

Full Use Equivalent (FUE)



Common licensing challenges for SAP customers

Managing SAP licenses effectively can be complex, especially as businesses navigate transitions to SAP's cloud solutions. The shift to the Full Use Equivalent (FUE) licensing model can lead to challenges in tracking and optimizing licenses accurately. Over-licensing can result in unnecessary costs, while under-licensing risks compliance violations and unexpected true-up fees. Many organizations also struggle to maintain visibility into actual system usage, often leading to wasted spend or compliance issues. Whether migrating to SAP Cloud ERP Private, or maintaining an on-premises SAP environment, businesses running S/4HANA need a streamlined approach to manage licenses and avoid costly surprises.





Full Use Equivalent (FUE) – how Soterion's SAP License Manager can help



How Soterion's SAP License Manager can help

Soterion's SAP License Manager module offers a comprehensive, data-driven approach to managing your SAP licenses. By accurately tracking user roles and system usage, it ensures you're only paying for what you truly need. The solution automates the audit process, simplifying compliance and significantly reducing the time spent on manual checks. With features like role clean-up and cost simulations, Soterion empowers businesses to optimize license allocation, avoid unnecessary costs, and maintain compliance across all SAP environments.

Smarter role decisions with integrated access and license impact analysis

For even greater control, License Manager integrates with Soterion's Access Risk Management module. This allows you to simulate proposed role or authorization changes and instantly see their impact; not only on risk exposure, but also on your SAP Full Use Equivalent (FUE) requirements. If a change would increase your FUE consumption, it's flagged before it happens – helping you avoid unplanned license costs, and enabling approvals by the licensing team where needed.



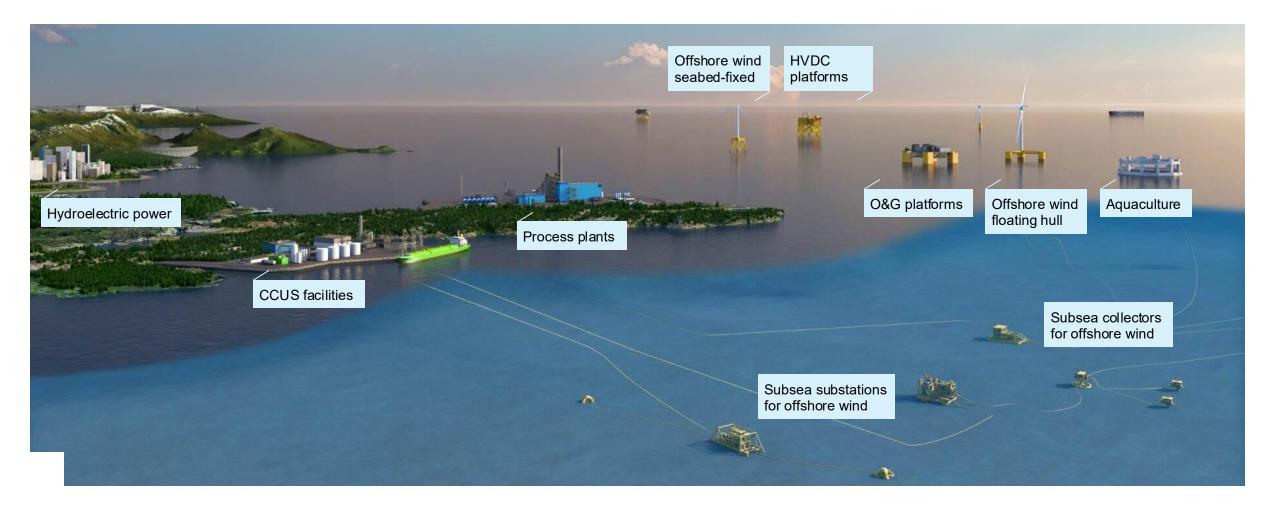




We solve global energy challenges for future generations



Unique expertise, capabilities and solutions to enable production and use of energy with low or zero emissions

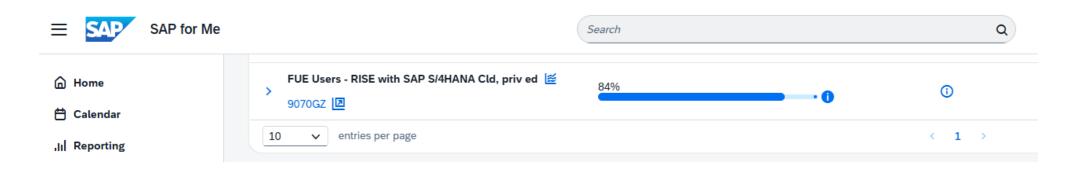




SAP license consumption reporting

SAP for Me reporting

SAP are now monthly updating SAP for Me with license consumption information



Challenge:

- Before Summer, the SAP for Me figures were showing 130% consumption
- When we used the SAP report SLIM_USER_CLF_HELP, the figures looked ok
- Worked with SAP to identify why we experienced this big gap.
 - One reason was that Solution Manager was measured in addition to S/4Hana
 - Another reason was that we need to ensure good monthly cleanup routines
- As visualized above, the compliance is now good.



