

Strategic beliefs on the role of the ERP in current and future business

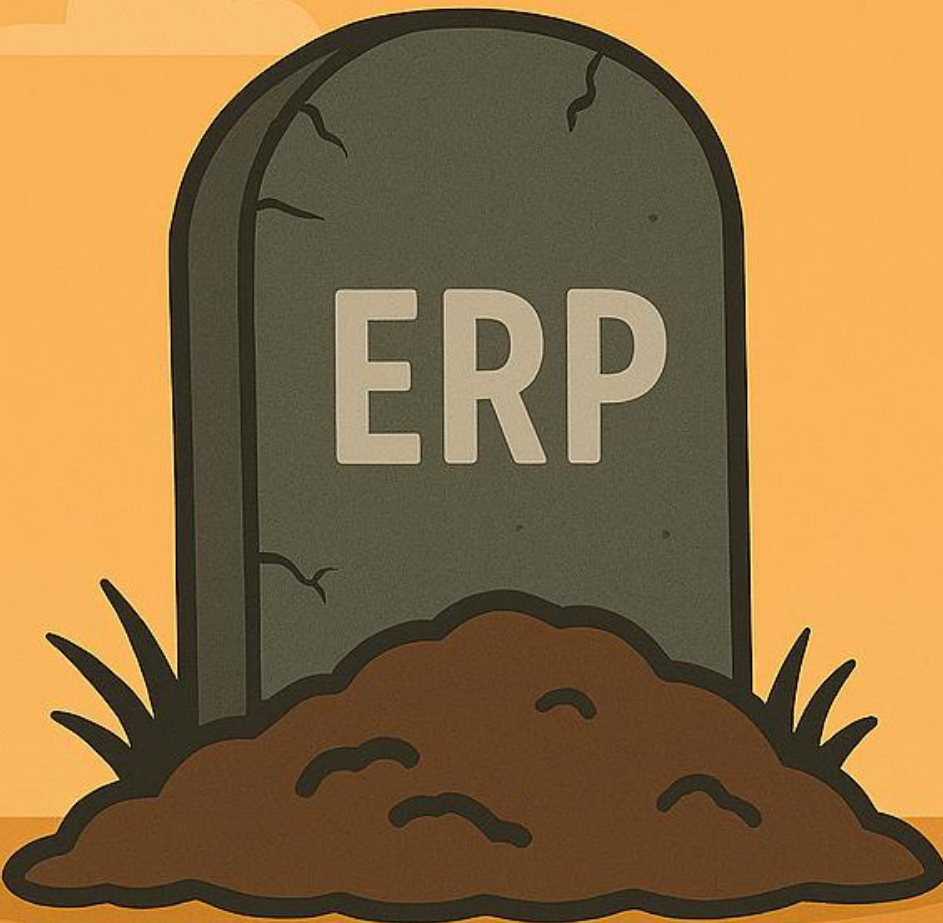


Energy for people.
Progress for society.
Searching for better.

Andreas Gossler, Equinor
SBN Conference 2025



"The ERP is dead..."



*...long live
the ERP*





There needs to be something better than best of breed...

What about all that product thinking... is process going to be irrelevant, or what??

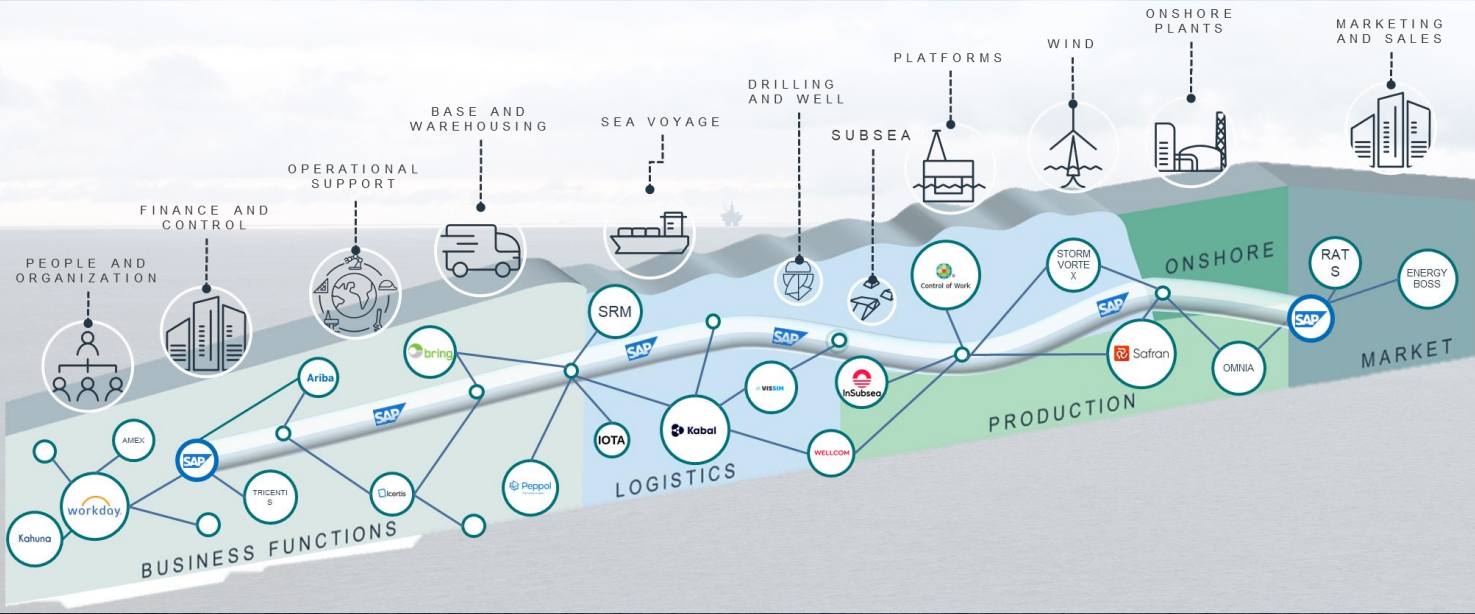
Our view on ERP – the processes around our products

"...first when product and process comes together, we create value in a value chain..."



