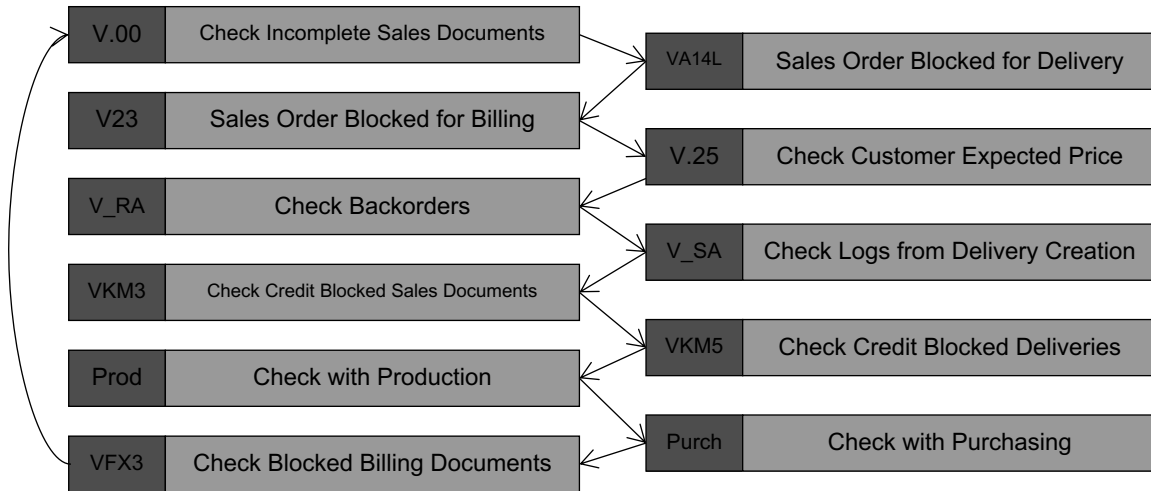
# Short term benefit 5

- Monitoring

# Streamlined Order Fulfillment

## Business process view

### Traditional system

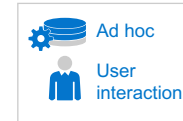


### With traditional system:

- Responsible employee has to check multiple reports to get a holistic view of all process related issues
- Multiple issues in one sales order cannot be detected in one step
- Higher risk of undetected exceptional situations
- Problem-related communication and decisions cannot be tracked in the system
- Reports need to be run multiple times



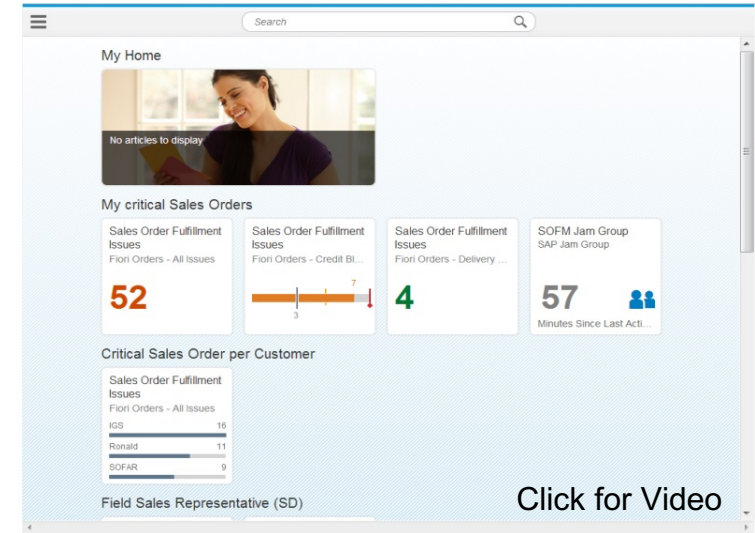
Traditional



With SAP S/4HANA

Process excellence

### With SAP S/4HANA



### With SAP S/4HANA:

- Provides the internal sales representative a big picture on the current sales order fulfillment situation so that he or she can decide which area to focus on with the follow-up activities
- Offers the internal sales representative a prioritized list with the key characteristics of the sales order with unfinished overdue fulfillment process, in order to focus on the most important first
- Supports the internal sales representative with the relevant insights, contacts and collaboration features
- Enables the internal sales representative to run actions directly and document the solving progress via notes



## Increase in Productivity

Simpler menus and tiles. Fewer clicks.