SAP Role concept design

background

Role design in use is more than 10 years old

- New SAP licensing and FUE model is not taken into consideration
- Earlier SAP measured licenses based on role classification.
 - Now SAP measure on objects and activities.
- By testing Soterion License Manager we discovered that there are roles providing access that might trigger additional license needs.





SAP Role concept risks

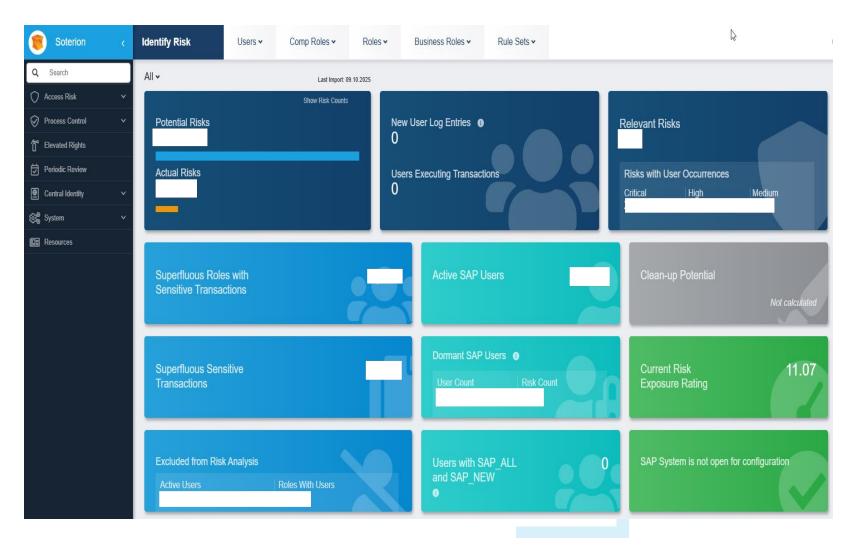
Observations and risks

- Display roles in the system having objects including star and maintain activities.
 - Some of these roles are assigned to many or all users
 - This was identified and visualized by Soterion License Manager

- Many roles and incompatibility between role design and SAP license measurement
 - License classification for a user might change when SAP updates ruleset.



Soterion – risk management, cleanup and compliance



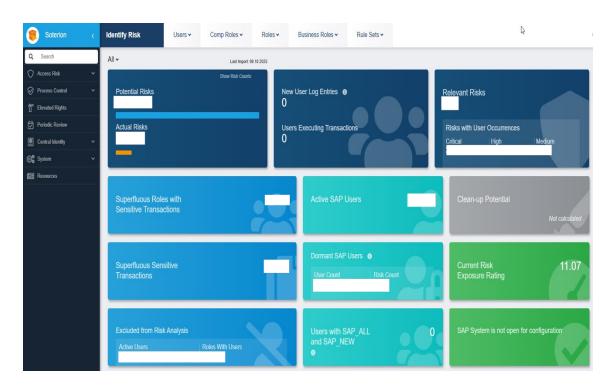
- Soterion provide very good insights related to risk and cleanup opportunities
- We have focused on risk when doing cleanup and risk reduction
- Superfluous roles and dormant users are visualized with drilldown to plan cleanup
- The new license manager module has been tested

Soterion License manager

Test results

For Aker Solutions Soterion License manager can

- Reduce the need to purchase additional licenses due to growth or extended use of SAP
- Reduce the risk for incompliance if roles or users are added without license impact control
- Optimize the license needs when new contract with SAP is needed.
- Empower the roles and authorization team to proactively ensure that license impact is taken into consideration.
 - When SAP roles are created or changed
 - The license impact can be simulated upfront preventing risk for license incompliance.
 - Can be used as an embedded tool when changing roles or provisioning roles to users



Soterion license manager utilize the same platform and data as Soterion access management.

