

A circular inset image showing a man with glasses and a beard, wearing a headset, sitting at a desk with a computer monitor. He is gesturing with his hands while looking at the screen. The background is a modern office setting.

**How Celonis Supports
You & Your Business
in the Time of COVID-19**

Accounts Payable Use Cases



COVID-19 Has Impacted the World

Celonis is Here to Help

We've launched powerful new solutions to help stabilize our customers' businesses

We're here to help you ensure:



**Cash
Liquidity**



**Supply Chain
Reliability**

Through **data-driven insights** so you can
keep your business running optimally

How it works:

Celonis
contacts you

Alignment call
between **you**
and **Celonis**

Celonis deploys
Analysis

Feedback loops
between **you**
and **Celonis**

You leverage
the Analysis



-26%

Drop in the S&P 500 from
beginning of year through
March 19

Source: Marketwatch 2020



\$660B

In payouts to all American
adults to stimulate the
economy

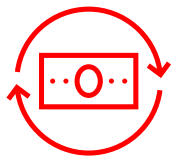
Source: The New York Times



26

EU countries pursuing 30-day
nonessential international
travel ban

Source: CNBC Europe



COVID-19 Customer Care

Accounts Payable

Cash Flow Optimization & Cash Discount Due Dates



Challenge

Achieve **full visibility into your liabilities** to gain overall control over your entire cash flow.

The current situation has a major impact on the cash flow of every company. **Ensuring liquidity is crucial to avoiding financial insolvency.**

Problems:

- Loss of liquid cashflow
- Inflexible fixed costs to pay
- Revenue reduction

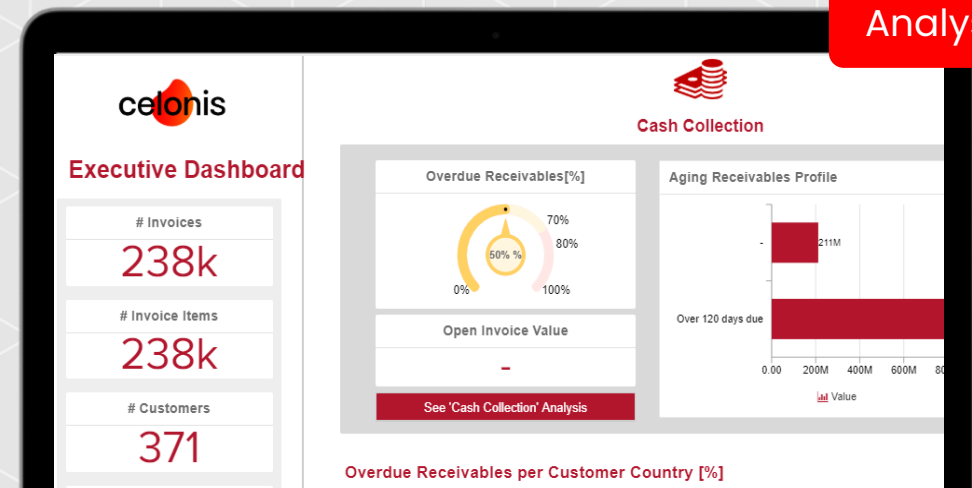


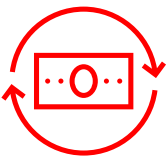
Solution

Data-driven transparency provides critical insights:

- What are my current liabilities and related payment conditions?
- How can I increase cashflow: Compare cash discount due date with regular invoice due date: suspend payment by cash discount due date
- What are the best payment conditions from my suppliers?