\*Fiori can drive reductions in time spent on tasks of up to 64%. For example, in a comparison between SAP [Fiori and SAP GUI](#) involving a collections workflow, the process time fell from 2:12 to 47 seconds and from 39 clicks, eight screen changes and five fields filled to 11 clicks, two screen changes and two filled fields.

## Improved Mobility

Fiori launchpad available on mobile units as well as stationary PC's: Touch processing on devices that support this.

**Better Fit with SAP HANA** – Fiori is optimized for SAP HANA workflows. For organizations that have built ad-hoc processes on ECC, Fiori helps modernize. Fiori lets you get maximum benefit from a migration to SAP HANA.

**Workforce Flexibility** – The standardized Fiori interface and its coherent design philosophy makes it easy for employees to learn new jobs quickly. Having mastered one Fiori app, users can transfer that knowledge to other apps. Workers can then move between roles more readily.

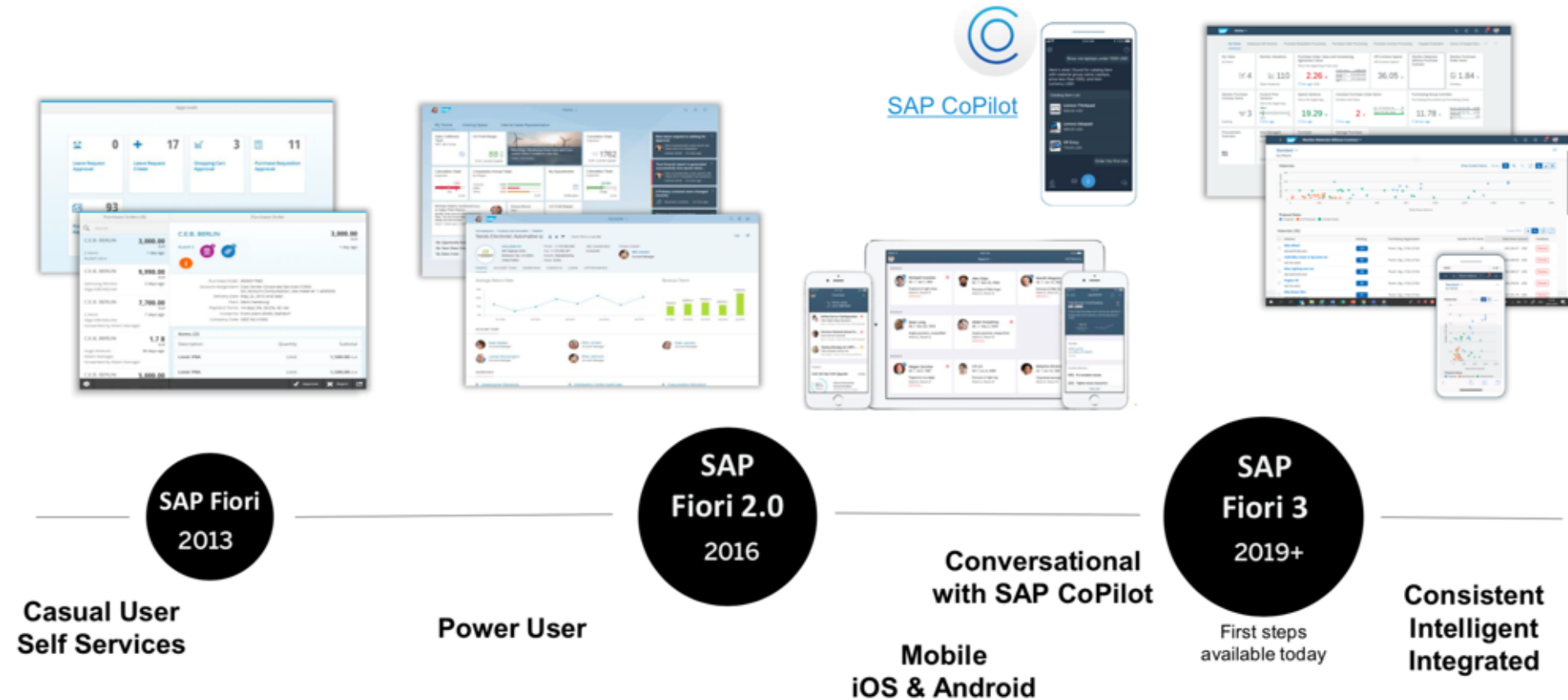
**Improved Morale** – Fiori has been used to make work less tedious. Interfaces designed with Fiori give contextual support, which reduces frustration.