Central backbone with unmatched integration between areas

- Hybrid – holistic architecture connecting core platforms
- Source of high integrity & contextualized data
- Standardization as differentiator
- Tremendous value, direct and indirect



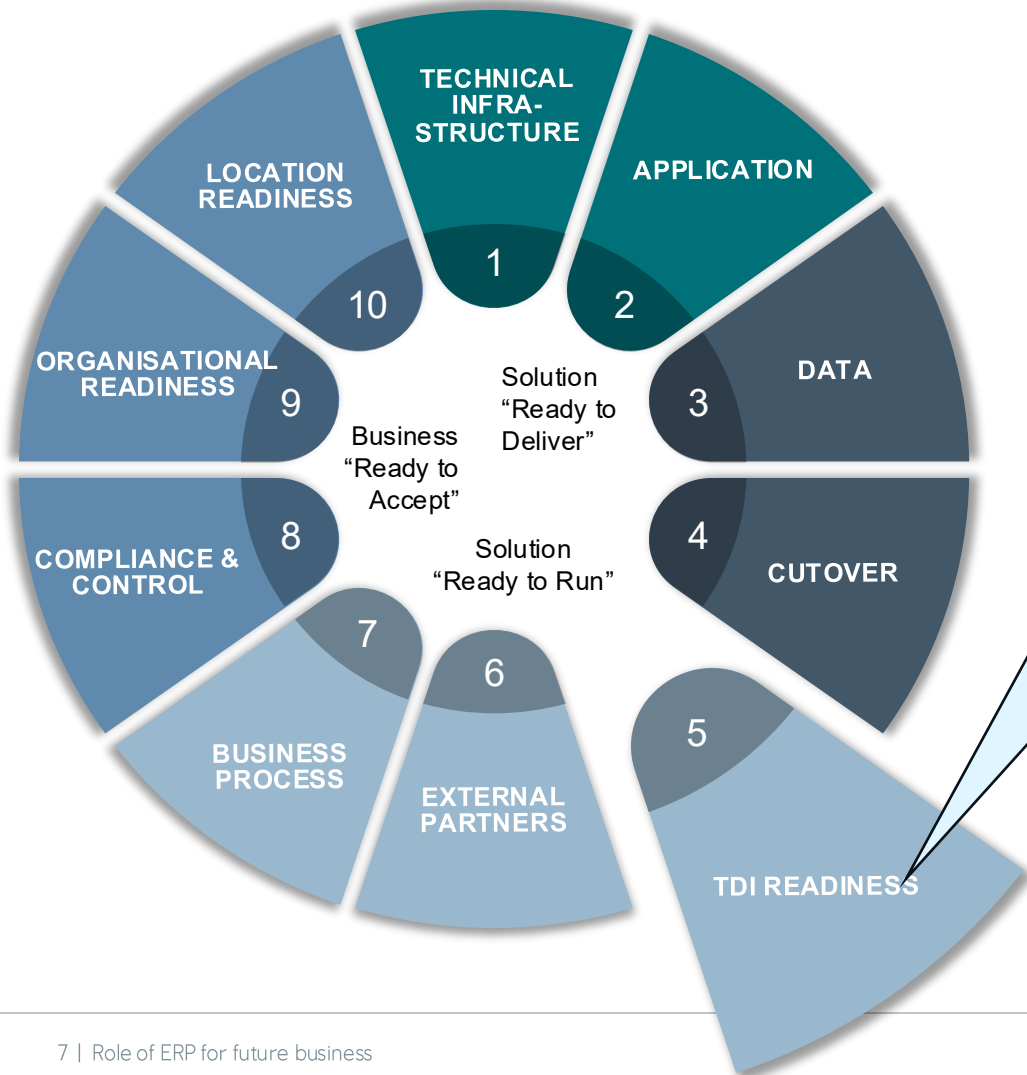
- Integration unmatched
- Backbone



"...the ability to drive the right changes, build and maintain agile core capabilities will be crucial to the transformation of companies..."

Help!!
Agility needed!

You need a muscle to continuously improve – agile ERP fully possible!



- **ENSURE SUCCESSFUL TRANSITION WITH MINIMIZED RISK**
- **REALIZE THE BUSINESS CASE FOR IMPROVED TECHNOLOGY DELIVERY**



Setup DevOps teams / capabilities

- Team structure, lead roles, resources
- DevOps practices, cross functional teams



Governance

- ERP Eco system operating model within TOPM structure
- Scaled agile and architecture to handle ERP ecosystem dependencies



DevOps automation

- Integrated toolchain for process and solution management



Prepare for change and upskilling

- Training on devops practices, tool chain, NexUs solutions



Transition

- Plan and manage knowledge transfer
- Ensure handover quality to de-risk transition

Not the same – it is a generation shift!

Collaborate cross units, companies and software partners. Help SAP staying relevant with products we need!





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