Analysis





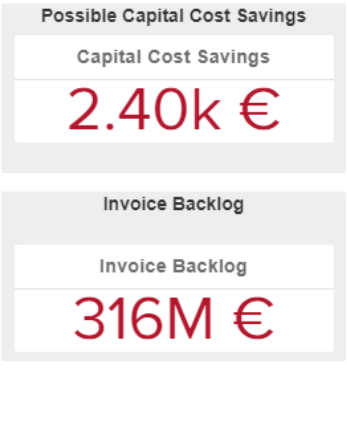
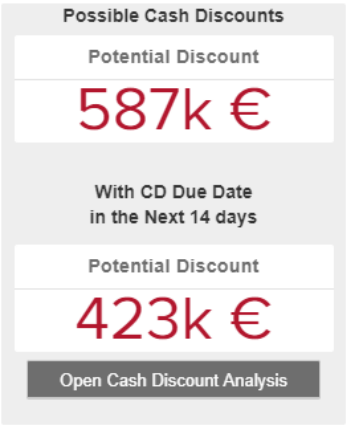
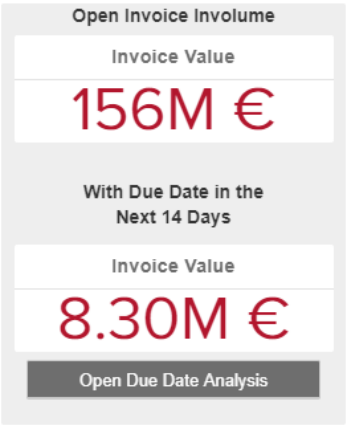
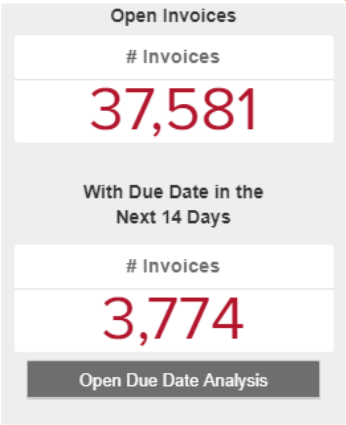
COVID-19 Customer Care

Accounts Payable



Prioritization of Open Invoices

Overview of most relevant KPIs like **Open Invoice Volume** and **Possible Cash Discounts** in total and by timeframe



Please Enter the Time Horizon (in Days):

Filter by Organization:

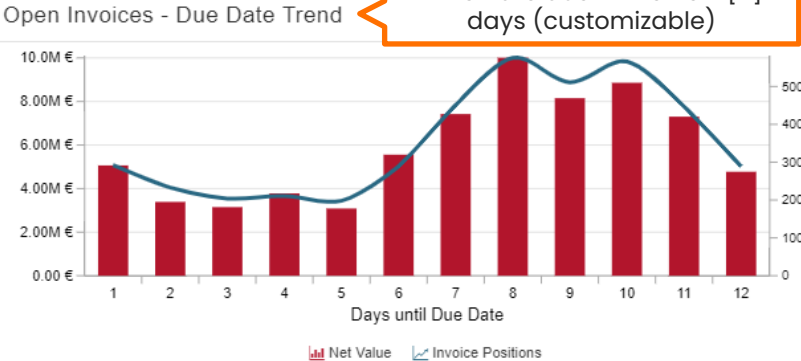
System

Company Code

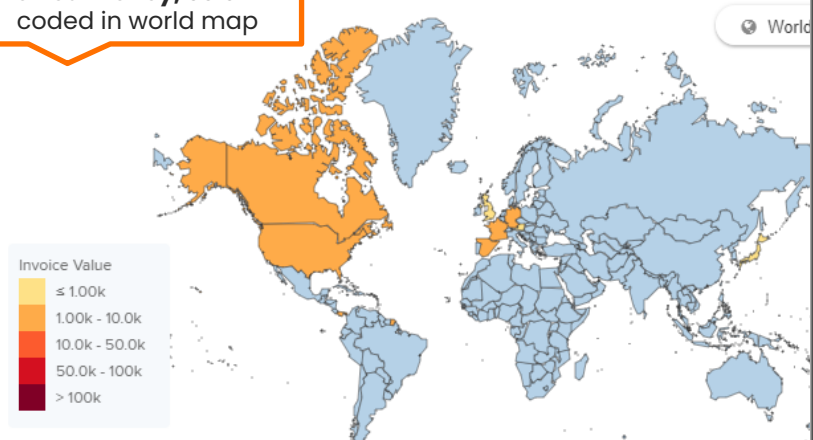
Trading Partner

Vendor

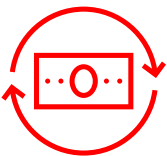
Overview of open invoices which are due in the next [n] days (customizable)



Overview of suppliers owed money, color-coded in world map



Customize forecast to the next [n] days, filter by region, company code, intercompany invoices, etc.



COVID-19 Customer Care

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Prioritization of Open Invoices