**Less Development** –As SAP Fiori—along with SAP HANA—have evolved, customers are discovering less of a need to create their own tools. The growing [Fiori library](#) and the SAP Apple partnership now offer a wide range of preset app options.

\*source <https://www.secure-24.com/blog/sap-fiori-benefits/>

# Introduction

## The evolution of SAP Fiori





Procurement Overview



Spend Variance

Since the beginning ...

3,21 %

now

Overall Supplier Evaluation

|                      |       |
|----------------------|-------|
| Score                |       |
| Redken Norge         | 79,33 |
| Apokjeden Distrib... | 76    |
| LILLELAM AS          | 76    |

5 min. ago

Monitor Materials Without Purchase Contract

Monitor GR/IR Account Reconciliation



Manage Stock



Inventory Turnover Analysis



Purchasing Spend Comparison of Spend

100 %

24 hr. ago



Inventory Turnover Analysis

Not secure | 10.244.5.133:8001/sap/bc/ui5\_ui2/ushell/shells/abap/FioriLaunchpad.html#Material-analyzeInventoryTurnover&/MaterialDetails/IC00/1033879/2020-01-01T00:00:00.000Z/2020-09-24T00:00:00.000Z/?sap-iapp-state=ASN5LB...

SAP Inventory Turnover Analysis

Selected Materials (9)

Search

10486281,7Turnover

Average Inventory Value: NOK 501K  
Coeff of Variance for Goods Issue: 1622.3%

10338790,2Turnover

Average Inventory Value: NOK 47K  
Coeff of Variance for Goods Issue: 1235.5%

10499100,1Turnover

Average Inventory Value: NOK 4K  
Coeff of Variance for Goods Issue: 1218.3%

10499110,0Turnover

Average Inventory Value: NOK 4K  
Coeff of Variance for Goods Issue: 1637.0%

10498700,0Turnover

Average Inventory Value: NOK 73,13  
Coeff of Variance for Goods Issue: 0.0%

10498920,0Turnover

Average Inventory Value: NOK 0,58  
Coeff of Variance for Goods Issue: 0.0%

10498930,0Turnover

Average Inventory Value: NOK 0,56  
Coeff of Variance for Goods Issue: 0.0%

10499000,0Turnover

Average Inventory Value: NOK 359,86

Material

KMS color vitality shampo (1033879)

Distribution Center (DC / WH) (IC00)

Period Data

Period: 01.01.2020 - 24.09.2020  
Inventory Turnover based on Goods Issue: 0,2  
Average Inventory Value: NOK 47K  
Coefficient of Variance for Goods Issue: 1235.5%

Material Data

Safety Stock: 1.000 PC  
Lot Size: 0 PC

Inventory Value (NOK)

4,9K96,9K

Mar 2020Sep 2020

Inventory Data

Most Active Supplier

All Suppliers

Inventory Data by Month

Quantities in Piece

10K8K6K4K2K0

Mar 2020Apr 2020May 2020Jun 2020Jul 2020Aug 2020Sep 2020

Goods Receipts

Goods Issues

Stock Quantity

Most Active Supplier

General

Supplier

Location  
null, null

Quantity

KPIs

Quantity Variance %

Time Variance %



# Honest about Fiori

- Use new work processes
  - i. An analytics app focused on errors reduces work time for casual users to an absolute minimum
- BUT –only use what you need
  - i. Analytics apps for example should be used wisely
- All tiles are not equal
- Bar navigation
  - i. Is it ACTUALLY easier? Embed GUI?
- Fiorifisert ABAP is classic “Old s\*\*t; new wrapping” – won’t run faster but looks better!
  - i. But it does enable faster upgrading.
  - ii. Important to know that this is an option. The benefits can be harvested over time