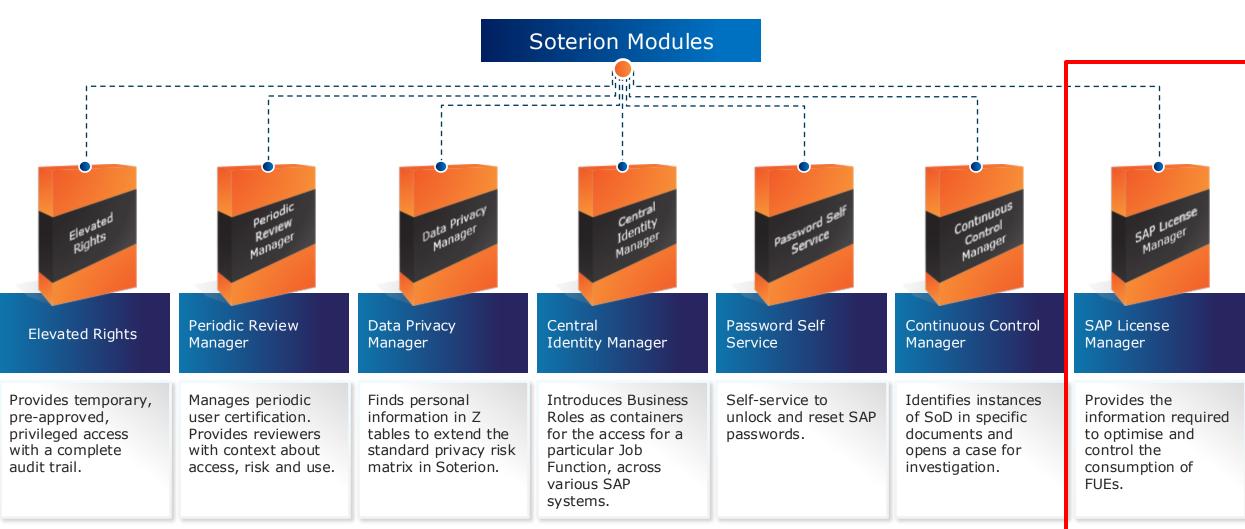
Soterion Modules







Soterion Modules







Soterion License Manager Demo









Group Elephant is able to effectively and efficiently service the needs of global clients, while addressing the objectives inherent in 'Beyond Corporate Purpose: Elephants, Rhinos & People'.

The Group has earned a strong reputation around the globe for successfully and cost-effectively addressing challenging technology-related issues for large, complex organisations and its client portfolio includes some of the largest and most respected multinational corporations.



QUESTIONS

epiuselabs.com | epiuse.com | sales@labs.epiuse.com | clientcentral.io | groupelephant.com

How to access our templates





Always use the **Templafy** task pane to create a new presentation. Click **Find Template** and then choose **Aker Solutions PowerPoint Template** to get started.



Stand-Alone presentations

CEO presentations, quarterly financial reporting are all within the 'find template' function



Find slide examples

Choose from a selection of predesigned slides



Add slide elements

Choose from a range of icons



Insert company images

Select the gray image placeholders and go to "Images"

Offline?

Click 'New Slide' and select a slide layout

Our brand font is

Solutioneer

It should only be used for headlines, sub headlines, and for other elements specified in the template.

For all other text please use Arial.







Copyright and disclaimer

Copyright

Copyright of all published material including photographs, drawings and images in this document remains vested in Aker Solutions and third party contributors as appropriate. Accordingly, neither the whole nor any part of this document shall be reproduced in any form nor used in any manner without express prior permission and applicable acknowledgements. No trademark, copyright or other notice shall be altered or removed from any reproduction.

Disclaimer

This Presentation includes and is based, inter alia, on forward-looking information and statements that are subject to risks and uncertainties that could cause actual results to differ. These statements and this Presentation are based on current expectations, estimates and projections about global economic conditions, the economic conditions of the regions and industries that are major markets for Aker Solutions ASA and Aker Solutions ASA's (including subsidiaries and affiliates) lires of business. These expectations, estimates and projections are generally identifiable by statements containing words such as "expects", "believes", "estimates" or similar expressions. Important factors that could cause actual results to differ materially from those expectations include, among others, economic and market conditions in the geographic areas and industries that are or will be major markets for Aker Solutions' businesses, oil prices, market acceptance of new products and services, changes in governmental regulations, interest rates, fluctuations in currency exchange rates and such other factors as may be discussed from time to time in the Presentation. Although Aker Solutions ASA believes that its expectations and the Presentation are based upon reasonable assumptions, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in the Presentation. Aker Solutions ASA is making no representation or warranty, expressed or implied, as to the accuracy, reliability or completeness of the Presentation, and neither Aker Solutions ASA nor any of its directors, officers or employees will have any liability to you or any other persons resulting from your use.

Aker Solutions consists of many legally independent entities, constituting their own separate identities. Aker Solutions is used as the common brand or trade mark for most of these entities. In this presentation we may sometimes use "Aker Solutions", "we" or "us" when we refer to Aker Solutions companies in general or where no useful purpose is served by identifying any particular Aker Solutions company.