A blurred background image of a business meeting. In the foreground, a person's hand is visible holding a pen over a blue folder. In the background, two men in suits are standing near a laptop. The scene is brightly lit, suggesting an office environment.

pearl

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## Summary

Presented By:

1. Petter Dobbelle

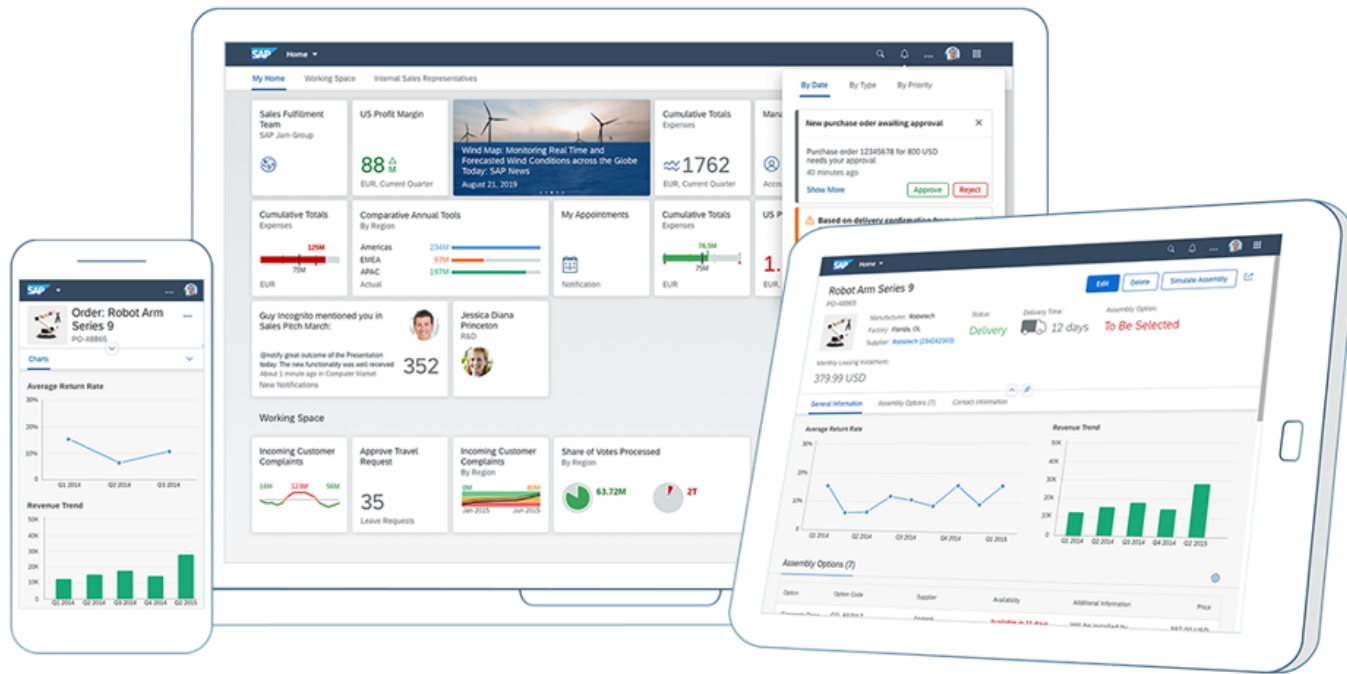
## WHAT'S IN IT FOR US?

- IMPROVED INFORMATION LAYER IN REALTIME
- LOWER HARDWARE COST
- SEVERELY IMPROVED USER EXPERIENCE
- STANDARDISED SOLUTION/CODING ( ATC “forces” standard coding)
- MODERNISED WORK PROSESSES (S/4 with different focus on automation and deviation handling)
- FUTUREPROOF – EARLY ADOPTION – ESTABLISHED CORE
- PREDICTIVE ANALYSIS
- ONE TRUTH – Universal Journal

# Approach!

Final target should be process innovation and efficiency improvement

Tasks performed at any device, focused on handling deviations



## Project S/4HANA

Subproject 1: Move

Subproject 2: Migrate to Fiori

Subproject 3: Innovate